

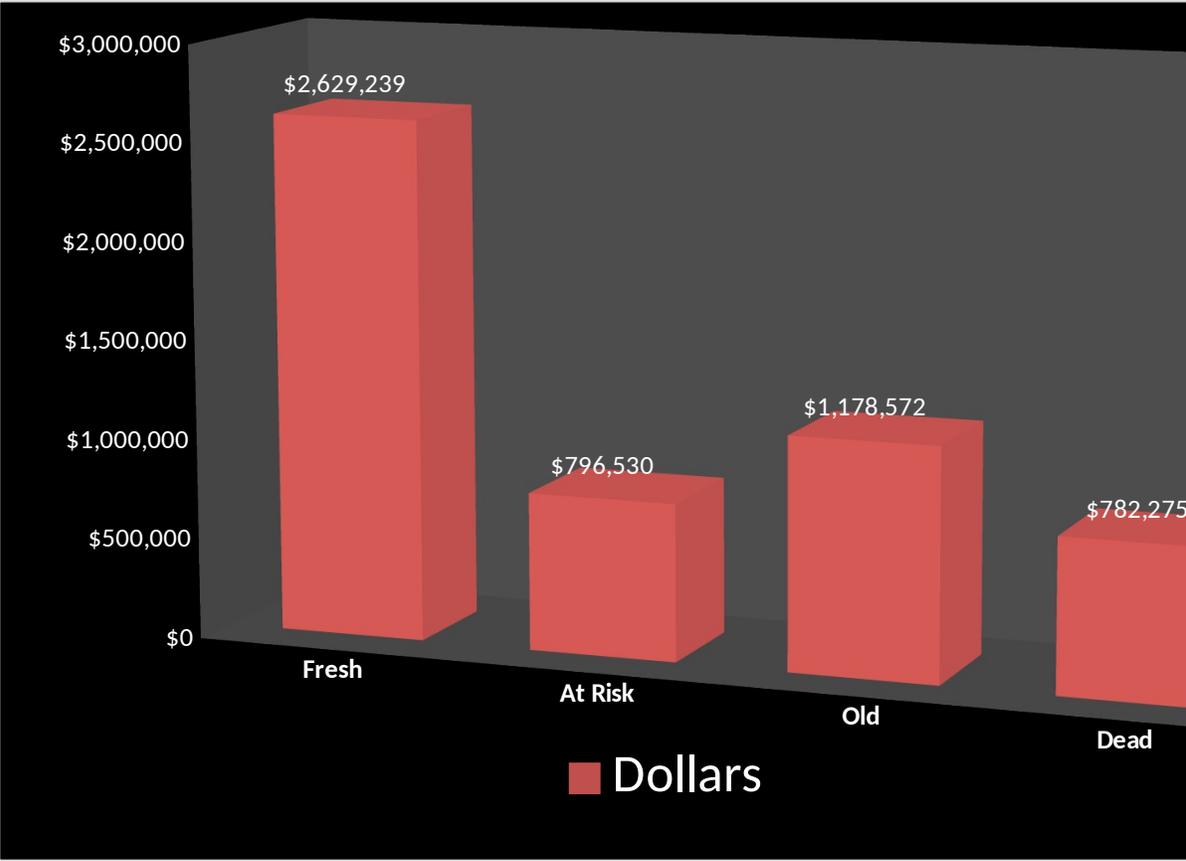
## Pre-Owned Stock Analysis

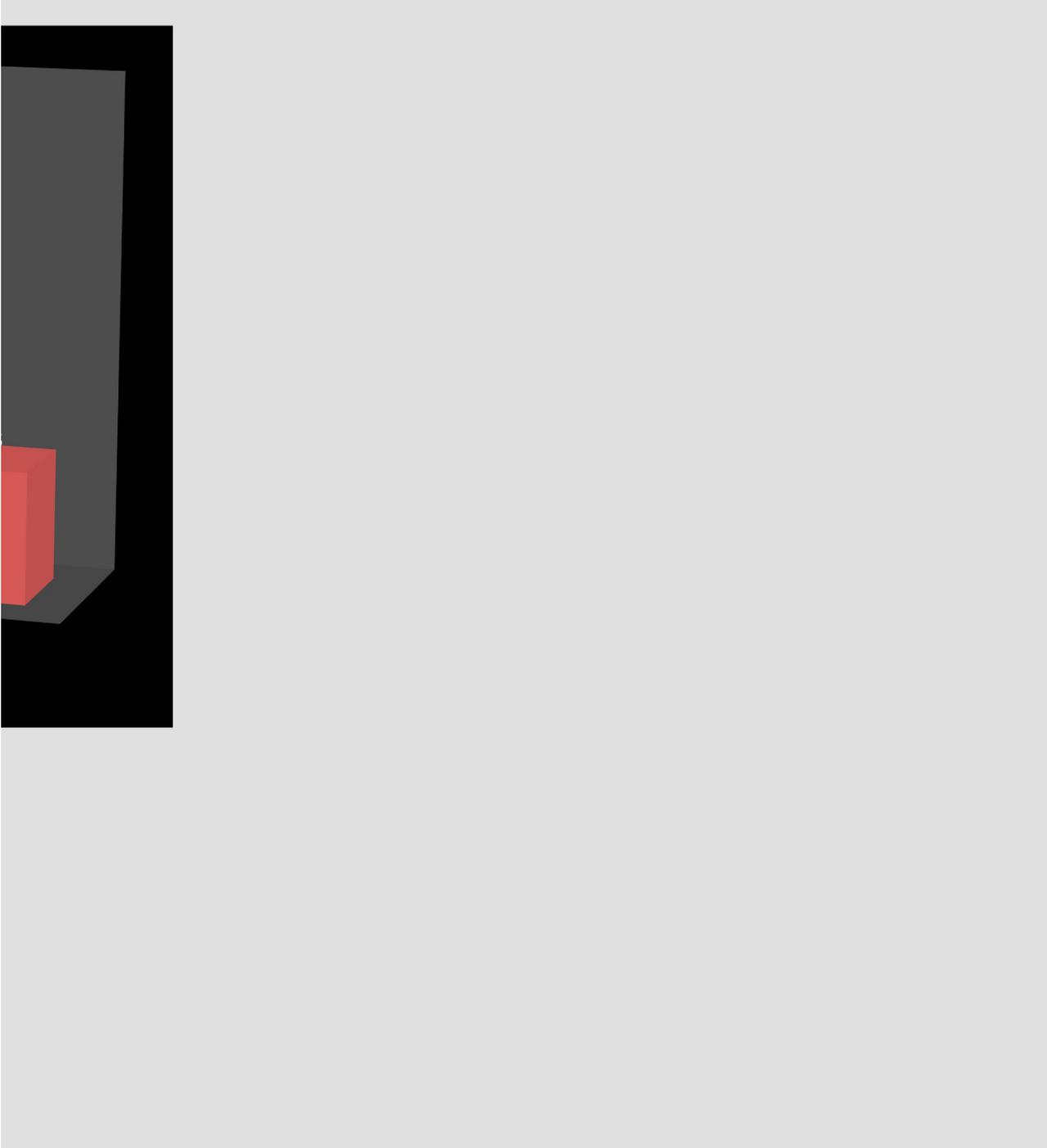
### Days In Stock

