

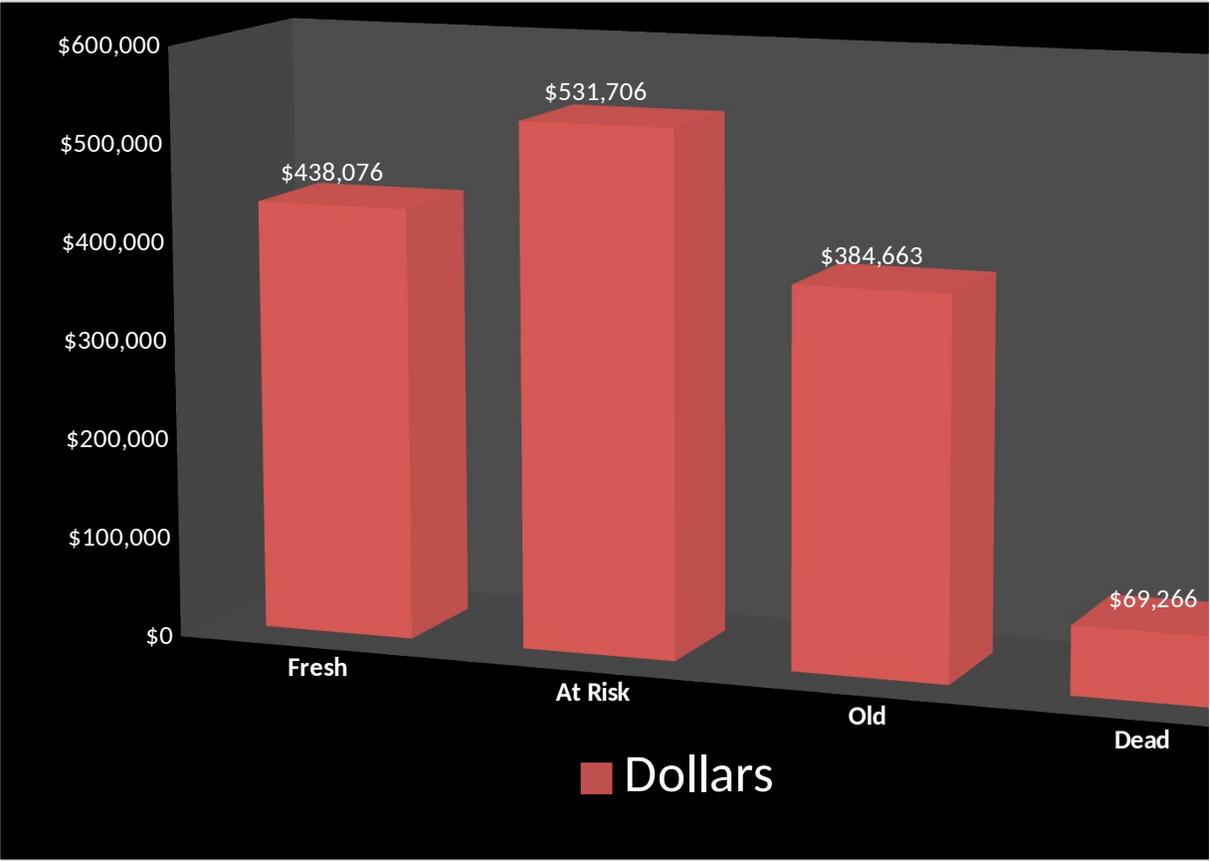
## Pre-Owned Stock Analysis

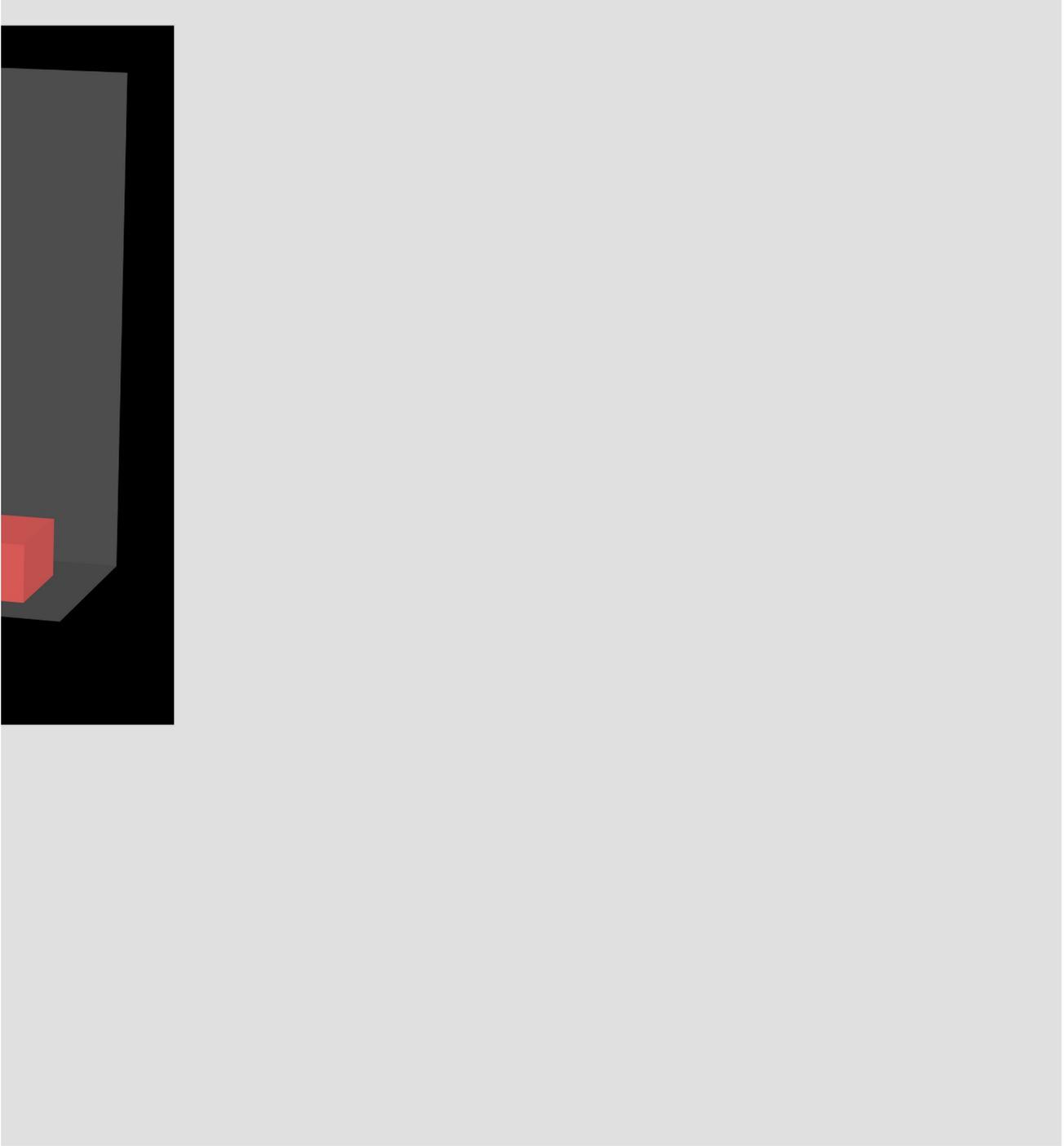
### Days In Stock

