

Report Date: 1/2/2024 Date Range: 12/1/2023 to 12/31/2023

FI Manager	Total Units	Total PVR	New PVR	Used PVR	Finance Reserve Per	VSC Pen%	Resource Profit Per	Theft Pen%	Ultimate Pen%	Ultimate Avg Profit Per	Product Pen%
MILLER MOTOR WERKS - MATT HOSTETLER	11	\$0	\$0	\$0	\$0	0%	\$0	0%	0%	\$0	0%
MILLER MOTOR WERKS - NO F&I Manager	1	\$245	\$245	\$0	\$0	0%	\$0	100%	0%	\$0	200%
ALL GROUP AVERAGE	140	\$2,072	\$2,143	\$1,917	\$1,653	49%	\$1,165	66%	66%	\$143	220%
MILLER MOTOR WERKS - MATT STREPLING	57	\$2,196	\$2,013	\$2,373	\$1,289	51%	\$1,440	88%	142%	\$134	321%
MILLER MOTOR WERKS - BRANDON HAJICEK	71	\$2,319	\$2,663	\$1,035	\$2,001	56%	\$652	59%	15%	\$211	173%

*Performance*