









Unit #	Stock#	Year	Make	Model	Days in Stock	Acquisition Source	CP O	Advertised Price (Time of Sale)	Transaction Price	Advertised Price to Market % (Time of Sale)	Front-End Gross	Finance Gross
ex.	P123456	2015	Chevrolet	Equinox	30	Trade on New	No	\$ 15,000	\$ 13,800	95%	\$1,500	\$500
1	H587174P	2020	Honda	civic	7	Street/Curb Buy	Yes	\$ 20,888	\$ 23,217	99%	\$6,023	\$952
2	M713933U	2020	Honda	hrv	17	Trade on New	Yes	\$ 23,785	\$ 27,899	99%	\$402	\$1,758
3	H530395U	2023	Honda	civic	30	Trade on New	Yes	\$ 26,770	\$ 27,371	95%	\$2,031	\$2,267
4	H565598U	2018	Subaru	forester	14	Trade on New	No	\$ 17,935	\$ 17,430	96%	(\$491)	\$257
5	A024671P	2015	Honda	accord	7	Auction/Wholesale	No	\$ 14,584	\$ 16,755	100%	\$2,047	\$1,291
6	U415987U	2020	Honda	civic	43	Trade on New	Yes	\$ 21,205	\$ 26,144	93%	\$396	\$1,714
7	M712167U	2021	Honda	hrv	3	Trade on New	Yes	\$ 22,418	\$ 25,313	95%	\$612	\$0
8	A084375U	2022	Honda	accord	4	Trade on New	Yes	\$ 27,532	\$ 31,408	95%	\$2,253	\$1,732
9	A165121P	2019	Honda	accord	28	Street/Curb Buy	Yes	\$ 21,089	\$ 20,978	94%	\$1,801	\$1,148
10	A072004U	2020	Honda	accord	21	Trade on New	Yes	\$ 25,330	\$ 24,999	97%	(\$845)	\$0
11	B025174U	2021	Honda	Pilot	8	Trade on New	Yes	\$ 30,918	\$ 35,879	95%	\$708	\$3,050
12	E213938U	2019	Honda	civic	28	Trade on New	Yes	\$ 19,318	\$ 27,404	95%	(\$1,103)	\$4,939
13	N305795U	2019	Nissan	Altima	31	Trade on New	No	\$ 16,399	\$ 21,157	89%	\$2,425	\$3,975
14	A025448U	2020	Honda	Accord	29	Trade on New	Yes	\$ 23,512	\$ 29,202	93%	\$845	\$4,453
15	M712293U	2021	Honda	hrv	3	Trade on New	Yes	\$ 22,411	\$ 29,689	95%	\$415	\$386
16	418643LB	2020	Honda	crv	0	LBO Customer	Yes	\$ 18,897	\$ 18,897	100%	\$0	\$400
17	A002647U	2021	Acura	tlx	25	Trade on Used	No	\$ 29,855	\$ 27,851	92%	\$586	\$1,694
18	B063978U	2013	Honda	Odyssey	14	Trade on New	No	\$ 16,395	\$ 15,688	91%	(\$79)	\$397
19	M739559U	2022	Honda	hrv	13	Trade on New	Yes	\$ 23,332	\$ 25,000	94%	\$6	\$0
20	M725860U	2021	Honda	hrv	9	Trade on New	Yes	\$ 20,148	\$ 20,700	96%	(\$113)	\$0
21	A017264U	2020	Honda	crv	14	Trade on New	Yes	\$ 23,373	\$ 25,317	95%	\$970	\$100
22	H509847U	2020	Honda	civic	12	Trade on Used	Yes	\$ 19,999	\$ 18,542	96%	\$1,267	\$200
23	A044637U	2019	Honda	crv	10	Trade on New	Yes	\$ 22,753	\$ 25,994	96%	\$96	\$131
24	A165121P	2019	Honda	accord	28	Street/Curb Buy	Yes	\$ 21,089	\$ 29,689	94%	\$1,840	\$1,426
25	A072004U	2020	Honda	accord	19	Trade on New	Yes	\$ 25,330	\$ 24,999	97%	(\$844)	\$0