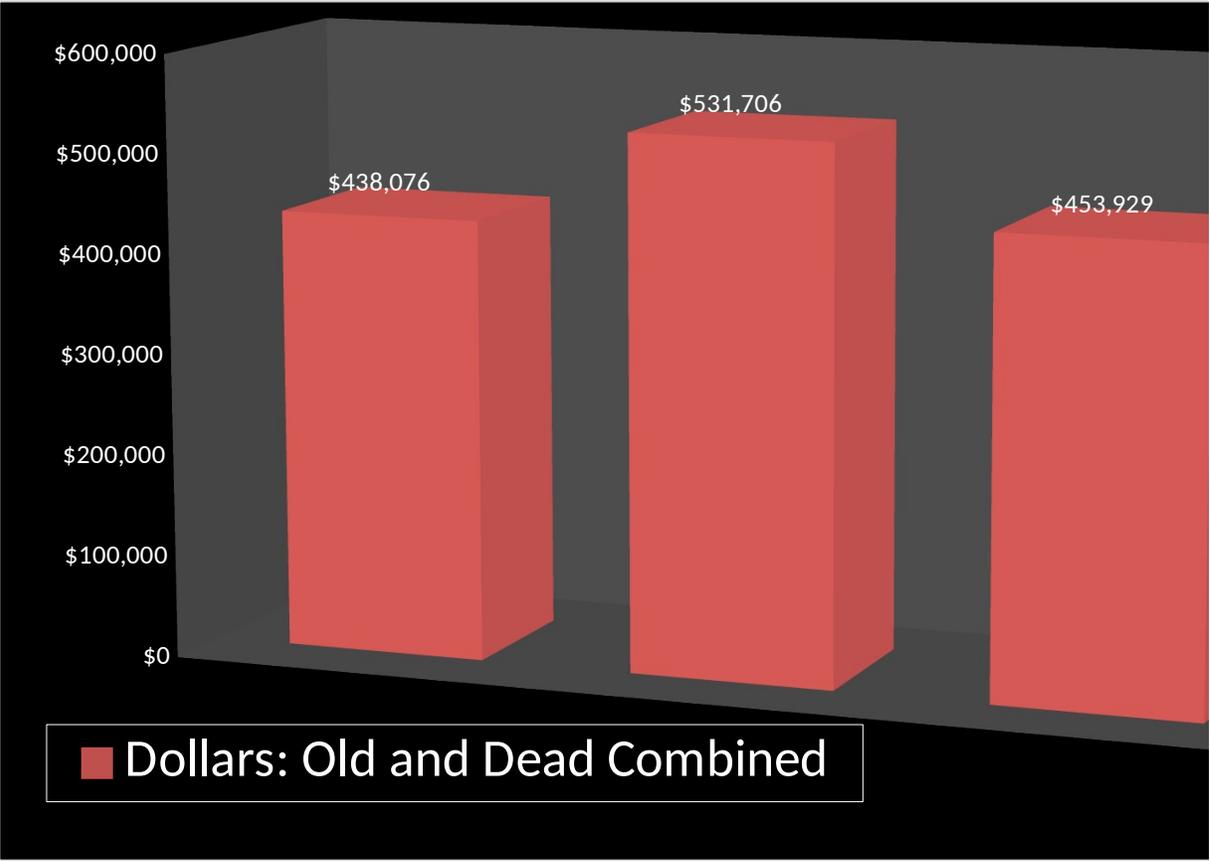
	0-30	31-45	46-60	61-90	90-120
# Of Units	25	10	6	10	4
Dollars	\$438,076	\$332,797	\$198,909	\$262,601	\$122,062
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	25	16	<i>Units</i>		14
	\$438,076	\$531,706	<i>Dollars</i>		\$384,663

