

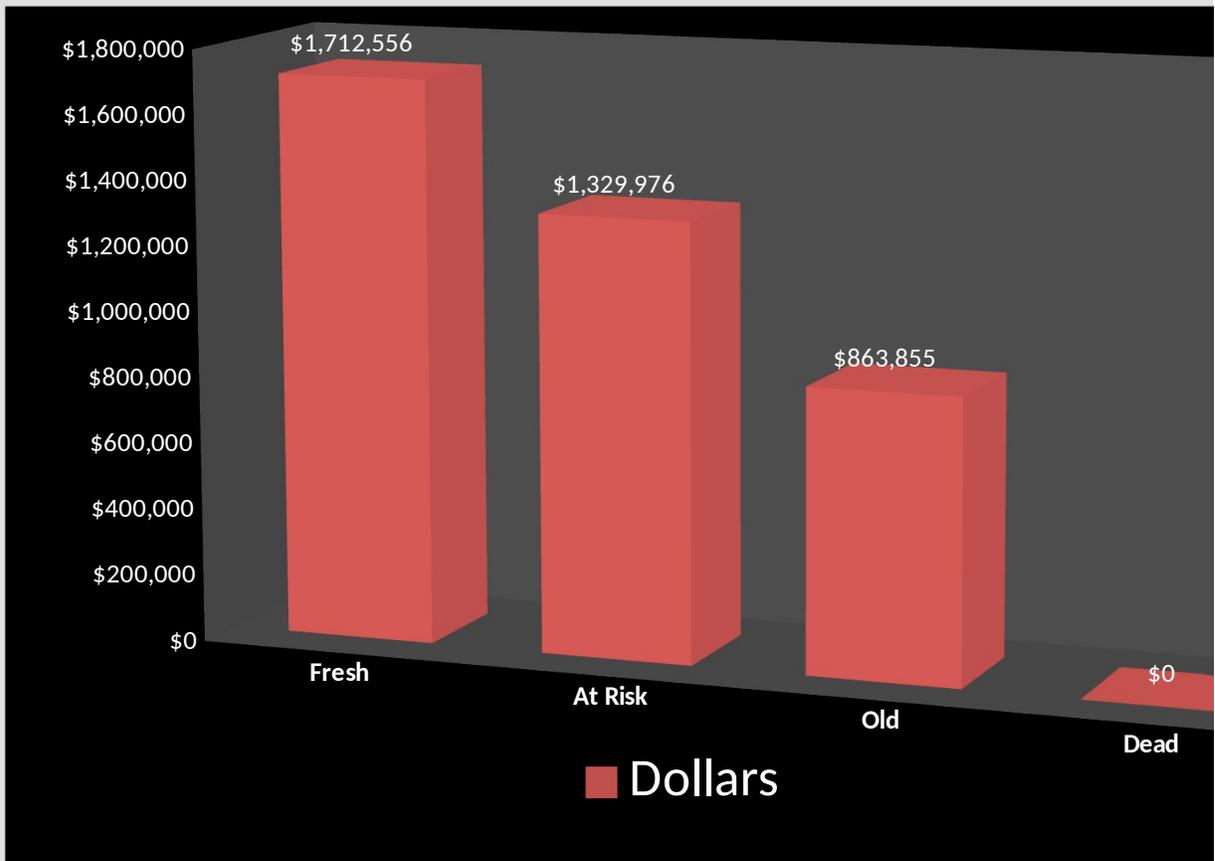
## Pre-Owned Stock Analysis

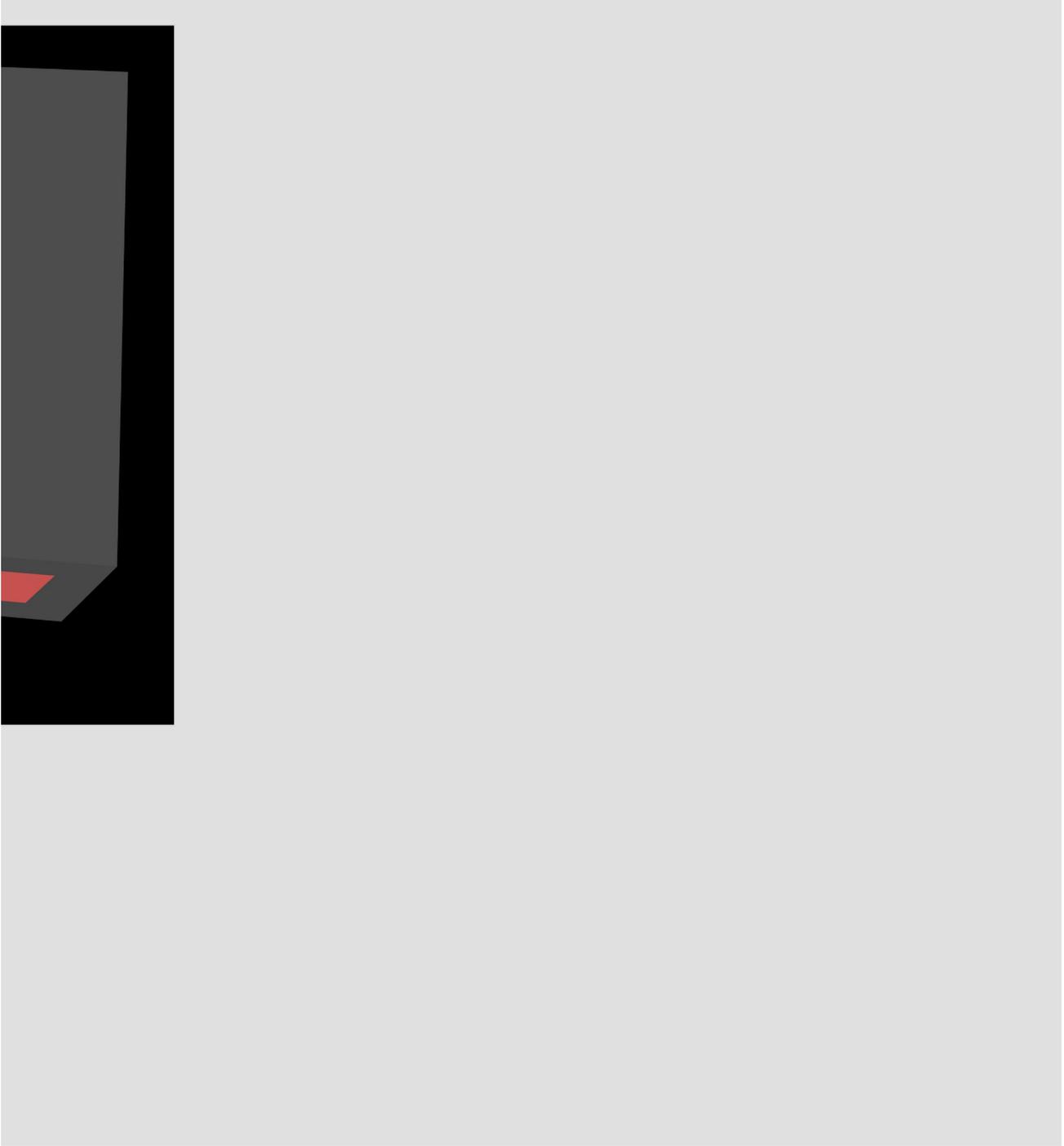
### Days In Stock