26	E213938U	2019	Honda	civic	28	Trade on New	Yes	\$	19,318	\$	27,404	95%	(\$1,103)	\$4,939
27	N305795U	2019	Nissan	Altima	30	Trade on New	No	\$	16,339	\$	21,157	89%	\$2,425	\$3,975
28	A025448U	2020	Honda	accord	30	Trade on New	Yes	\$	23,512	\$	29,207	93%	\$845	\$4,453
29	M712293U	2021	Honda	hrv	3	Trade on New	Yes	\$	22,411	\$	23,980	95%	\$415	\$386
30	M715932U	2020	Honda	fit	15	Trade on New	Yes	\$	19,042	\$	17,997	104%	(\$123)	\$2,443
31	418643LB	2020	Honda	crv	0	LBO Customer	Yes	\$	18,897	\$	18,897	100%	\$0	\$400
32	A002647U	2021	Acura	tlx	25	Trade on New	No	\$	27,851	\$	29,855	92%	\$586	\$1,694
33	B063978U	2013	Honda	Odyssey	13	Trade on New	No	\$	16,395	\$	15,688	91%	(\$79)	\$397
34	M739559U	2022	Honda	hrv	14	Trade on New	Yes	\$	23,332	\$	25,000	94%	\$6	\$0
35	M725860U	2021	Honda	hrv	9	Trade on Used	Yes	\$	20,148	\$	27,108	96%	(\$113)	\$0
36	A017264U	2002	Honda	crv	14	Trade on New	Yes	\$	23,373	\$	25,317	95%	\$970	\$100
37	H509847U	2020	Honda	civic	11	Trade on New	Yes	\$	19,999	\$	18,541	96%	\$1,266	\$200
38	A044637U	2019	Honda	hrv	9	Trade on New	Yes	\$	22,753	\$	33,500	96%	\$96	\$131
39	C125730U	2019	Toyota	corolla	41	Trade on New	No	\$	17,831	\$	22,427	89%	(\$116)	\$1,686
40	016637LB	2022	Honda	civic	0	LBO Customer	Yes	\$	31,186	\$	31,186	100%	\$0	\$4,212
41	A086626P	2019	Honda	accord	58	Trade on New	Yes	\$	24,128	\$	34,284	99%	\$984	\$4,368
42	C017890P	2010	Honda	fit	43	Trade on Used	No	\$	9,154	\$	11,399	96%	\$953	\$0
43	A197760U	2015	Honda	accord	27	Trade on New	No	\$	13,871	\$	14,722	94%	\$550	\$0
44	H587053U	2020	Honda	civic	15	Trade on New	Yes	\$	22,538	\$	30,061	94%	\$2,301	\$2,038
45	B002834U	2021	Honda	Pilot	43	Trade on New	Yes	\$	34,261	\$	34,747	97%	(\$760)	\$100
46	E018778U	2020	Honda	crv	16	Trade on New	Yes	\$	30,398	\$	34,408	99%	\$27	\$100
47	A021672U	2022	Honda	accord	22	Trade on New	Yes	\$	26,966	\$	26,690	98%	\$92	\$200
48	1041239U	2018	Audi	a4	32	Trade on Used	No	\$	19,336	\$	17,609	88%	\$615	\$1,717
49	A015537U	2019	Honda	accord	18	Trade on New	Yes	\$	21,196	\$	18,746	100%	\$2,398	\$507
50	H570490U	2019	Honda	civic	9	Trade on New	Yes	\$	20,859	\$	23,500	99%	\$73	\$200
51	737385LB	2019	Honda	fit	0	LBO Customer	Yes	\$	8,909	\$	8,909	100%	\$0	\$248
52	R416533U	2017	ford	fusion	41	Trade on New	No	\$	15,411	\$	19,333	96%	\$974	\$2,915
53	8B26611U	2020	bmw	3	6	Trade on New	No	\$	39,808	\$	47,343	98%	(\$239)	\$1,516

## Scoreboard Totals

% Retailed of Non-Franchise Make	16%
Total # Retail Units	73
Avg. Days to Sale	19.1
Avg. Advertised Price (Time of Sale)	\$ 22,784
Avg. Transaction Price	\$ 25,235
Avg. Market Price at 100%	\$ 23,809
Avg. Price to Market % (Time of Sale)	96%
Avg. Transaction to Market	106%
Avg. Transactional Discount	\$ (2,450)
Avg. Front-End Gross	\$ 716
Avg. Finance Gross	\$ 1,484
PUVR	\$ 2,200
Total Gross (Units & PUVR)	\$ 160,584
GROI	164%
% with Trade	81%
Avg. Over/Under Allowance	\$2,535



