

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	2169	2012	4181	Finance or Lease Reserve	-89878	-76405	-166283
Finance or Lease Contracts	1245	964	2209	Service Contracts	-355108	-247520	-602628
Service Contracts	1200	1288	2488	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	1229	1210	2439	GAP	-62293	-35177	-97470
GAP	610	822	1432	Theft Deterrent	0	0	0
Theft Deterrent	NA	NA	0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	827	641	1468	Tire/Wheel	-15369	-15369	-30738
Tire/Wheel	743	531	1274	Lease Care	0	0	0
Lease Care	24	0	24	Key Coverage	-20533	-15595	-36128
Key Coverage	784	623	1407				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	1394898	1234027	2628925
Service Contracts	1771773	1881009	3652782
Pre-Paid maintenance	0	0	0
GAP	108439	183720	292159
Theft Deterrent	0	0	0
Paint Sealant & Appearance	295111	325639	620750
Tire/Wheel	59022	81409	140431
Lease Care	4770		4770
Key Coverage	248787	51534	300321