

Pivot table

Detail

Store FI Mgr	PVR	# of Deals	Back Grs	RSV Gross	Product Gross
Totals	\$1,726	262	\$452,271	\$96,779	\$376,102
680-LHM Lexus Murray	\$1,890	185	\$349,740	\$70,532	\$284,267
Shamy, Lyndon E	\$2,223	74	\$164,529	\$26,073	\$139,215
Mathews, Larry D	\$2,023	39	\$78,896	\$14,911	\$69,295
Holmes, Zachary S	-	0	\$146	\$146	(\$1,199)
Ortiz, James	\$1,475	72	\$106,169	\$29,401	\$76,956
681-LHM Lexus of Linton	\$1,332	77	\$102,531	\$26,247	\$91,835

Current Selections

Timeperiod : Prior Month

FI_Pivot_Options : Store, FI Mgr

Per Cash	PPR	# of Products	RSV %	RSV #	Avg RSV \$	VSC %
\$1,129	2.54	666	53%	139	\$696	43.10%
\$1,359	2.86	530	52%	96	\$735	44.90%
\$1,670	3.92	290	49%	36	\$724	39.20%
\$1,640	2.36	92	56%	22	\$678	53.80%
-	-	-1 -		0 -	-	
\$880	2.07	149	53%	38	\$774	45.80%
\$534	1.77	136	56%	43	\$610	39.00%

VSC #	Avg VSC \$	GAP %	GAP #	Avg GAP \$	MNT %	MNT #
113	\$1,610	16%	22	\$400	56%	146
83	\$1,598	21%	20	\$411	63%	117
29	\$1,508	25%	9	\$432	84%	62
21	\$1,773	23%	5	\$403	49%	19
0 -	-		0 -	-		0
33	\$1,566	16%	6	\$388	50%	36
30	\$1,642	5%	2	\$284	38%	29

Values

Avg MNT \$	Chem %	Chem #	Avg Chem \$	RTH %	RTH #	Avg RTH \$
\$0	34.70%	91	\$855	27%	72	\$474
\$0	38.90%	72	\$864	31%	57	\$402
\$0	62.20%	46	\$969	39%	29	\$415
\$0	25.60%	10	\$1,073	28%	11	\$567
-	-	-1	\$1,199 -		0 -	
\$0	23.60%	17	\$478	24%	17	\$273
\$0	24.70%	19	\$819	19%	15	\$748

Dent %	Dent #	Avg Dent \$	Key %	Key #	Avg Key \$	Etch %
25.20%	66	\$244	19%	50	\$258	0%
28.10%	52	\$228	26%	49	\$260	0%
54.10%	40	\$231	51%	38	\$259	0%
7.70%	3	\$337	8%	3	\$433	0%
-	0 -	-		0 -	-	
12.50%	9	\$178	11%	8	\$200	0%
18.20%	14	\$302	1%	1	\$136	0%

Etch #	Avg Etch \$	Theft %	Theft #	Avg Theft \$	EWT %	EWT #
0 -		0%	0 -		3%	7
0 -		0%	0 -		3%	5
0 -		0%	0 -		3%	2
0 -		0%	0 -		0%	0
0 -	-		0 -	-		0
0 -		0%	0 -		4%	3
0 -		0%	0 -		3%	2

Avg EWT \$	CL %	CL #	Avg CL \$	Windshield %	Windshield #	Avg Windshield \$
\$379	0%	0 -		37%	98	\$424
\$500	0%	0 -		40%	74	\$417
\$500	0%	0 -		47%	35	\$425
-	0%	0 -		51%	20	\$538
-		0 -	-		0 -	
\$500	0%	0 -		26%	19	\$274
\$75	0%	0 -		31%	24	\$447

Other % Other # Avg Other \$

0% 1 \$299

1% 1 \$299

0% 0 -

0% 0 -

- 0 -

1% 1 \$299

0% 0 -