## Scoreboard

(Click on the blue header to access the dropdown)

Desk Manager	Totals	Jerry	Eual
% Retailed of Non-New Franchise	16%	10%	26%
Total # Retail Units	73	29	19
Avg. Days to Sale	19.1	16.5	21.3
Avg. Advertised Price (Time of Sale)	\$ 22,784	\$ 21,798	\$ 24,766
Avg. Transaction Price	\$ 25,235	\$ 24,595	\$ 26,116
Avg. Market Price at 100%	\$ 23,809	\$ 22,825	\$ 25,972
Avg. Price to Market % (Time of Sale)	96%	95%	95%
Avg. Transaction to Market	106%	108%	101%
Avg. Transactional Discount	\$ (2,450)	\$ (2,797)	\$ (1,349)
Avg. Front-End Gross	\$ 716	\$ 624	\$ 895
Avg. Finance Gross	\$ 1,484	\$ 1,261	\$ 954
PUVR	\$ 2,200	\$ 1,885	\$ 1,848
Total Gross (Units & PUVR)	\$ 160,584	\$ 54,651	\$ 35,121
GROI	164%	167%	120%
% with Trade	81%	83%	89%
Avg. Over/Under Allowance	2,535	2,898	1,350



n list, then scroll up to select your staff member for each column.)

Josh	Manny	Milli	Yuli
13%	0%	33%	25%
8	7	6	4
29.8	6.6	18.3	28.8
\$ 24,504	\$ 22,285	\$ 20,594	\$ 21,243
\$ 29,341	\$ 22,486	\$ 22,123	\$ 26,951
\$ 25,621	\$ 22,448	\$ 21,560	\$ 22,648
96%	99%	96%	94%
115%	100%	103%	119%
\$ (4,838)	\$ (201)	\$ (1,529)	\$ (5,708)
\$ 372	\$ 891	\$ 499	\$ 1,241
\$ 1,425	\$ 2,418	\$ 1,908	\$ 3,465
\$ 1,797	\$ 3,310	\$ 2,407	\$ 4,706
\$ 14,376	\$ 23,168	\$ 14,443	\$ 18,824
74%	806%	214%	219%
88%	29%	83%	100%
4,838	201	2,073	5,708





## Scoreboard

(Click on the blue header to access the dropdown)

Sales Consultant	Totals	Eric	Maria
% Retailed of Non-New Franchise	16%	0%	0%
Total # Retail Units	73	5	6
Avg. Days to Sale	19.1	16.8	25.3
Avg. Advertised Price (Time of Sale)	\$ 22,784	\$ 23,098	\$ 22,606
Avg. Transaction Price	\$ 25,235	\$ 23,923	\$ 27,618
Avg. Market Price at 100%	\$ 23,809	\$ 24,017	\$ 23,746
Avg. Price to Market % (Time of Sale)	96%	96%	95%
Avg. Transaction to Market	106%	100%	116%
Avg. Transactional Discount	\$ (2,450)	\$ (826)	\$ (5,013)
Avg. Front-End Gross	\$ 716	\$ 903	\$ 183
Avg. Finance Gross	\$ 1,484	\$ 595	\$ 2,925
PUVR	\$ 2,200	\$ 1,497	\$ 3,108
Total Gross (Units & PUVR)	\$ 160,584	\$ 7,487	\$ 18,650
GROI	164%	134%	160%
% with Trade	81%	100%	83%
Avg. Over/Under Allowance	2,535	826	5,013



n list, then scroll up to select your staff member for each column.)

Francisco	Angela	Ethan	Jerry
50%	100%	0%	20%
2	1	10	5
33.5	14.0	15.5	16.4
\$ 24,964	\$ 17,935	\$ 21,370	\$ 22,206
\$ 33,162	\$ 17,430	\$ 23,912	\$ 25,527
\$ 25,485	\$ 18,682	\$ 22,725	\$ 22,989
98%	96%	94%	97%
130%	93%	105%	111%
\$ (8,198)	\$ 505	\$ (2,542)	\$ (3,321)
\$ 1,569	\$ (491)	\$ 548	\$ 731
\$ 2,584	\$ 257	\$ 1,333	\$ 2,318
\$ 4,153	\$ (234)	\$ 1,880	\$ 3,049
\$ 8,305	\$ (234)	\$ 18,805	\$ 15,247
135%	-35%	183%	262%
50%	100%	100%	60%
8,198	-505	2,542	3,321

