

ANALYSIS FOR MONTH ENDING 10/31/2023 VENDOR = Chrysler, Fiat

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	1530	11.7	159978.48	57.3	7171						
AUTO PHASE-OUT PARTS	3804	29.0	45095.47	16.1	877						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	7765	59.3	74210.43	26.6	1990						
TOTAL INVENTORY	13099	100.0	279284.38	100.0	10038						
CLEAN CORES VALUE	1158		23485.04		92						
INVENTORY WITH CLEAN CORES	0		302769.42		0						

INVENTORY BY GL

INVENTORY-PARTS & ACCESS	12849	98.1	299740.93	99.0	10020	COI GL: 24200
INVENTORY-TIRES AND TUBE	250	1.9	3028.49	1.0	18	COI GL: 24400

SALES (AT COST)

ACTIVE PARTS	400	58.3	76368.62	45.8	3611
AUTO PHASE-OUT PARTS	46	6.7	21302.21	12.8	46
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	240	35.0	69214.69	41.5	509
TOTAL SALES (AT COST)	686	100.0	166885.52	100.0	4166
TOTAL LOST SALES	43		5935.20		109
TOTAL EMERGENCY PURCHASES	19		2715.05		21
LEVEL OF SERVICE		91.5		95.0	

INVENTORY BY SOURCE

SRC 001 CHRYSLER PARTS	9569	73.1	44865.55	16.1	958	11	53	801.25	206	1214	58519.95
SRC 014 TIRES	250	1.9	3028.49	1.1	18	3	9	1497.55	19	60	12493.32
SRC 100 SUB SOURCE FOR 100	3011	23.0	223377.57	80.0	8341	77	976	16034.65	223	2652	75111.22
SRC 120 RETURN PARTS	179	1.4	251.29	.1	264	0	0	0.00	0	0	0.00
SRC 200 SUBSOURCE FRO 2000	88	.7	7761.48	2.8	559	0	0	0.00	9	109	992.90
SRC 999 CORE	2		0.00		0	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 001 CHRYSLER PARTS	141	20.2	40701.01	22.8	181
SRC 014 TIRES	16	2.3	15048.60	8.4	75
SRC 100 SUB SOURCE FOR 100	510	73.2	121317.57	67.9	3796
SRC 120 RETURN PARTS	10	1.4	165.10	.1	11
SRC 200 SUBSOURCE FRO 2000	20	2.9	1498.94	.8	89

SALES MOVEMENT

Month End Tot	1497	11.4	77034.31	27.6	5161
NO-SALE 1 TO 3 MONTHS	3532	27.0	81138.19	29.1	2585
NO-SALE 4 TO 6 MONTHS	2529	19.3	44930.43	16.1	864
NO-SALE 7 TO 9 MONTHS	2840	21.7	37246.18	13.3	640
NO-SALE 10 TO 12 MONTHS	2403	18.3	18351.94	6.6	277
NO-SALE 13 TO 15 MONTHS	101	.8	13200.81	4.7	176
NO-SALE OVER 15 MONTHS	197	1.5	7382.52	2.6	335

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	6		179.51		29
PARTS PHASED OUT	782		9659.56		60

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PARTS DROPPED 764 0.00 0

DataPoint	Description		
	Number of Parts on ROS	3518	
	Number of Parts Filled OSF	3369	
DP1	RO Off the Shelf Fill %	95.76 %	
DP2	Total Idle Capital %	10.71 %	
DP3	Negative On Hand	137.45	
DP4	Parts with no Bin	2780.90	
DP5	Parts with no Cost	2	
DP6	Monthly Closing Inventory Value	279284.38	
DP7	Lost Sales	6035.20	
DP8	True Turns ((R-S)*12/Y)*(V/100)	.7818	

DSP Totals

Line	Description		
A	Number of Stocking Parts on ROS	3243	
B	Number of Stocking Parts Filled OSF	3140	
C	RO Off the Shelf Fill % (B/A)*100	96.82 %	
D	Value of Stocking Parts with MNS 6-11	32230.38	
E	Value of Stocking Parts with MNS 12+	1368.35	
F	Value of Non-Stock Parts with MNS 3-5	27434.86	
G	Value of Non-Stock Parts with MNS 6-8	14212.07	
H	Value of Non-Stock Parts with MNS 9-11	15234.27	
I	Value of Non-Stock Parts with MNS 12+	28543.32	
J	Total Idle Capital %((E+I)/Y)*100	10.71 %	
K	Number of Parts with Negative O.H.	2	
L	Value of Parts with Negative O.H.	137.45	
M	Number of Parts with No Bin	22	
N	Value of Parts with No Bin	2780.90	
O	Number of Parts with No Cost	2	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	43
Q	Value of Lost Sales	6035.20

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	166885.52
S	Monthly Returns From Customers	2677.72
	Monthly Cycle Returns to Vendor	8635.71
	Decreasing Manual Onhand Adjustments	1916.17
	Increasing Manual Onhand Adjustments	3321.31
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	18333.45
U	Monthly Receipts	165450.84
V	Stock Order Utilization (T/U)*100	11.08 %
W	Month Close Inventory - Stock Parts	159978.48
X	Month Close Inventory- Non-Stock Parts	119305.90
Y	Month Close Inventory - All Parts	279284.38
	I/O Part Sales	8886.42
	I/O Part Returns and Deletes	-270.51

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SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	14714.18	10900.24	0.00	3813.94
2 WHSL 1	46351.90	37217.32	0.00	9134.58
3 WHSL 2	2444.53	2049.60	0.00	394.93
4 WHSL 3	106.50	86.25	0.00	20.25
5 WHSL 4	3156.11	2780.18	0.00	375.93
6 INTERNAL	0.00	0.00	0.00	0.00
7 EMPLOYEE	64.38	56.54	0.00	7.84
8 E-COMMERCE	0.00	0.00	0.00	0.00
TOTAL	66837.60	53090.13	0.00	13747.47
9 RO CUSTOMER	84317.43	54965.73	0.00	29351.70
10 RO WARRANTY	65021.27	37976.34	0.00	27044.93
11 RO INTERNAL	12752.94	9028.02	0.00	3724.92
12 RO SVC CONT	14883.98	10736.07	0.00	4147.91
13 RO EMPLOYEE	203.90	172.53	0.00	31.37
14	0.00	0.00	0.00	0.00
15	0.00	0.00	0.00	0.00
TOTAL	177179.52	112878.69	0.00	64300.83