

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1458	1070	2528	Finance or Lease Reserve	77,198	91,447	168645
Finance or Lease Contracts	1156	838	1994	Service Contracts	142,049	86,333	228382
Service Contracts	663	695	1358	Pre-paid Maintenance	100,952	66,573	167525
Pre-Paid Maintenance	576	452	1028	GAP	78,442	89,546	167988
GAP	489	497	986	Theft Deterrent	0	0	0
Theft Deterrent	113	47	160	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	405	181	586	Tire/Wheel			0
Tire/Wheel	415	239	654	Lease Care			0
Lease Care	112	0	112	Other _____			0
Other _____	112	0	112				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	1,134,738	809,912	1944650
Service Contracts	651,421	558,770	1210191
Pre-Paid maintenance	441,542	361,866	803408
GAP	312,012	316,591	628603
Theft Deterrent	0	0	0
Paint Sealant & Appearance	0	0	0
Tire/Wheel	82850	47800	130650
Lease Care	67106	0	67106
Other _____			0