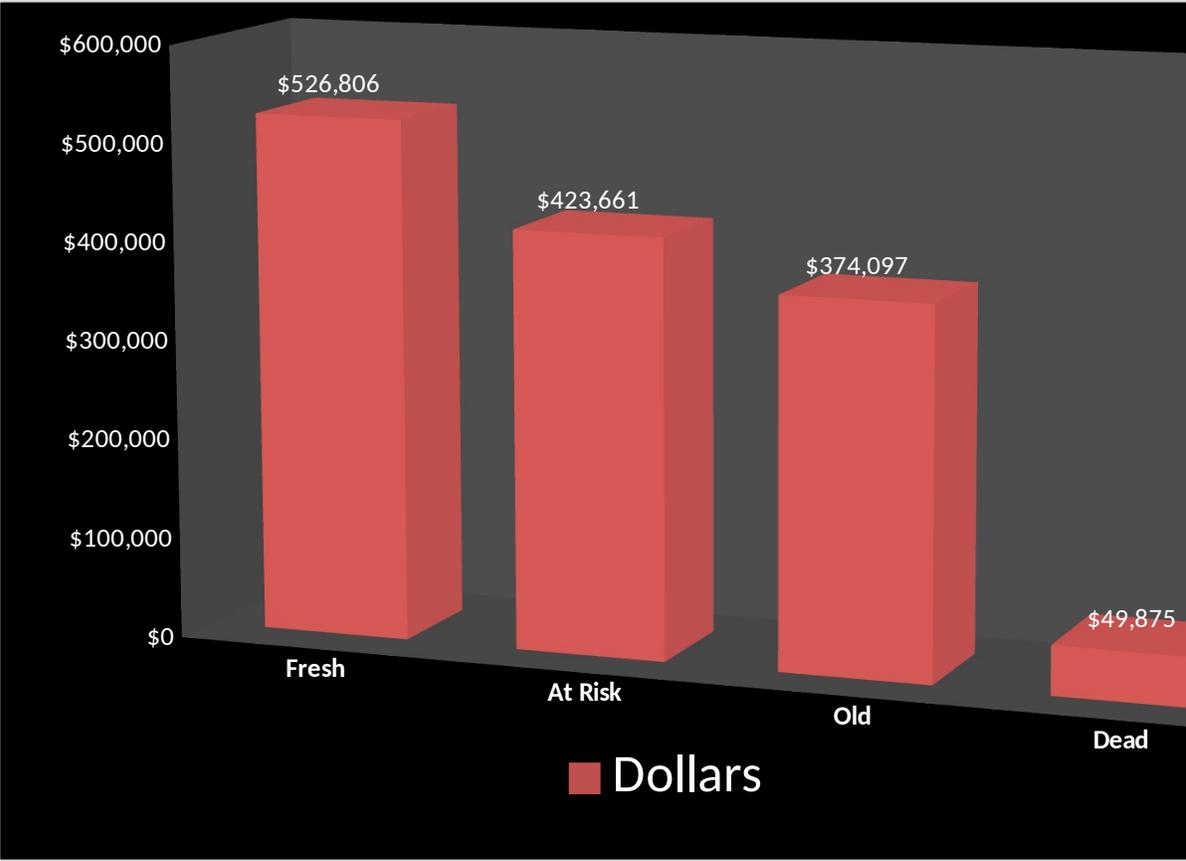
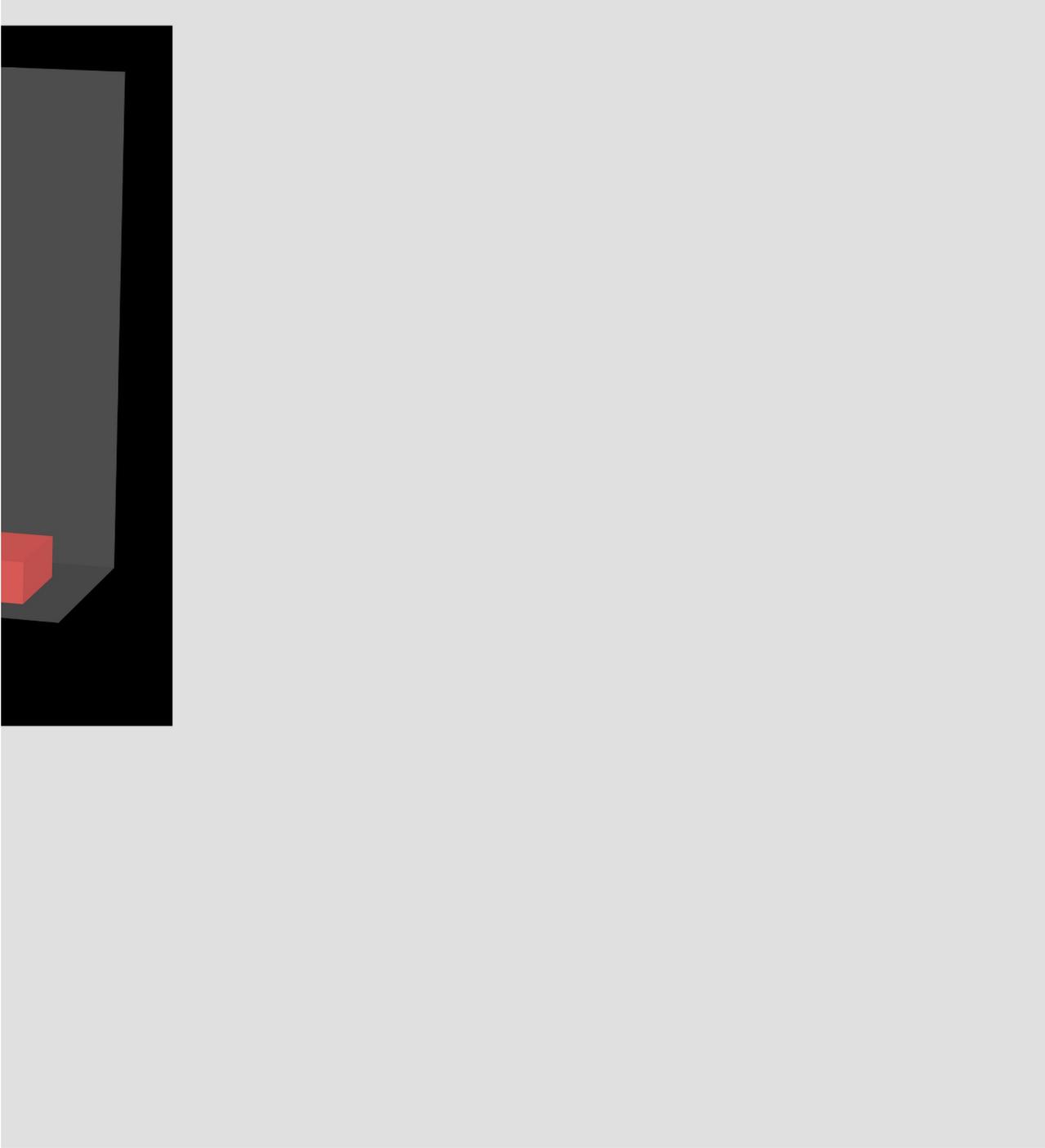


