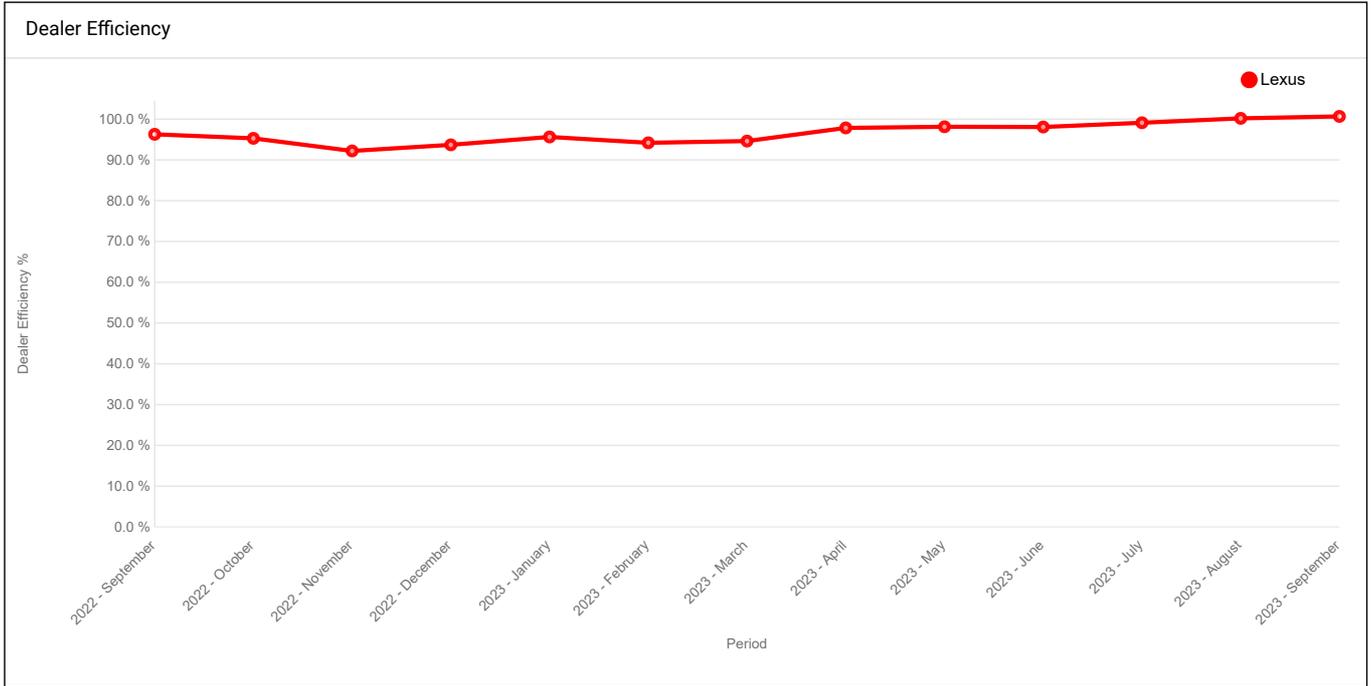




Dealer Efficiency - Trend





Last Sale Date

Acura 9/30/23	Alfa Romeo 9/30/23	Audi 9/30/23
BMW 9/30/23	BrightDrop 9/30/23	Bugatti 9/30/23
Buick 9/30/23	Cadillac 9/30/23	Chevrolet 9/30/23
Chrysler 9/30/23	Cruise 9/30/23	Dodge 9/30/23
Fiat 9/30/23	Fisker 9/30/23	Ford 9/30/23
Freightliner 9/30/23	Genesis 9/30/23	GEM 9/30/23
GMC 9/30/23	Honda 9/30/23	Hyundai 9/30/23
INFINITI 9/30/23	Isuzu 9/30/23	Jaguar 9/30/23
Jeep 9/30/23	Karma 9/30/23	Kia 9/30/23
Lexus 9/30/23	Lincoln 9/30/23	Lucid 9/30/23
Maserati 9/30/23	Mazda 9/30/23	Mercedes-Benz 9/30/23
MINI 9/30/23	Nissan 9/30/23	Polestar 9/30/23
Ram 9/30/23	Rivian 9/30/23	smart 12/31/20
Subaru 9/30/23	Tesla 9/30/23	Pininfarina 9/30/23
Porsche 9/30/23	McLaren 9/30/23	Ferrari 9/30/23
Bentley 9/30/23	Rolls-Royce 9/30/23	Lamborghini 9/30/23
Aston Martin 9/30/23	Lotus 9/30/23	Toyota 9/30/23
Volkswagen 9/30/23	VinFast 9/30/23	Volvo 9/30/23

*Brand totals use forecasted data for month to date and weekly totals.
**Uses forecasted data for all totals.



Filters

Division:

Lexus

Dataset:

UsRegistrations

Organization Scheme:

State->PMA

Organization Pma Definition:

Default

Geography:

Western / District 5 / 64302 - Larry H. Miller
Lexus Murray

Segmentation Scheme:

Lexus 2022 Reg

Selected Segments:

Luxury Industry

Segmentation:

Entry Luxury Sedan • Mid Luxury Sedan • Entry
Luxury Suv • Mid Luxury Suv • Near Luxury Suv •
Prestige Luxury Suv • Prestige Luxury Sedan •
Prestige Luxury Coupe • Near Luxury Sedan •
Near Luxury Coupe

Calendar Scheme:

R12

Time Period:

2023 / Sep

Comparison Type:

(10/1/22-9/30/23) Year-Over-Year Rolling 12
(10/1/21-9/30/22)

Sales Category:

Retail

Vehicle Attributes:

Dynamic Benchmark:

Area

Age Group: