

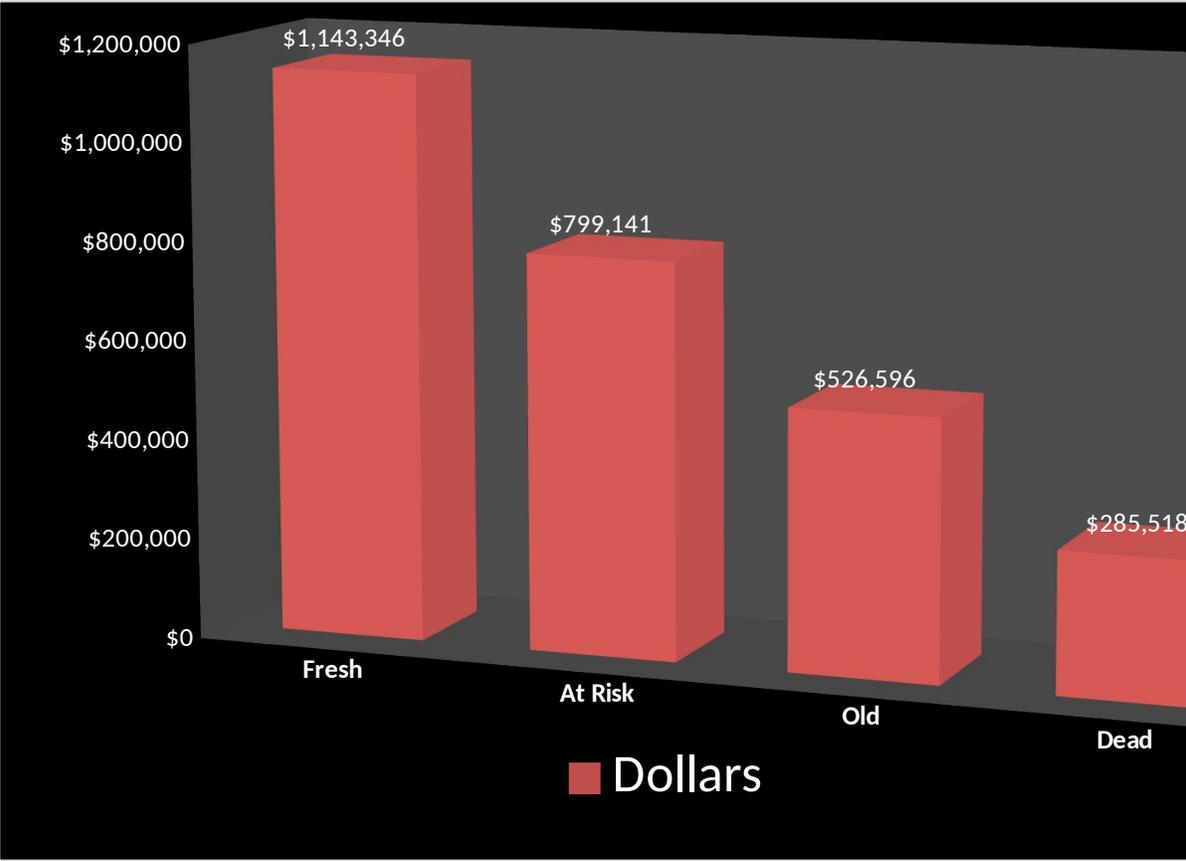
## Pre-Owned Stock Analysis

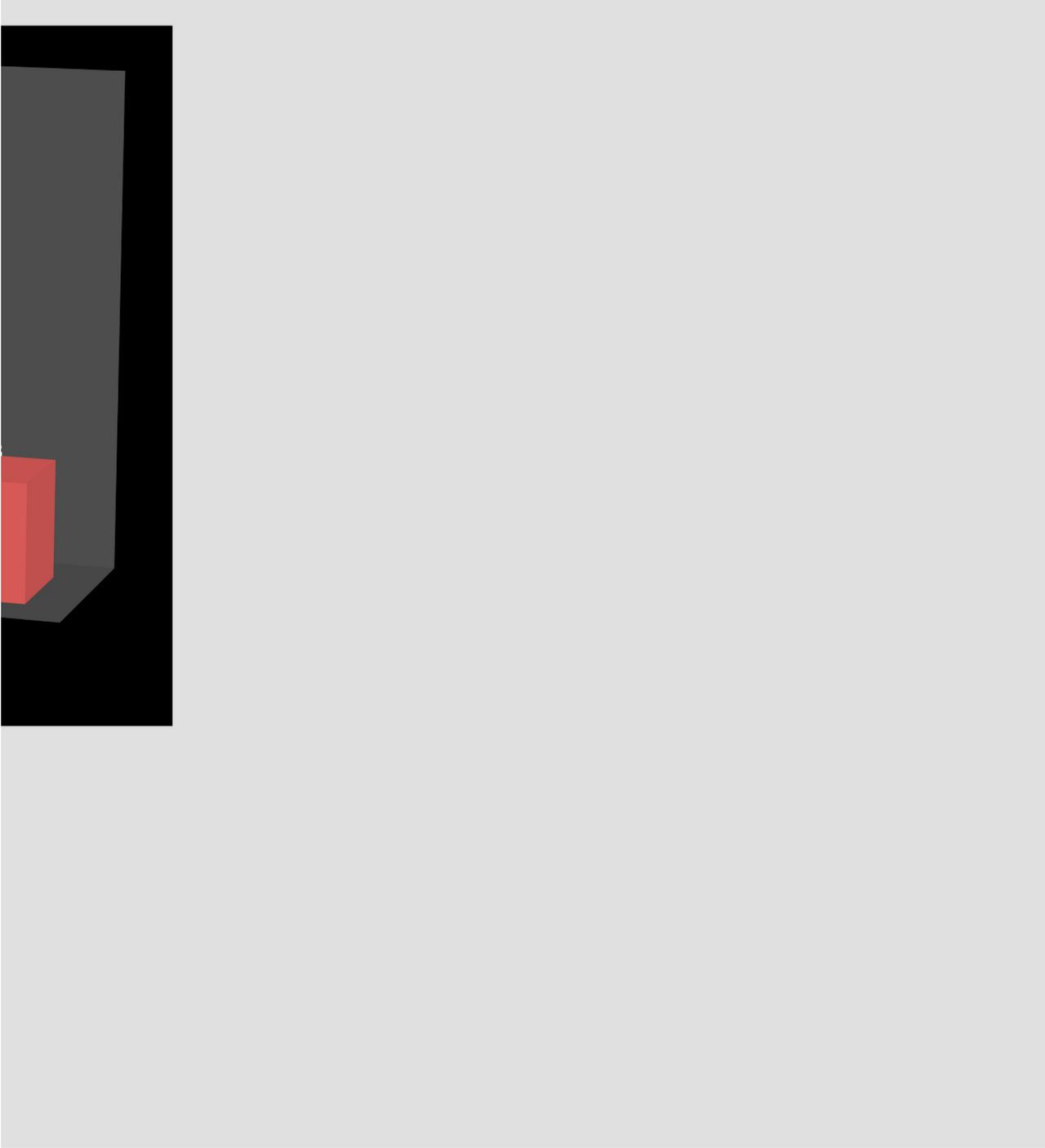
### Days In Stock

