



Financial

Management

Objective Homework

Mataga,
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N337-14

Student Name:

Academy Class

07/16/2018

I plan to accomplish the following objective by our next class on:

Department	Month	Page	Column
Used Variable	April	6	8D / 12

Provide the relevant composite data

Action plan for achieving objective
What is the area of focus?
Shortening the length of time for a used car inventory turn.
What is the proposed plan? How will you achieve it?
Merchandising the vehicles better by putting up at least one photo at the time of trade in from the sales manager that is appraising the vehicle though V-Auto or immediately by Erin after detail by using the mobile SnapLot app.
Buying cars that are in demand within our market with a short days supply. Setting the vehicle priced to market by using the V-Auto tools. The key managers will download the StockWave app and get training to be better educated.
How will you track your progress? What measurements, KPI's? How often will you track?
I will track the progress by going into HomeNet and pulling up the missing photo report daily and then weekly to ensure that the missing photos are decreasing.
We will track the turn through VAuto daily reporting through text or email.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Pam, Juan, Kathryn and Erin for the used car inventory, there will be training

through V-Auto.

Is there a cost, or estimated cost for implementation?

There will not be a cost for the implementations other than the additional units but with turning them faster, we should be making more income to cover the difference.

Projected date of completion?

By the end of the month of June and continuous improvement is expected moving forward.

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.