

	NBR OF PARTS	PERCENT	PARTS	PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	13,979						
Active Parts	1,018	7.28	17,633	55.01	725,616.95	58.90	
NS Parts	10,916	73.28	9,700	4.44	427,426.73	8.50	
MO Parts	32	0.42	784	0.19	61,708.13	0.58	
AP Parts	2,402	17.18	34	34.91	4,242.91	26.63	
DP Parts	174	1.24	6,157	5.43	193,267.18	5.37	
SP Parts	15	0.10	958		38,972.00		
DEL Parts							
Parts With No Cost	497	3.55	45	0.25			
Parts With Negative On-Hand	1	0.00	1				
Core/Exchange	17	0.12	24	0.13	1,633.00		
Memos On File	3,438						
Parts Added	682	4.87	32	0.18	4,303.29	0.59	
Active Parts	27	3.95	1	3.12	3,49.65	8.12	
NS Parts	653	95.74	30	93.75	1,843.14	42.83	
MO Parts							
AP Parts	2	0.29	1	3.12	2,110.50	49.04	
DP Parts							
SP Parts							
Parts & Memos Deleted	447						
Inventory Movement - Sales							
0 to 3 Months	2,399	17.16	9,701	55.01	390,348.60	53.79	
4 to 6 Months	1,872	6.23	1,145	6.49	70,246.04	9.68	
7 to 12 Months	1,223	9.10	1,005	5.62	58,296.73	8.03	
Over 12 Months	6,224	44.52	5,671	32.16	197,352.75	27.20	
New Parts No Sales	3,211	22.97	111	0.62	9,332.83	1.28	
Inventory Movement - Receipts							
0 to 3 Months	2,225	15.91	9,077	51.47	362,148.04	49.90	
4 to 6 Months	1,944	6.75	819	4.64	75,181.55	10.36	
7 to 12 Months	1,295	9.26	844	4.78	71,130.37	9.80	
Over 12 Months	6,172	44.15	6,888	39.06	214,609.28	29.57	
New Parts No Receipts	3,343	23.91	5	0.02	2,547.71	0.35	
Outstanding Orders							
Stockorders	287	2.05	9,466	97.55	120,003.85	63.03	
Supplemental Orders	166	57.83	235		75,645.31		
Customer Orders	98	34.14	153	1.61	14,149.76	11.79	
Backorders	55	19.16	78	0.82	30,208.78	25.17	
Stockorder Backorders							
Supplementl Backorders							
Customer Backorders	55	19.16	78	0.82	30,208.78	25.17	
Outstanding Forced Orders							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Grand Total							
Gross Sales							
Regular	1,086	7.76	5,574	99.74	270,400.54	99.70	3,134
No History	1,082	99.63	5,560		269,591.40		3,123
Drop Ship							
Wholesale	7	0.64	14	0.25	809.14	0.29	11
Wholesale No History							
Wholesale Drop Ship							
Wholesale No History							
Wholesale Defective							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Drop Ship							
Warranty Defective							
Lost Sales	34	0.24	39		7,853.38		34
Return Sales							
Regular	179	1.28	1,030	99.22	37,295.73	99.01	321
No History	178	99.44	1,022		36,930.17		318
Defective							
Wholesale	2	1.11	6	0.19	263.50	0.70	2
Wholesale No History	1	0.55			102.06	0.27	1
Wholesale Defective							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders	734	5.25	4,671	48.14	226,875.84	56.12	924
Supplemental Orders	269	36.64	2,249	7.10	127,340.53	25.09	325
Customer Orders	233	31.74	332	42.94	56,924.35	18.58	298
Emergency Purchases	238	32.42	2,006	1.79	42,165.39	0.19	272
Other Receipts	21	2.86	84		445.57		29
Averages							
Net Adjustments							
Plus	6	0.04	133	94.73	171.43		6
Minus	1	16.66	126	5.26	-952.56		1
Factory Returns	5	83.33	7		-781.13		3
Net Appreciation	2	0.01	8		-2,980.95		2
Positive	14	0.10	18	0.10	342.96		24
Negative	12	85.71	1	5.55	365.96		21
Parts Updated With Cost	2	14.28	17	94.44	-24.00		3
Parts With Comments	96	0.68	16		1,663.42		97
Misc & Sublet Items	493						
Gross Sales			6		1,704.80		7
Lost Sales							
Return Sales			20		7,697.12		20
Parts Not On File, But Sold							
Gross Sales			1		100.45		7
Lost Sales							
Return Sales							1