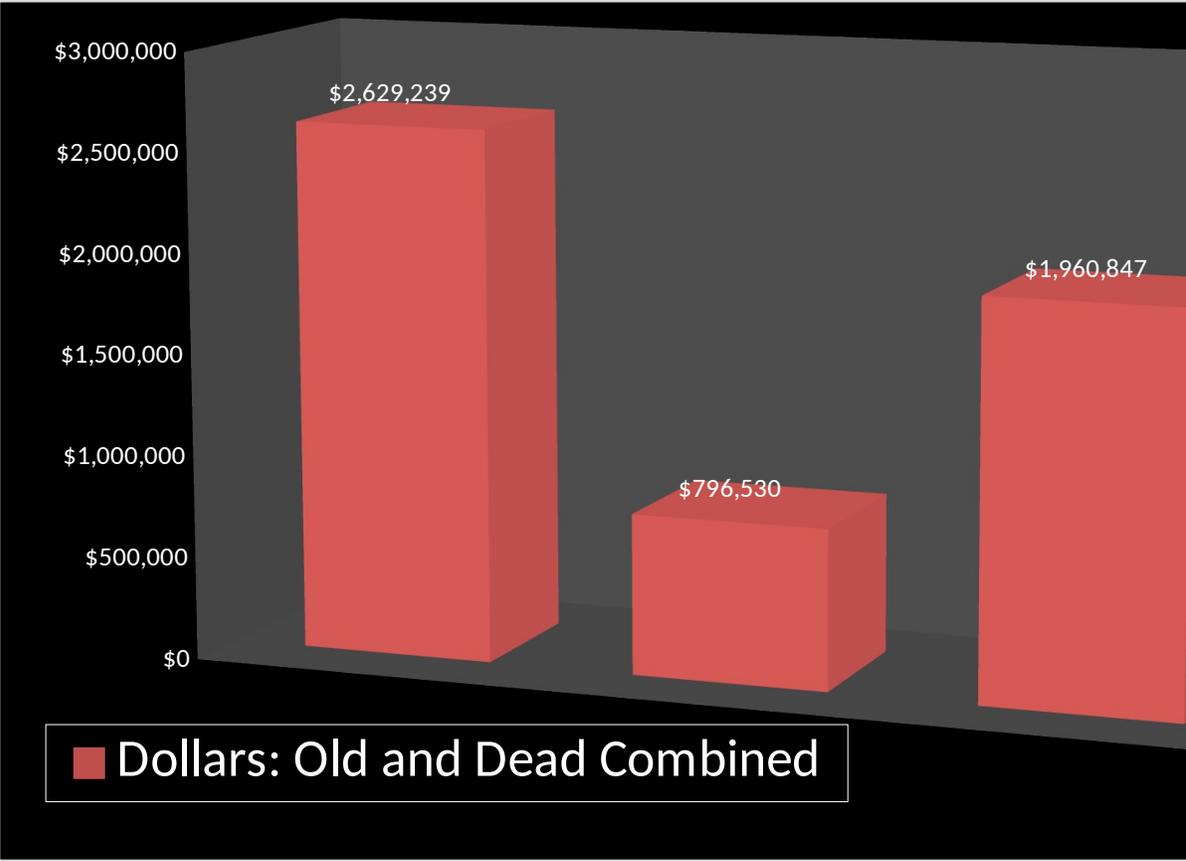
	0-30	31-45	46-60	61-90	90-120
# Of Units	92	10	12	28	6
Dollars	\$2,629,239	\$341,375	\$455,155	\$982,015	\$196,557
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	92	22	<i>Units</i>		34
	\$2,629,239	\$796,530	<i>Dollars</i>		\$1,178,572