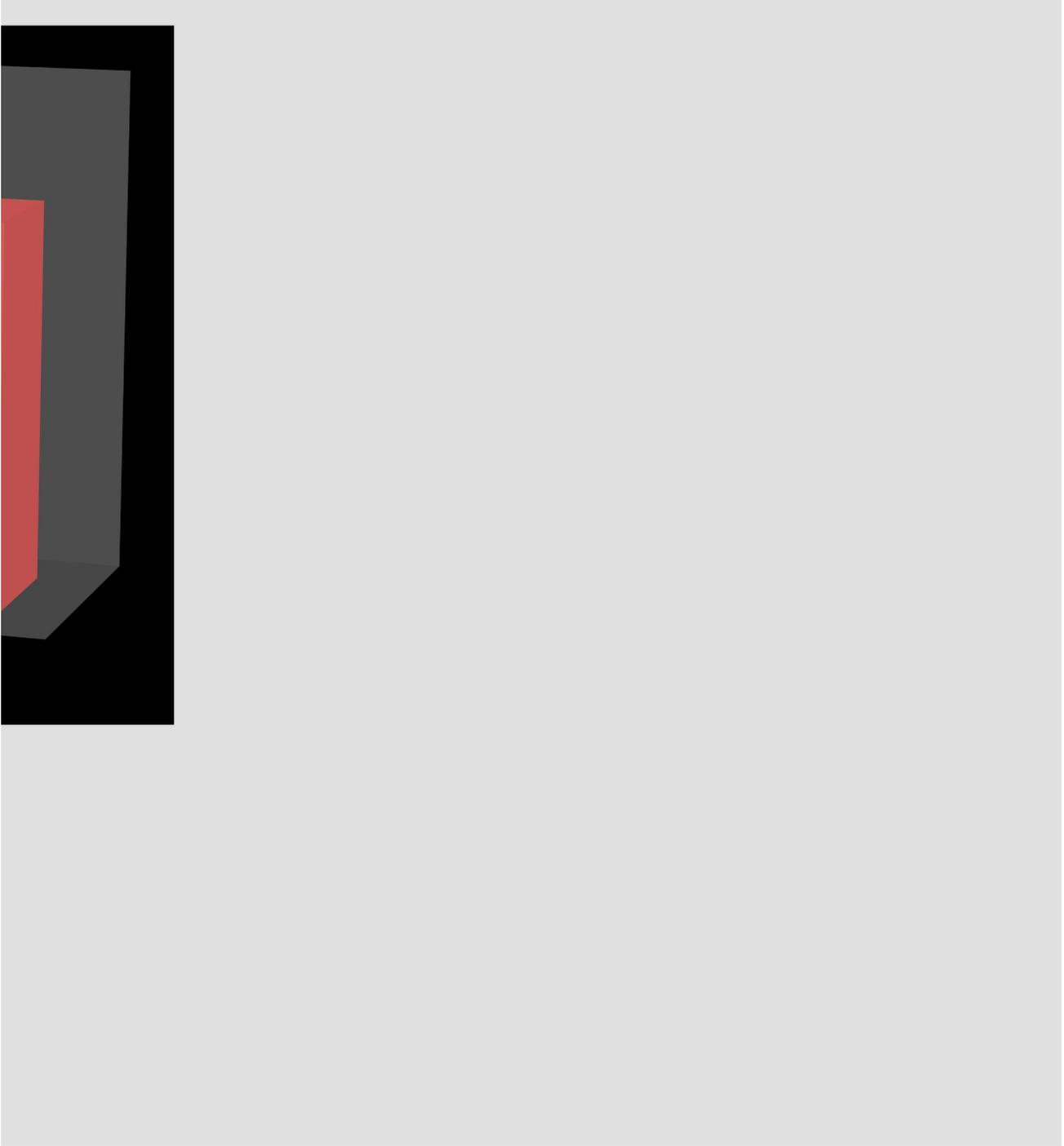


<b>121+</b>	<b>Total</b>
<b>3</b>	<b>58</b>
<b>\$69,266</b>	<b>\$1,423,711</b>
<b>Dead</b>	
<b>3</b>	
<b>\$69,266</b>	
	<b>\$453,929</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
25	16	<i>Units</i>	14	3
\$438,076	\$531,706	<i>Dollars</i>	\$384,663	\$69,266
43%	28%	<i>Percent of total in Units</i>	24%	5%
31%	37%	<i>Percent of total in \$</i>	27%	5%
\$17,523	\$33,232	<i>Average Cost per Unit</i>	\$27,476	\$23,089

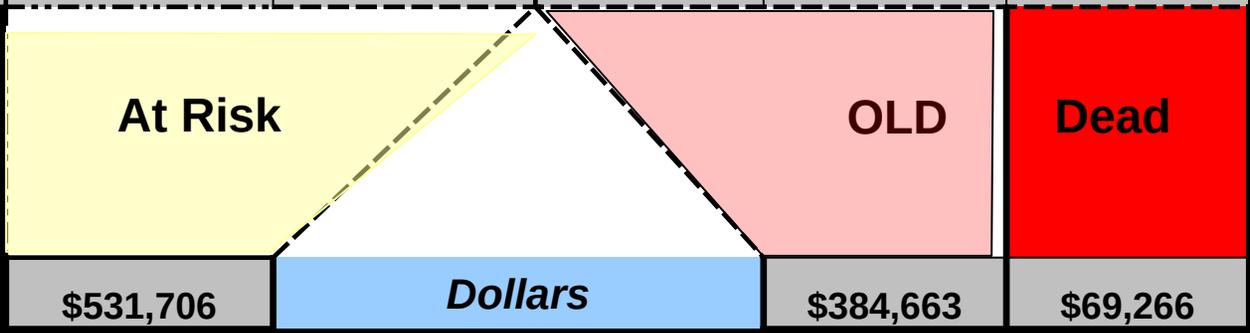
**58**

**\$1,423,711**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	438076	332797	198909	262601	122062	69266



	\$531,706	<i>Dollars</i>	\$384,663	\$69,266
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>	15%	25%
	\$53,171	<i>"Water" Dollars</i>	\$57,699	\$17,317

**% of inventory under water    9.0%**

**Total Water Dollars    \$128,187**

**Total**

**1423711**

