

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	597	567	1164	Finance or Lease Reserve	-724	-6950	-7674
Finance or Lease Contracts	440	657	1097	Service Contracts			0
Service Contracts	359	403	762	Pre-paid Maintenance			0
Pre-Paid Maintenance			0	GAP			0
GAP			0	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance			0	Tire/Wheel			0
Tire/Wheel			0	Lease Care			0
Lease Care	74		74	Other _____			0
Other - Tricare (Rust/Tire/Gap/insurance)	618	548	1166				0

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	264203	393773	657976
Service Contracts	546313	838034	1384347
Pre-Paid maintenance			0
GAP			0
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel			0
Lease Care	40018		40018
Other - Tricare (Rust/Tire/Gap/insurance)	798637	738315	1536952