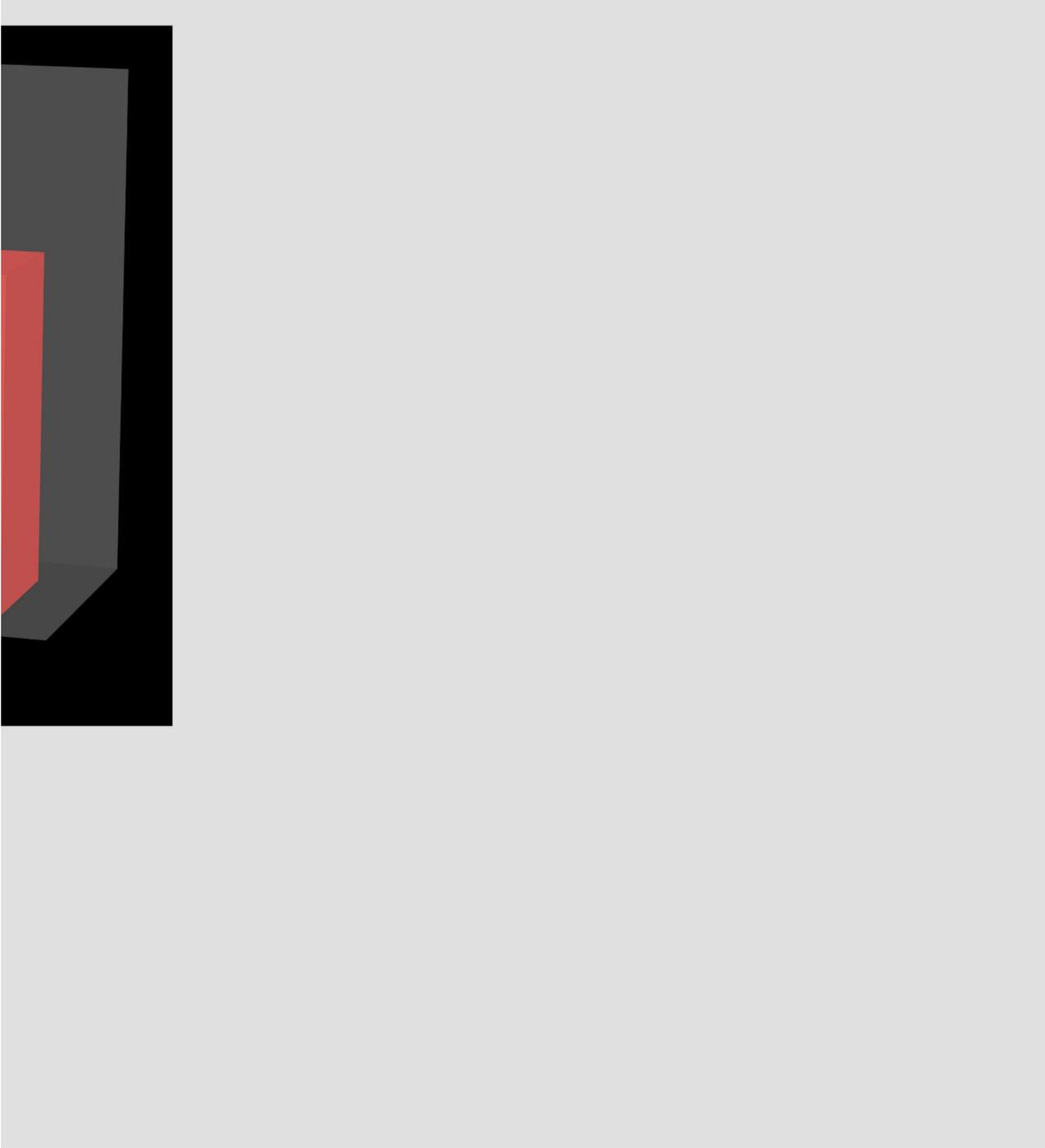


<b>121+</b>	<b>Total</b>
<b>16</b>	<b>164</b>
<b>\$782,275</b>	<b>\$5,386,616</b>
<b>Dead</b>	
<b>16</b>	
<b>\$782,275</b>	<b>\$1,960,847</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
92	22	<i>Units</i>	34	16
\$2,629,239	\$796,530	<i>Dollars</i>	\$1,178,572	\$782,275
56%	13%	<i>Percent of total in Units</i>	21%	10%
49%	15%	<i>Percent of total in \$</i>	22%	15%
\$28,579	\$36,206	<i>Average Cost per Unit</i>	\$34,664	\$48,892

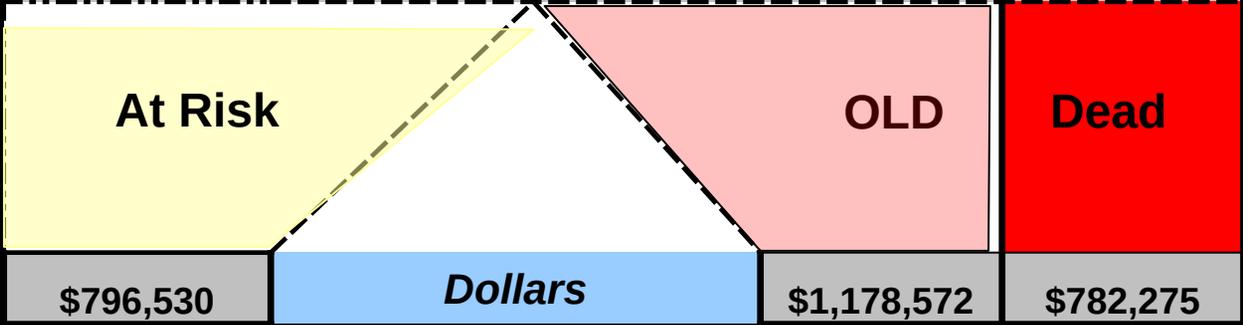
**164**

**\$5,386,616**

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	2629239	341375	455155	982015	196557	782275



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$79,653	<i>"Water" Dollars</i>	\$176,786	\$195,569

**% of inventory under water 8.4%**

**Total Water Dollars \$452,008**

**Total**

**5386616**