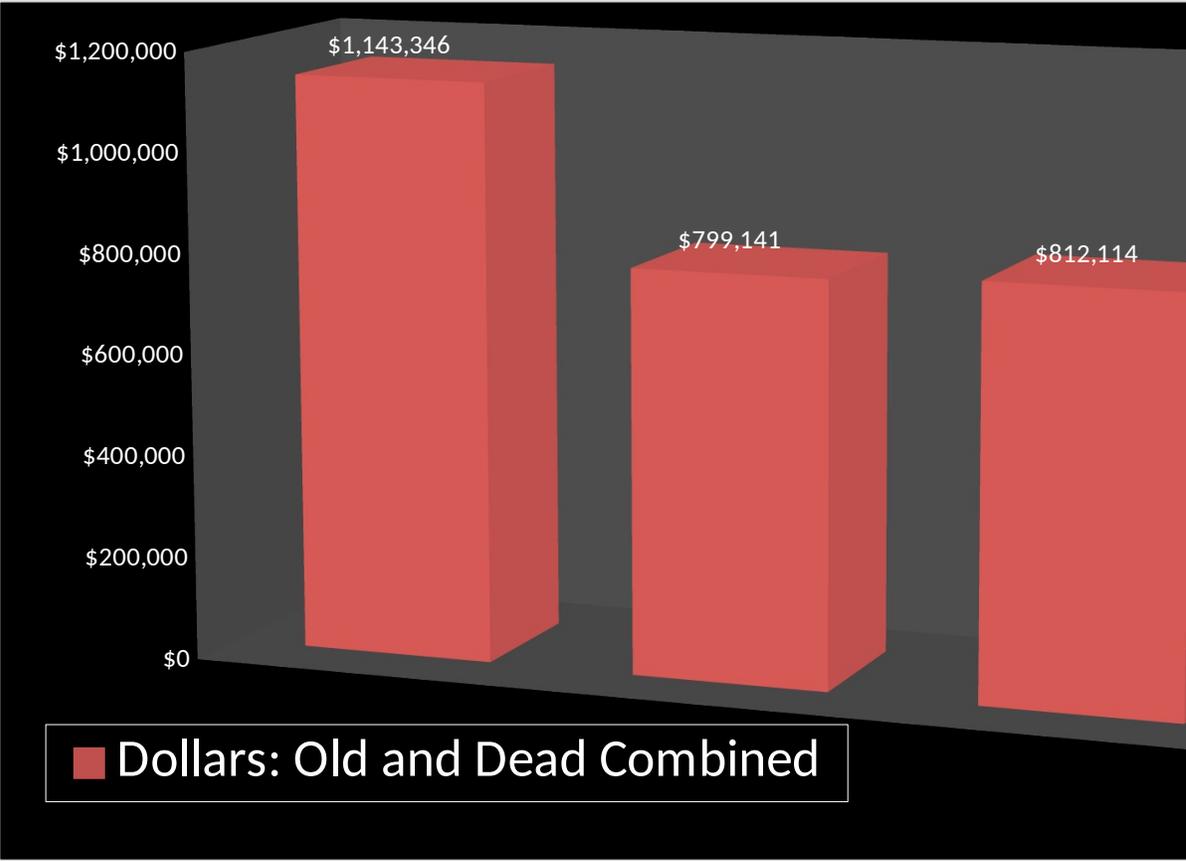
	0-30	31-45	46-60	61-90	90-120
# Of Units	39	13	11	8	6
Dollars	\$1,143,346	\$480,619	\$318,522	\$304,174	\$222,422
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	39	24	<i>Units</i>		14
	\$1,143,346	\$799,141	<i>Dollars</i>		\$526,596