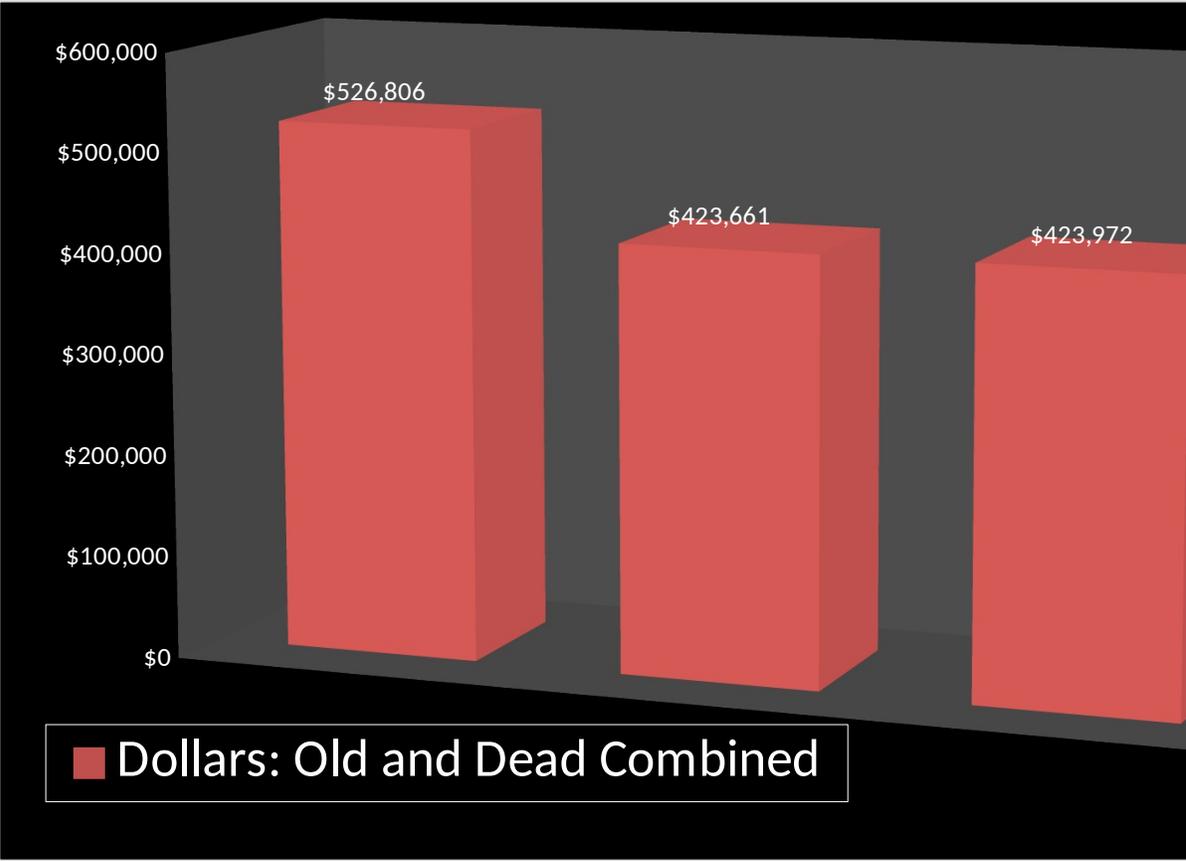
## Pre-Owned Stock Analysis

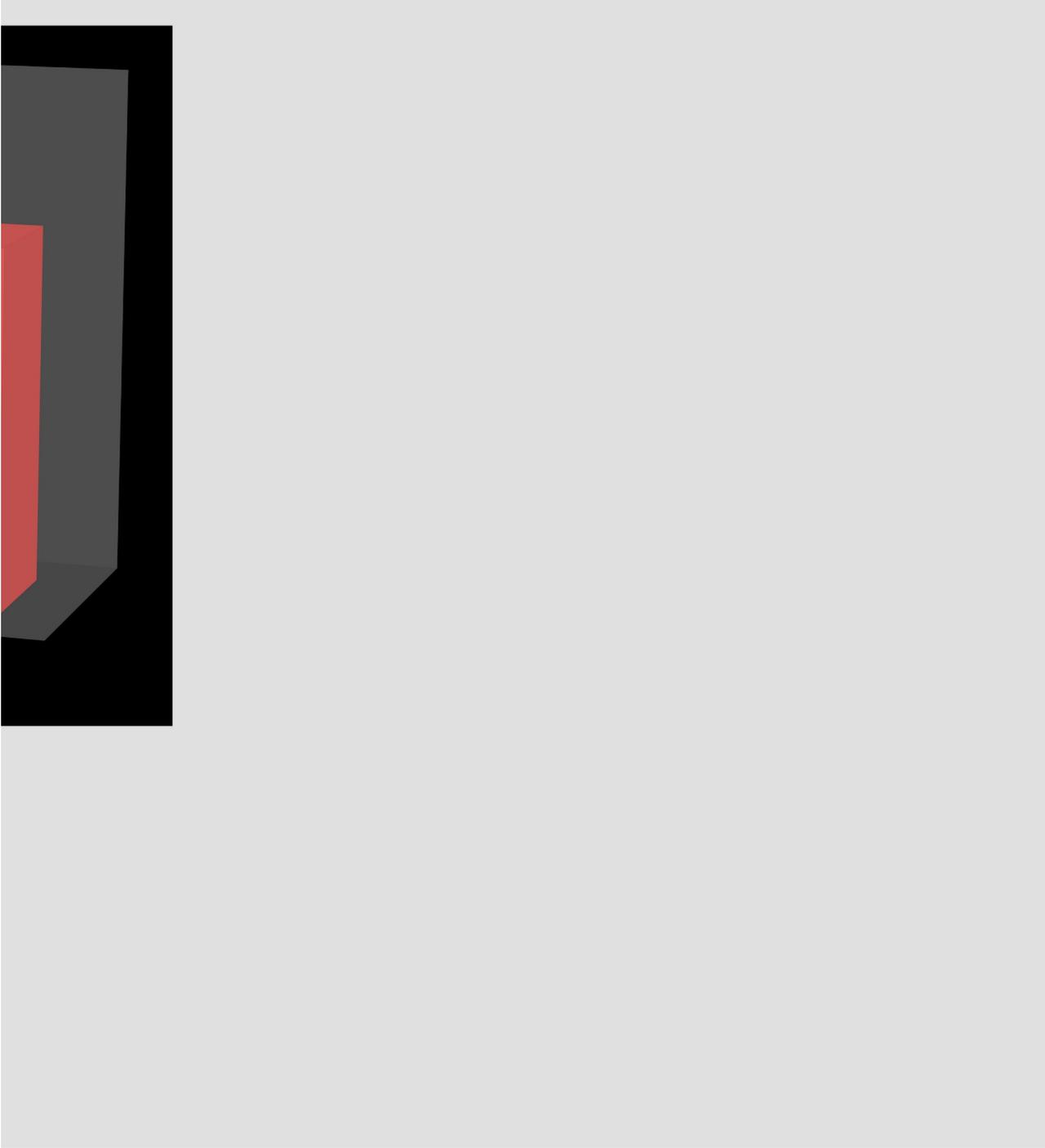
Pre-Owned Stock Analysis							
Days In Stock							
	0-30	31-45	46-60	61-90	90-120	121+	Total
# Of Units	16	7	5	5	5	2	40
Dollars	\$526,806	\$247,953	\$175,708	\$167,092	\$207,005	\$49,875	\$1,374,439
<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="background-color: #00ff00; padding: 5px; border: 1px dashed black;"><b>Fresh</b></div> <div style="background-color: #ffff00; padding: 5px; border: 1px dashed black;"><b>At Risk</b></div> <div style="background-color: #ffcccc; padding: 5px; border: 1px dashed black;"><b>Old</b></div> <div style="background-color: #ff0000; padding: 5px; border: 1px dashed black;"><b>Dead</b></div> </div>							
	16	12	<i>Units</i>		10	2	
	\$526,806	\$423,661	<i>Dollars</i>		\$374,097	\$49,875	

\$423,972









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
16	12	<i>Units</i>	10	2
\$526,806	\$423,661	<i>Dollars</i>	\$374,097	\$49,875
40%	30%	<i>Percent of total in Units</i>	25%	5%
38%	31%	<i>Percent of total in \$</i>	27%	4%
\$32,925	\$35,305	<i>Average Cost per Unit</i>	\$37,410	\$24,938

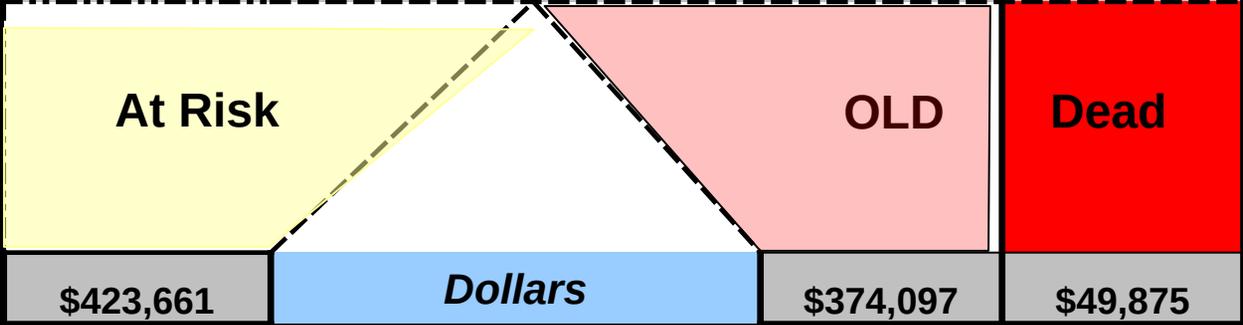
**40**

**\$1,374,439**

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	526806	247953	175708	167092	207005	49875



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$42,366	<i>"Water" Dollars</i>	\$56,115	\$12,469

**% of inventory under water    8.1%**

**Total Water Dollars    \$110,949**

**Total**

**1374439**