Chris	Kai	Rodolfo	Damiani
0%	13%	67%	0%
2	8	3	3
12.0	17.5	22.3	18.0
\$ 20,383	\$ 23,939	\$ 22,513	\$ 25,726
\$ 24,273	\$ 25,922	\$ 25,509	\$ 28,539
\$ 21,194	\$ 24,664	\$ 24,021	\$ 26,875
96%	97%	94%	96%
115%	105%	106%	106%
\$ (3,891)	\$ (1,983)	\$ (2,996)	\$ (2,812)
\$ 1,067	\$ 755	\$ 1,500	\$ 1,336
\$ 1,441	\$ 1,145	\$ 1,153	\$ 1,529
\$ 2,508	\$ 1,900	\$ 2,653	\$ 2,865
\$ 5,016	\$ 15,200	\$ 7,960	\$ 8,595
310%	151%	168%	201%
100%	75%	100%	100%
3,891	2,349	2,996	2,812

David H	Jorge	Aileen	Eduardo
0%	0%	0%	50%
3	2	2	4
10.3	17.5	0.0	14.0
\$ 23,793	\$ 17,837	\$ 18,897	\$ 25,632
\$ 24,781	\$ 23,222	\$ 18,897	\$ 27,844
\$ 23,651	\$ 18,510	\$ 18,897	\$ 27,476
101%	96%	100%	93%
105%	125%	100%	101%
\$ (988)	\$ (5,386)	\$ -	\$ (2,212)
\$ (32)	\$ 1,944	\$ -	\$ 501
\$ 1,732	\$ 1,359	\$ 400	\$ 1,040
\$ 1,700	\$ 3,302	\$ 400	\$ 1,541
\$ 5,101	\$ 6,604	\$ 800	\$ 6,163
239%	293%	#DIV/0!	142%
67%	0%	0%	100%
988	5,386	0	2,212

Gabriel	Shawn	Andrea	Gary
50%	40%	33%	0%
2	5	3	5
19.5	25.0	8.3	36.8
\$ 20,112	\$ 19,922	\$ 18,761	\$ 28,576
\$ 20,413	\$ 21,729	\$ 21,836	\$ 30,127
\$ 21,536	\$ 21,252	\$ 19,661	\$ 29,721
93%	94%	95%	96%
95%	102%	111%	101%
\$ (301)	\$ (1,807)	\$ (3,075)	\$ (1,551)
\$ 3,319	\$ 700	\$ 101	\$ 467
\$ 1,335	\$ 2,340	\$ -	\$ 1,070
\$ 4,653	\$ 3,040	\$ 101	\$ 1,537
\$ 9,307	\$ 15,200	\$ 304	\$ 7,685
421%	201%	20%	50%
50%	100%	67%	100%
301	2,461	3,075	1,551

House	Charlie	Andy	Fred
#DIV/0!	0%	#DIV/0!	0%
0	1	0	1
#DIV/0!	0.0	#DIV/0!	59.0
#DIV/0!	\$ 31,186	#DIV/0!	\$ 24,992
#DIV/0!	\$ 31,186	#DIV/0!	\$ 21,478
#DIV/0!	\$ 31,186	#DIV/0!	\$ 26,873
#DIV/0!	100%	#DIV/0!	93%
#DIV/0!	100%	#DIV/0!	80%
#DIV/0!	\$ -	#DIV/0!	\$ 3,514
#DIV/0!	\$ -	#DIV/0!	\$ (391)
#DIV/0!	\$ 4,212	#DIV/0!	\$ 568
#DIV/0!	\$ 4,212	#DIV/0!	\$ 177
#DIV/0!	\$ 4,212	#DIV/0!	\$ 177
#DIV/0!	#DIV/0!	#DIV/0!	5%
#DIV/0!	0%	#DIV/0!	100%
#DIV/0!	0	#DIV/0!	-3,514





















