

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1123	862	1985	Finance or Lease Reserve	40524	20502	61026
Finance or Lease Contracts	584	431	1015	Service Contracts	78842	14235	93077
Service Contracts	479	356	835	Pre-paid Maintenance	580	987	1567
Pre-Paid Maintenance	847	463	1310	GAP	7695	5734	13429
GAP	85	97	182	Theft Deterrent	0	0	0
Theft Deterrent	0	0	0	Paint Sealant & Appearance	49693	13583	63276
Paint Sealant & Appearance	539	260	799	Tire/Wheel	13056	7841	20897
Tire/Wheel	404	171	575	Lease Care	5046	0	5046
Lease Care	59	0	59	Other_____	24749	7536	32285
Other__PDR_AND KEY_____	829	231	1060				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	568232	266358	834590
Service Contracts	797056	510148	1307204
Pre-Paid maintenance	0	0	0
GAP	32130	37248	69378
Theft Deterrent	0	0	0
Paint Sealant & Appearance	423115	140140	563255
Tire/Wheel	190688	66177	256865
Lease Care	25252	0	25252
Other__PDR_AND KEY_____	231477	92081	323558

