

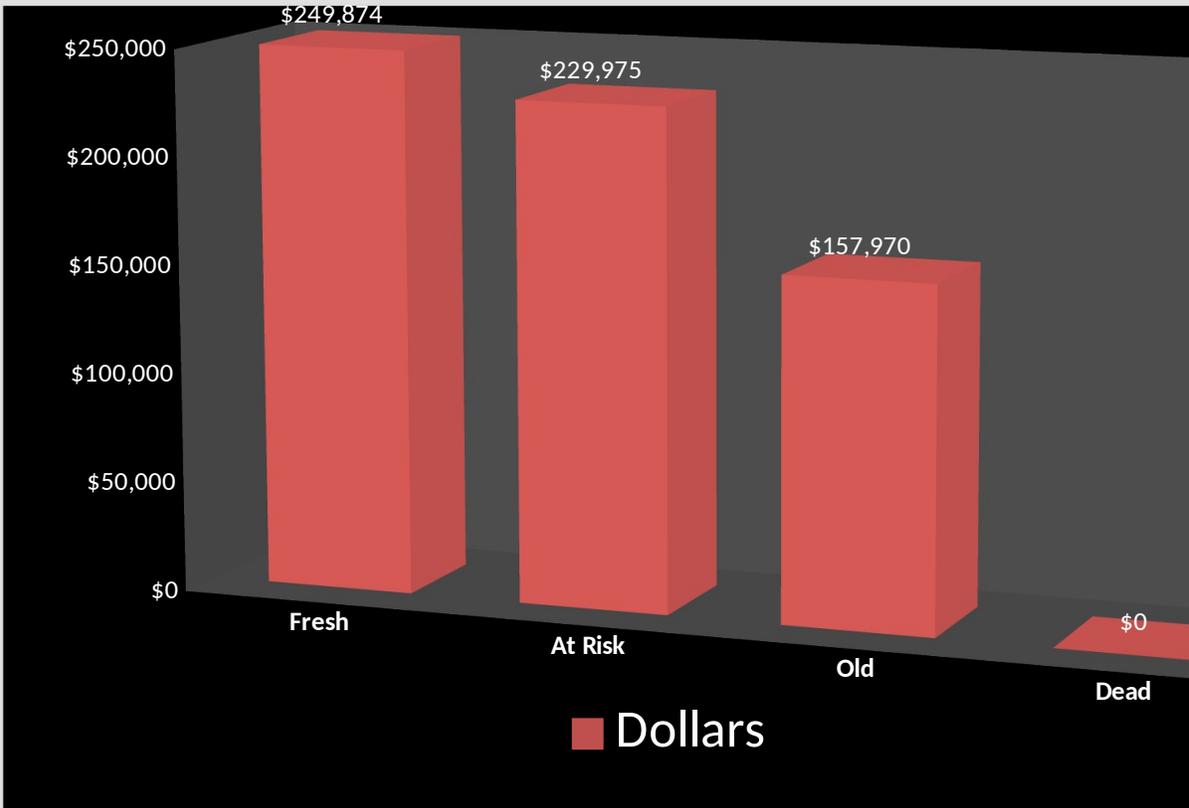
## Pre-Owned Stock Analysis

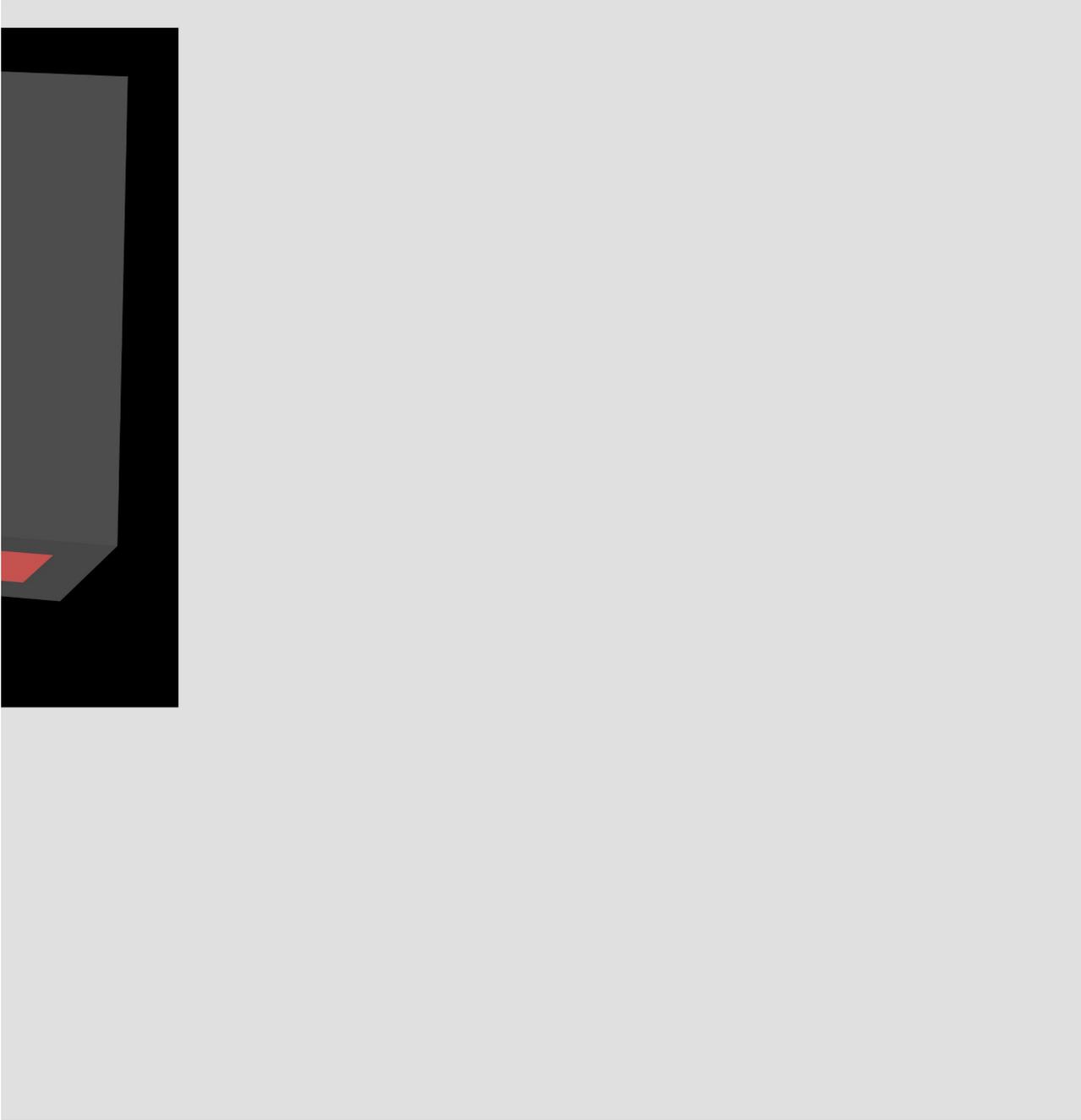
### Days In Stock

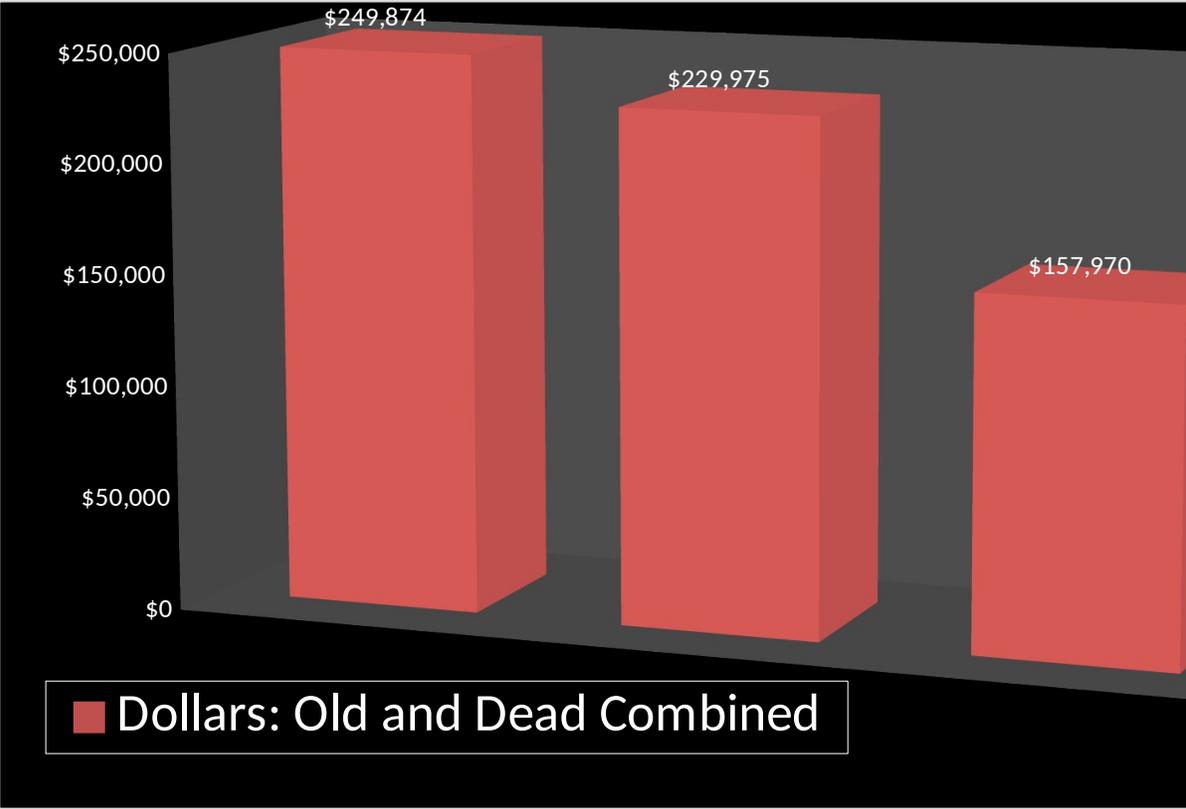
Days In Stock					
	0-30	31-45	46-60	61-90	90-120
# Of Units	9	4	1	4	2
Dollars	\$249,874	\$191,980	\$37,995	\$112,480	\$45,490
Fresh		At Risk		Old	
	9	5	<i>Units</i>		6
	\$249,874	\$229,975	<i>Dollars</i>		\$157,970