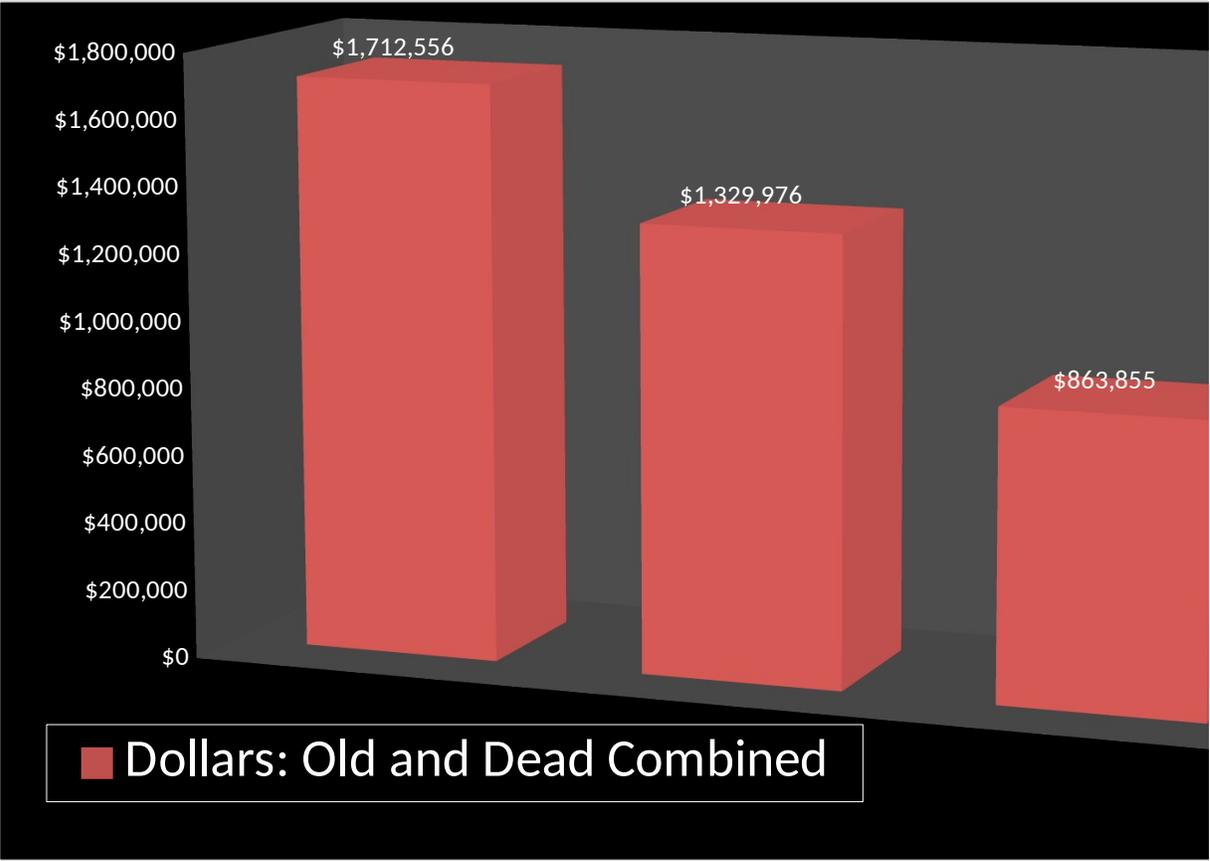
						0-30	31-45	46-60	61-90	90-120
# Of Units						81	26	27	25	8
Dollars						\$1,712,556	\$625,637	\$704,339	\$643,296	\$220,559
						<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
					81					
					\$1,712,556	\$1,329,976	<i>Dollars</i>		\$863,855	

