

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1075	708	1783	Finance or Lease Reserve	36289	21440	57729
Finance or Lease Contracts	661	446	1107	Service Contracts	122262	95980	218242
Service Contracts	515	334	849	Pre-paid Maintenance	28	0	28
Pre-Paid Maintenance	700	437	1137	GAP	2788	12336	15124
GAP	110	166	276	Dent	3764	3034	6798
Dent	299	133	432	Paint Sealant & Appearance	27868	25421	53289
Paint Sealant & Appearance	321	168	489	Tire/Wheel	8124	3835	11959
Tire/Wheel	217	70	287	Lease Care	0	0	0
Lease Care	17	0	17	Windshield	0	0	0
Windshield	131	48	179	key	11653	7120	18773
Key	265	111	376				
Year To Date Income							
Incomes	New Vehicle	Used Vehicle	Totals				
Finance or Lease Reserve	778658	339406	1118064				
Service Contracts	783830	443886	1227716				
Pre-Paid maintenance	0	0	0				
GAP	32340	53618	85958				
Dent	84916	38836	123752				
Paint Sealant & Appearance	190353	92064	282417				
Tire/Wheel	90055	29260	119315				
Lease Care	5423	0	5423				
Windshield	19257	7056	26313				
key	71020	28083	99103				