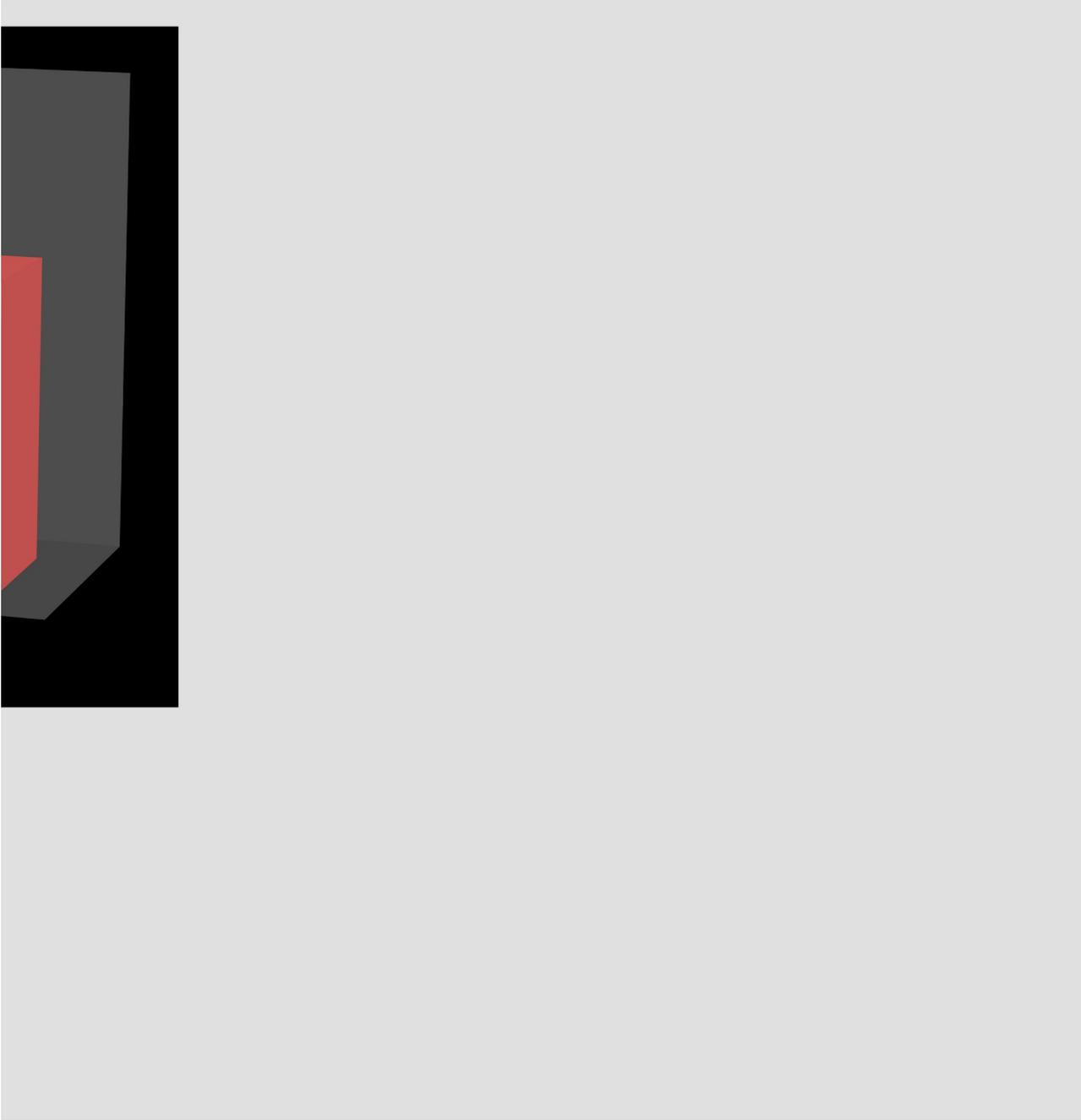


<b>121+</b>	<b>Total</b>
	20
	\$637,819
<b>Dead</b>	
0	
\$0	\$157,970









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
9	5	<i>Units</i>	6	0
\$249,874	\$229,975	<i>Dollars</i>	\$157,970	\$0
45%	25%	<i>Percent of total in Units</i>	30%	0%
39%	36%	<i>Percent of total in \$</i>	25%	0%
\$27,764	\$45,995	<i>Average Cost per Unit</i>	\$26,328	0

20

\$637,819

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	249874	191980	37995	112480	45490	0
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$229,975	<i>Dollars</i>		\$157,970	\$0	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$22,998	<i>"Water" Dollars</i>		\$23,696	\$0	

% of inventory under water     7.3%

Total Water Dollars     \$46,693

**Total**

**637819**