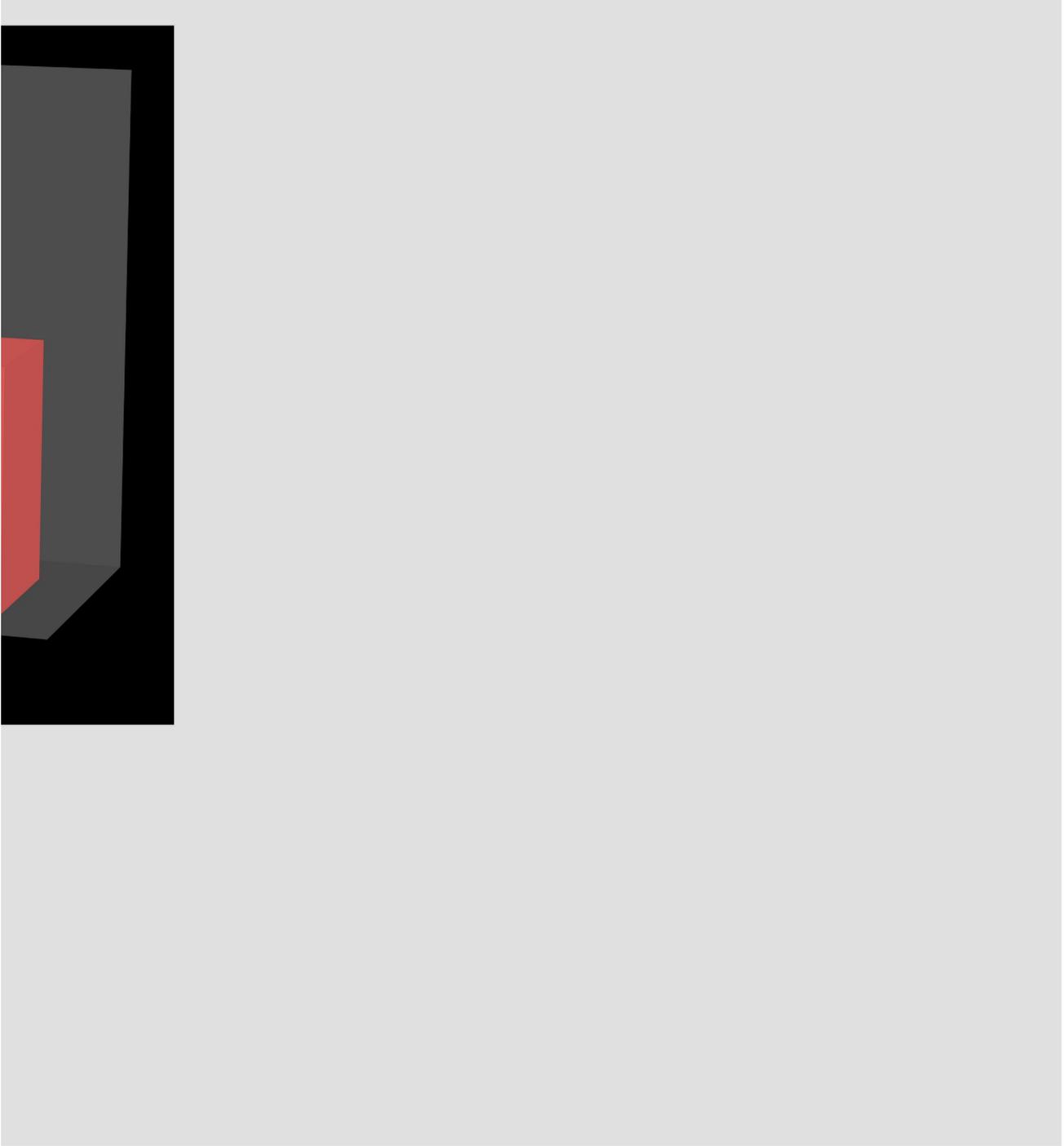


<b>121+</b>	<b>Total</b>
<b>0</b>	<b>167</b>
<b>\$0</b>	<b>\$3,906,387</b>
<b>Dead</b>	
<b>0</b>	
<b>\$0</b>	<b>\$863,855</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
81	53	<i>Units</i>	33	0
\$1,712,556	\$1,329,976	<i>Dollars</i>	\$863,855	\$0
49%	32%	<i>Percent of total in Units</i>	20%	0%
44%	34%	<i>Percent of total in \$</i>	22%	0%
\$21,143	\$25,094	<i>Average Cost per Unit</i>	\$26,177	0

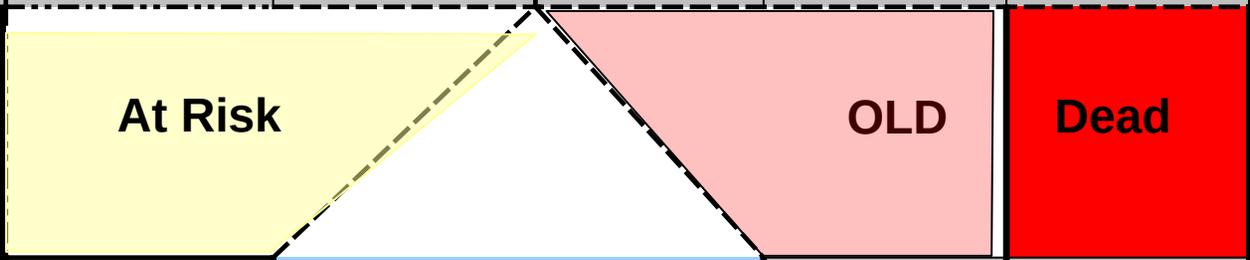
**167**

**\$3,906,387**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	1712556	625637	704339	643296	220559	0



	\$1,329,976	<i>Dollars</i>	\$863,855	\$0
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Enter the percentage of this inventory value that you estimate is "water"

34%	<i>"Water" %</i>	22%	0%
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\$452,806	<i>"Water" Dollars</i>	\$191,032	\$0
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**% of inventory under water**      **16.5%**

**Total Water Dollars**      **\$643,838**

**Total**

**3906387**

