

Detail

| Store FI Mgr | PVR | # of Deals | Back Grs | RSV Gross | Product Gross | Per Cash | PPR | # of Product s |
|---------------------------------------|---------|---------------|-------------|--------------|------------------|-------------|------|----------------------|
| Totals | \$1,943 | 125 | \$242,932 | \$60,639 | \$190,087 | \$451 | 2.34 | 293 |
| 790-LHM Hyundai Genesis Albq | \$1,943 | 125 | \$242,932 | \$60,639 | \$190,087 | \$451 | 2.34 | 293 |
| Adkins, Kevin | \$2,474 | 50 | \$123,683 | \$28,627 | \$101,677 | \$757 | 2.64 | 132 |
| Sugimoto, Danny E | \$2,391 | 32 | \$76,498 | \$15,045 | \$62,626 | \$856 | 3.25 | 104 |
| Duran, Patrick | \$994 | 43 | \$42,751 | \$16,967 | \$25,784 | \$22 | 1.33 | 57 |

Current Selections

Timeperiod : Prior Month

| RSV % | RSV # | Avg RSV \$ | VSC % | VSC # | Avg VSC \$ | GAP % | GAP # | Avg GAP \$ | MNT % |
|--------------|--------------|-----------------------|--------------|--------------|-----------------------|--------------|--------------|-----------------------|--------------|
| 80% | 100 | \$606 | 58.40% | 73 | \$1,517 | 44% | 44 | \$338 | 31% |
| 80% | 100 | \$606 | 58.40% | 73 | \$1,517 | 44% | 44 | \$338 | 31% |
| 86% | 43 | \$666 | 64.00% | 32 | \$1,772 | 53% | 23 | \$315 | 40% |
| 72% | 23 | \$654 | 68.80% | 22 | \$1,633 | 57% | 13 | \$415 | 41% |
| 79% | 34 | \$499 | 44.20% | 19 | \$955 | 24% | 8 | \$282 | 14% |

Values

| MNT # | Avg MNT \$ | Chem % | Chem # | Avg Chem \$ | RTH % | RTH # | Avg RTH \$ | Dent % | Dent # |
|--------------|-----------------------|---------------|---------------|------------------------|--------------|--------------|-----------------------|---------------|---------------|
| 39 | \$0 | 32.00% | 40 | \$802 | 23% | 29 | \$370 | 20.00% | 25 |
| 39 | \$0 | 32.00% | 40 | \$802 | 23% | 29 | \$370 | 20.00% | 25 |
| 20 | \$0 | 32.00% | 16 | \$1,078 | 24% | 12 | \$695 | 24.00% | 12 |
| 13 | \$0 | 53.10% | 17 | \$633 | 31% | 10 | \$175 | 31.30% | 10 |
| 6 | \$0 | 16.30% | 7 | \$583 | 16% | 7 | \$92 | 7.00% | 3 |

| Avg Dent \$ | Key % | Key # | Avg Key \$ | Etch % | Etch # | Avg Etch \$ | Theft % | Theft # | Avg Theft \$ |
|------------------------|--------------|--------------|-----------------------|---------------|---------------|------------------------|----------------|----------------|-------------------------|
| \$363 | 16% | 20 | \$347 | 0% | 0 - | | 0% | 0 - | |
| \$363 | 16% | 20 | \$347 | 0% | 0 - | | 0% | 0 - | |
| \$460 | 16% | 8 | \$555 | 0% | 0 - | | 0% | 0 - | |
| \$332 | 25% | 8 | \$283 | 0% | 0 - | | 0% | 0 - | |
| \$76 | 9% | 4 | \$60 | 0% | 0 - | | 0% | 0 - | |

| EWT % | EWT # | Avg EWT \$ | CL % | CL # | Avg CL \$ | Windshiled % | Windshiled # | Avg Windshiled \$ | Other % |
|--------------|--------------|-------------------|-------------|-------------|------------------|---------------------|---------------------|--------------------------|----------------|
| 1% | 1 | \$500 | 0% | 0 - | | 18% | 22 | \$232 | 0% |
| 1% | 1 | \$500 | 0% | 0 - | | 18% | 22 | \$232 | 0% |
| 2% | 1 | \$500 | 0% | 0 - | | 16% | 8 | \$213 | 0% |
| 0% | 0 - | | 0% | 0 - | | 34% | 11 | \$291 | 0% |
| 0% | 0 - | | 0% | 0 - | | 7% | 3 | \$67 | 0% |

Other # **Avg**
Other \$

0 -

0 -

0 -

0 -

0 -