

November *Mgr. Report*

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	7,576		13,949		358,765.72	
Active Parts	1,506	19.87	8,308	59.55	156,055.93	43.49
NS Parts	4,606	60.79	2,346	16.81	130,565.02	36.39
MO Parts	55	0.72	676	4.84	3,896.25	1.08
AP Parts	1,347	17.77	2,488	17.83	56,872.13	15.85
DP Parts	53	0.69	131	0.93	11,376.39	3.17
SP Parts						
DEL Parts	9	0.11				
Parts With No Cost	73	0.96	9	0.06		
Parts With Negative On-Hand	114	1.50	827		-12,866.56	
Core/Exchange	6	0.07	14	0.10	1,875.16	
Memos On File	1,183					
Parts Added	354	4.67	145	1.03	13,752.51	3.83
Active Parts	13	3.67	16	11.03	1,753.93	12.75
NS Parts	340	96.04	127	87.58	11,992.78	87.20
MO Parts						
AP Parts						
DP Parts	1	0.28	2	1.37	5.80	0.04
SP Parts						
Parts & Memos Deleted	271					
Inventory Movement - Sales						
0 to 3 Months	2,155	28.44	7,671	54.99	129,437.18	36.07
4 to 6 Months	1,036	13.67	1,748	12.53	47,511.96	13.24
7 to 12 Months	1,662	21.93	1,641	11.76	68,637.36	19.13
Over 12 Months	1,187	15.66	1,980	14.19	48,938.28	13.64
New Parts No Sales	1,536	20.27	909	6.51	64,240.94	17.90
Inventory Movement - Receipts						
0 to 3 Months	2,107	27.81	5,472	39.22	167,799.06	46.77
4 to 6 Months	1,081	14.26	1,859	13.32	52,957.64	14.76
7 to 12 Months	1,738	22.94	2,846	20.40	73,423.60	20.46
Over 12 Months	1,156	15.25	3,305	23.69	45,209.47	12.60
New Parts No Receipts	1,494	19.72	467	3.34	19,375.95	5.40
Outstanding Orders	619	8.17	1,751		90,976.43	
Stockorders	213	34.41	881	50.31	31,805.62	34.96
Supplemental Orders						
Customer Orders	264	42.64	615	35.12	30,066.27	33.04
Backorders	179	28.91	255	14.56	29,104.54	31.99
Stockorder Backorders	22	3.55	52	2.96	2,282.27	2.50
Supplemntl Backorders						
Customer Backorders	161	26.00	203	11.59	26,822.27	29.48
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	1,019	13.45	6,052		133,761.79		3,156
Regular	1,019	100.00	6,052	100.00	133,761.79	100.00	3,156
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	7	0.09	10		148.09		7
Return Sales	255	3.36	575		33,320.72		329
Regular	255	100.00	575	100.00	33,320.72	100.00	329
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	679	8.96	5,496		140,781.97		1,059
Stockorders	232	34.16	1,466	26.67	31,895.42	22.65	473
Supplemental Orders							
Customer Orders	410	60.38	763	13.88	64,033.66	45.48	479
Emergency Purchases							
Other Receipts	99	14.58	3,267	59.44	44,852.89	31.85	107
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	42	0.55	122		-8,526.59		42
Net Appreciation	54	0.71	92	0.65	363.78		150
Positive	46	85.18	87	94.56	413.14		149
Negative	8	14.81	5	5.43	-49.36		1
Parts Updated With Cost	37	0.48	48		287.52		37
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			184		10,476.55		129
Lost Sales							
Return Sales			22		2,038.13		15