## Scoreboard

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Finance Manager	Totals	Raymond	Julio
% Retailed of Non-New Franchise	16%	14%	29%
Total # Retail Units	73	28	7
Avg. Days to Sale	19.1	16.1	19.1
Avg. Advertised Price (Time of Sale)	\$ 22,784	\$ 23,237	\$ 20,391
Avg. Transaction Price	\$ 25,235	\$ 25,709	\$ 22,588
Avg. Market Price at 100%	\$ 23,809	\$ 24,425	\$ 21,328
Avg. Price to Market % (Time of Sale)	96%	95%	96%
Avg. Transaction to Market	106%	105%	106%
Avg. Transactional Discount	\$ (2,450)	\$ (2,472)	\$ (2,197)
Avg. Front-End Gross	\$ 716	\$ 802	\$ 402
Avg. Finance Gross	\$ 1,484	\$ 1,522	\$ 1,485
PUVR	\$ 2,200	\$ 2,324	\$ 1,887
Total Gross (Units & PUVR)	\$ 160,584	\$ 65,065	\$ 13,206
GROI	164%	202%	157%
% with Trade	81%	89%	100%
Avg. Over/Under Allowance	2,535	2,576	2,664



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Josh	Ignacio	House	Jerry
14%	10%	50%	50%
7	10	2	4
23.6	21.7	8.0	15.5
\$ 23,575	\$ 21,525	\$ 18,424	\$ 27,158
\$ 29,056	\$ 22,948	\$ 20,600	\$ 31,903
\$ 24,701	\$ 22,506	\$ 19,039	\$ 28,038
95%	96%	97%	97%
118%	102%	108%	114%
\$ (5,481)	\$ (1,423)	\$ (2,177)	\$ (4,745)
\$ 704	\$ 857	\$ 302	\$ 759
\$ 2,691	\$ 1,003	\$ 100	\$ 2,811
\$ 3,395	\$ 1,860	\$ 402	\$ 3,569
\$ 23,762	\$ 18,600	\$ 803	\$ 14,278
178%	134%	88%	260%
86%	50%	50%	75%
5,481	1,424	2,177	4,745

Sam			
7%	#DIV/0!	#DIV/0!	#DIV/0!
15	0	0	0
23.2	#DIV/0!	#DIV/0!	#DIV/0!
\$ 22,943	#DIV/0!	#DIV/0!	#DIV/0!
\$ 24,166	#DIV/0!	#DIV/0!	#DIV/0!
\$ 23,737	#DIV/0!	#DIV/0!	#DIV/0!
97%	#DIV/0!	#DIV/0!	#DIV/0!
102%	#DIV/0!	#DIV/0!	#DIV/0!
\$ (1,223)	#DIV/0!	#DIV/0!	#DIV/0!
\$ 657	#DIV/0!	#DIV/0!	#DIV/0!
\$ 1,001	#DIV/0!	#DIV/0!	#DIV/0!
\$ 1,658	#DIV/0!	#DIV/0!	#DIV/0!
\$ 24,870	#DIV/0!	#DIV/0!	#DIV/0!
106%	#DIV/0!	#DIV/0!	#DIV/0!
80%	#DIV/0!	#DIV/0!	#DIV/0!
1,223	#DIV/0!	#DIV/0!	#DIV/0!

## Scoreboard

CPO	Totals	Yes	No
Total # Retail Units	73	55	18
Avg. Days to Sale	19.1	18.0	22.3
Avg. Advertised Price (Time of Sale)	\$ 22,784	\$ 23,767	\$ 21,810
Avg. Transaction Price	\$ 25,235	\$ 26,355	\$ 21,810
Avg. Market Price at 100%	\$ 23,809	\$ 24,668	\$ 21,149
Avg. Price to Market % (Time of Sale)	96%	96%	103%
Avg. Transaction to Market	106%	107%	103%
Avg. Transactional Discount	\$ (2,450)	\$ (2,589)	\$ (2,027)
Avg. Front-End Gross	\$ 716	\$ 630	\$ 978
Avg. Finance Gross	\$ 1,484	\$ 1,466	\$ 1,537
PUVR	\$ 2,200	\$ 2,096	\$ 2,515
Total Gross (Units & PUVR)	\$ 160,584	\$ 115,307	\$ 45,276
GROI	164%	159%	186%
% with Trade	81%	80%	83%
Avg. Over/Under Allowance	2,535	2,642	2,209



