

PD3041R Dodge Chrysler Jeep Vacaville 12/18/23 12:44:06
 VVASHOTT Inventory Adjustments

From 10/01/23 to 10/31/23 All Manf, All Stocking Groups

	#	Pieces	Value
Manual Increases	10	18	647.47
Manual Decreases	44	-561	-7596.33
Net Manual Adjustments	54	-543	-6948.86
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	3750	10354	14762.85
LIFO Decreases	60	2238	-1674.91
Net LIFO Adjustments	3810	12592	13087.94

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 VVASHOTT Stock Order Analysis

From 10/01/23 to 10/31/23 All Manf, All OEM Cd, All SGrp

	#	Pieces	Cost	Value
Stock Orders Placed	591	2370	65952.90	96161.10
Stock Orders Received	388	3293	58015.78	95880.48
Special Orders Placed	444	830	107774.70	122486.10
Special Orders Received	319	717	72344.65	85034.60
Parts Canceled	18	102	2031.10	4499.75
Factory Returns	276	642	15322.52	17682.56
Core Returns	42	48	22220.00	28420.00
Parts On Order		167	11566.85	13491.75
Parts On Backorder		648	36752.20	44066.40
Parts Referred		237	22152.20	25711.35

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Dodge Chrysler Jeep Vacaville
Sales Analysis

12/18/23 12:45:03

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All Manf, All OEM Cd, All SGrp

	From	10/01/23	10/01/23	10/01/23	10/01/23
	To	10/31/23	10/31/23	10/31/23	10/31/23
		Sales	Cost	Gross	GP %
Counter Retail Sales		18010.89	11905.75	6105.14	33.9
Counter Internal Sales		6.95	4.00	2.95	42.4
Counter Wholesale Sales		118456.35	105994.10	12462.25	10.5
Total Counter Sales		136474.19	117903.85	18570.34	13.6
RO Customer Pay Sales		98148.67	62638.31	35510.36	36.2
RO Internal Pay Sales		23848.19	18285.39	5562.80	23.3
RO Warranty Sales		77849.38	51456.75	26392.63	33.9
RO Service Contract Sales		20374.01	12882.85	7491.16	36.8
Total RO Sales		220220.25	145263.30	74956.95	34.0
Total Sales		356694.44	263167.15	93527.29	26.2
Total Returns		-27379.71	-26329.59	-1050.12	-3.8
Total Net Sales		329314.73	236837.56	92477.17	28.1

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Dodge Chrysler Jeep Vacaville
Sales Source Analysis

12/18/23 12:45:29

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All Manf, All Stocking Groups, All Parts, All Sales Types

	From	10/01/23	10/01/23	10/01/23	10/01/23
	To	10/31/23	10/31/23	10/31/23	10/31/23
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		259553.00	192295.83	67257.17	25.9
Sales Filled By NG		42489.11	29149.06	13340.05	31.4
Sales Filled By EP		14741.13	11180.96	3560.17	24.2
Sales Filled By SO		39911.20	30541.30	9369.90	23.5
Total Sales		356694.44	263167.15	93527.29	26.2
Returns To Inventory		-26946.75	-25896.63	-1050.12	-3.9
Returns Not To Inventory		-432.96	-432.96		
Total Returns		-27379.71	-26329.59	-1050.12	-3.8
Net Sales		329314.73	236837.56	92477.17	28.1
Filled From Shelf-Counter		84.4%	84.3%	85.6%	
Filled From Shelf-Service		84.8%	84.1%	86.3%	
Filled Same Day--Counter		85.1%	84.9%	86.7%	
Filled Same Day--Service		91.1%	91.3%	90.8%	