

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	960	454	1414	<b>Chargebacks</b>	<b>New Vehicle</b>	<b>Used Vehicle</b>	<b>Totals</b>
Finance or Lease Contracts	687	330	1017	Finance or Lease Reserve	39275	21203	60478
Service Contracts	379	264	643	Service Contracts	153615	80763	234378
Pre-Paid Maintenance	92	30	122	Pre-paid Maintenance	25254	4741	29995
GAP	310	193	503	GAP	47986	28792	76778
Theft Deterrent	0	0	0	Theft Deterrent	0	0	0
Paint Sealant & Appearance	271	18	289	Paint Sealant & Appearance	0	0	0
Tire/Wheel	194	50	244	Tire/Wheel	1916	2823	4739
Lease Care	3	0	3	Lease Care	0	0	0
Other_____	49	4	53	Other_____	3027	897	3924
	<b>Year To Date Income</b>			<b>TOTALS</b>	<b>271073</b>	<b>139219</b>	<b>410292</b>
Incomes	New Vehicle	Used Vehicle	Totals				
Finance or Lease Reserve	669997	283742	953739				
Service Contracts	465412	275880	741292				
Pre-Paid maintenance	46092	12300	58392				
GAP	129580	70059	199639				
Theft Deterrent	0	0	0				
Paint Sealant & Appearance	152302	9396	161698				
Tire/Wheel	77406	18000	95406				
Lease Care	1500	0	1500				
Other_____	11563	499	12062				
<b>TOTALS</b>	<b>1553852</b>	<b>669876</b>	<b>2223728</b>				