## Scoreboard

Same Brand as New	Totals	Yes	No
Total # Retail Units	73	61	12
Avg. Days to Sale	19.1	18.4	22.8
Avg. Advertised Price (Time of Sale)	\$ 22,784	\$ 22,849	\$ 25,167
Avg. Transaction Price	\$ 25,235	\$ 25,248	\$ 25,167
Avg. Market Price at 100%	\$ 23,809	\$ 23,753	\$ 24,045
Avg. Price to Market % (Time of Sale)	96%	96%	105%
Avg. Transaction to Market	106%	106%	105%
Avg. Transactional Discount	\$ (2,450)	\$ (2,399)	\$ (2,709)
Avg. Front-End Gross	\$ 716	\$ 629	\$ 1,156
Avg. Finance Gross	\$ 1,484	\$ 1,418	\$ 1,820
PUVR	\$ 2,200	\$ 2,047	\$ 2,976
Total Gross (Units & PUVR)	\$ 160,584	\$ 124,873	\$ 35,711
GROI	164%	159%	187%
% with Trade	81%	79%	92%
Avg. Over/Under Allowance	2,535	2,447	2,982



## Scoreboard

Source	Totals	Trade on New	Trade on Used
Total # Retail Units	73	57	6
% of Retail Units	100%	78%	8%
% Retailed of Non-New Franchise	16%	16%	50%
Avg. Days to Sale	19.1	21.0	21.3
Avg. Transaction Price	\$ 25,235	\$ 26,326	\$ 20,035
Avg. Transaction to Market %	106%	107%	101%
Avg. Transactional Discount	\$ (2,450)	\$ (2,810)	\$ (955)
Avg. Front End Gross	\$ 716	\$ 644	\$ 640
Avg. Finance Gross	\$ 1,484	\$ 1,530	\$ 602
PUVR	\$ 2,200	\$ 2,174	\$ 1,241
Total Gross (Units & PUVR)	\$ 160,584	\$ 123,919	\$ 7,449
GROI	164%	142%	105%
% with Trade	81%	96%	67%
Avg. Over/Under Allowance	2,535	2,918	956



Street/Curb buy	Auction/wholesale	Loaner	LBO customer
3	1	0	6
4%	1%	0%	8%
0%	0%	#DIV/0!	0%
21.0	7.0	#DIV/0!	0.0
\$ 24,628	\$ 16,755	#DIV/0!	\$ 21,783
112%	115%	#DIV/0!	100%
\$ (3,606)	\$ (2,171)	#DIV/0!	\$ -
\$ 3,221	\$ 2,047	#DIV/0!	\$ -
\$ 1,175	\$ 1,291	#DIV/0!	\$ 2,115
\$ 4,397	\$ 3,338	#DIV/0!	\$ 2,115
\$ 13,190	\$ 3,338	#DIV/0!	\$ 12,687
306%	1025%	#DIV/0!	#DIV/0!
0%	0%	#DIV/0!	0%
3,606	2,171	#DIV/0!	0

BO OEM/Leasing	Central Fleet (Enterprise, etc)	Other
0	0	0
0%	0%	0%
#DIV/0!	#DIV/0!	#DIV/0!

## Scoreboard

Age	Totals	0-30 days	31-45 days
Total # Retail Units	73	57	7
% of Retail Units	100%	78%	10%
% Retailed of Non-New Franchise	16%	14%	57%
Avg. Days to Sale	19.1	16.4	39.1
Avg. Transaction Price	\$ 25,235	\$ 25,858	\$ 21,831
Avg. Transaction to Market %	106%	106%	109%
Avg. Transactional Discount	\$ (2,450)	\$ (2,652)	\$ (2,746)
Avg. Front End Gross	\$ 716	\$ 841	\$ 641
Avg. Finance Gross	\$ 1,484	\$ 1,379	\$ 1,730
PUVR	\$ 2,200	\$ 2,220	\$ 2,371
Total Gross (Units & PUVR)	\$ 160,584	\$ 126,557	\$ 16,595
GROI	164%	189%	100%
% with Trade	81%	89%	86%
Avg. Over/Under Allowance	2,535	2,761	2,747



46-60 days	61-90 days	90+ days
2	1	0
3%	1%	0%
0%	0%	#DIV/0!
58.5	70.0	#DIV/0!
\$ 27,881	\$ 28,925	#DIV/0!
110%	99%	#DIV/0!
\$ (3,321)	\$ (1,820)	#DIV/0!
\$ 296	\$ (784)	#DIV/0!
\$ 2,468	\$ -	#DIV/0!
\$ 2,764	\$ (784)	#DIV/0!
\$ 5,528	\$ (784)	#DIV/0!
61%	-14%	#DIV/0!
50%	100%	#DIV/0!
3,321	1,820	#DIV/0!