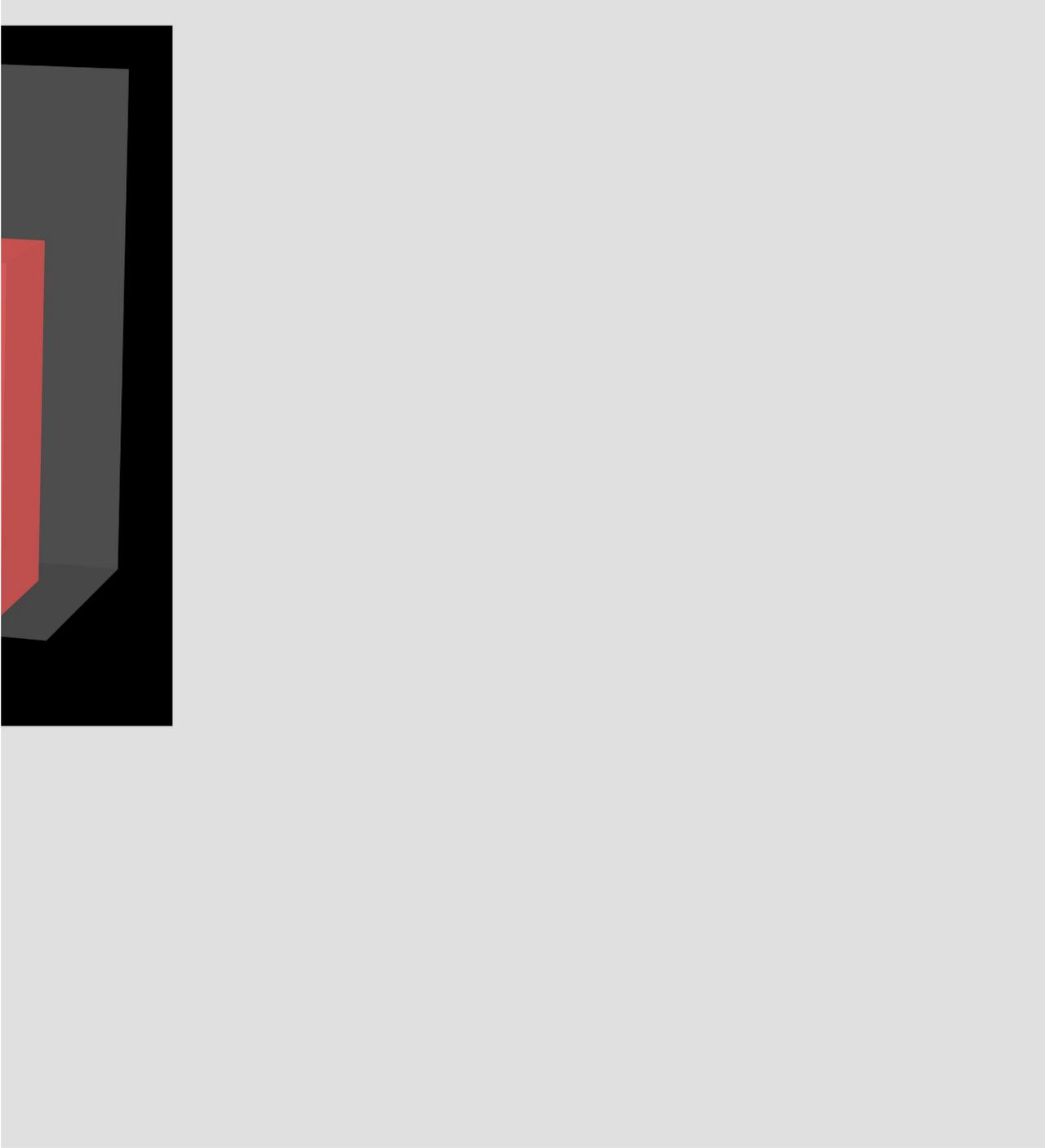


<b>121+</b>	<b>Total</b>
<b>6</b>	<b>83</b>
<b>\$285,518</b>	<b>\$2,754,601</b>
<b>Dead</b>	
<b>6</b>	
<b>\$285,518</b>	
	\$812,114









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
39	24	<i>Units</i>	14	6
\$1,143,346	\$799,141	<i>Dollars</i>	\$526,596	\$285,518
47%	29%	<i>Percent of total in Units</i>	17%	7%
42%	29%	<i>Percent of total in \$</i>	19%	10%
\$29,317	\$33,298	<i>Average Cost per Unit</i>	\$37,614	\$47,586

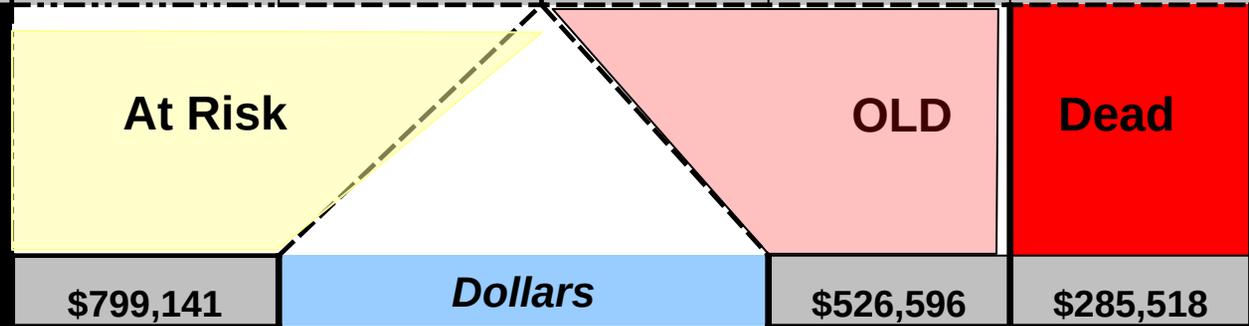
**83**

**\$2,754,601**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>1143346</b>	<b>480619</b>	<b>318522</b>	<b>304174</b>	<b>222422</b>	<b>285518</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$79,914	<i>"Water" Dollars</i>	\$78,989	\$71,380

**% of inventory under water 8.4%**

**Total Water Dollars \$230,283**

**Total**

**2754601**

