

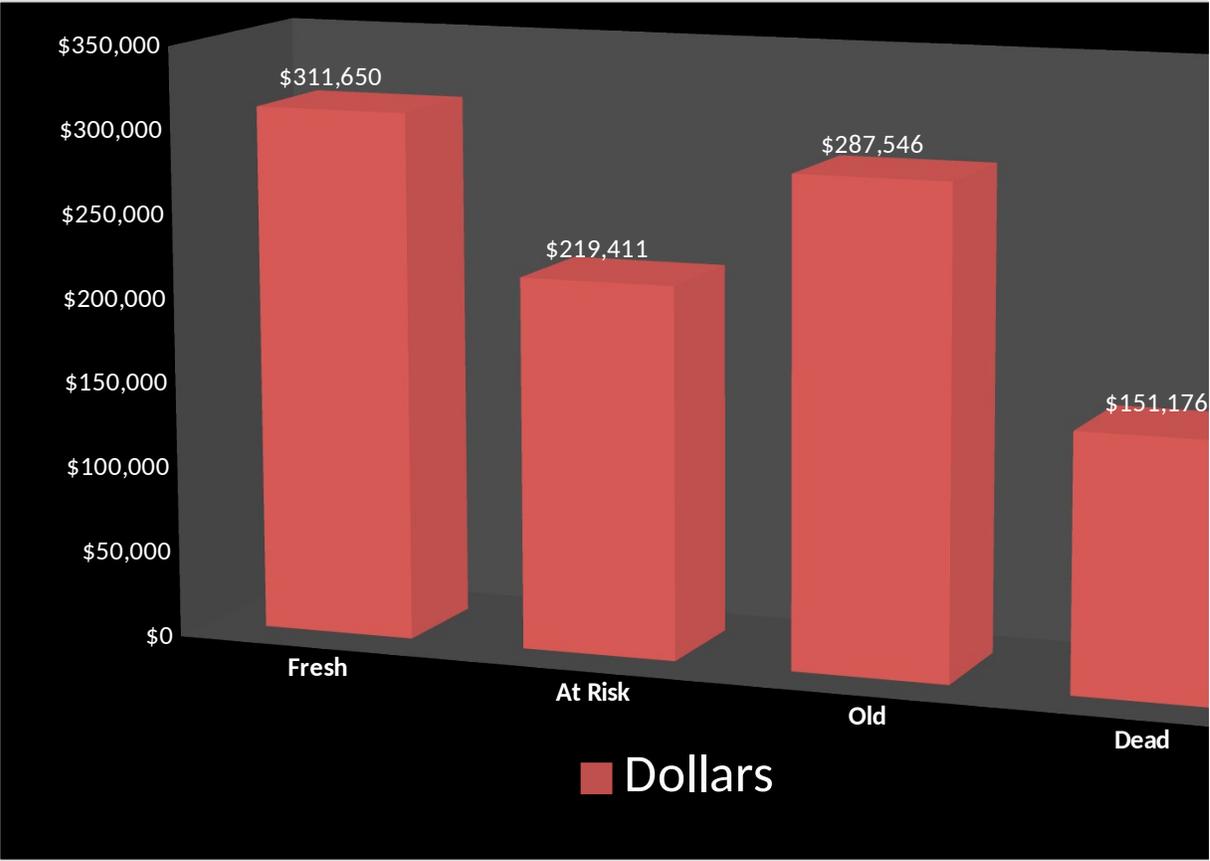
## Pre-Owned Stock Analysis

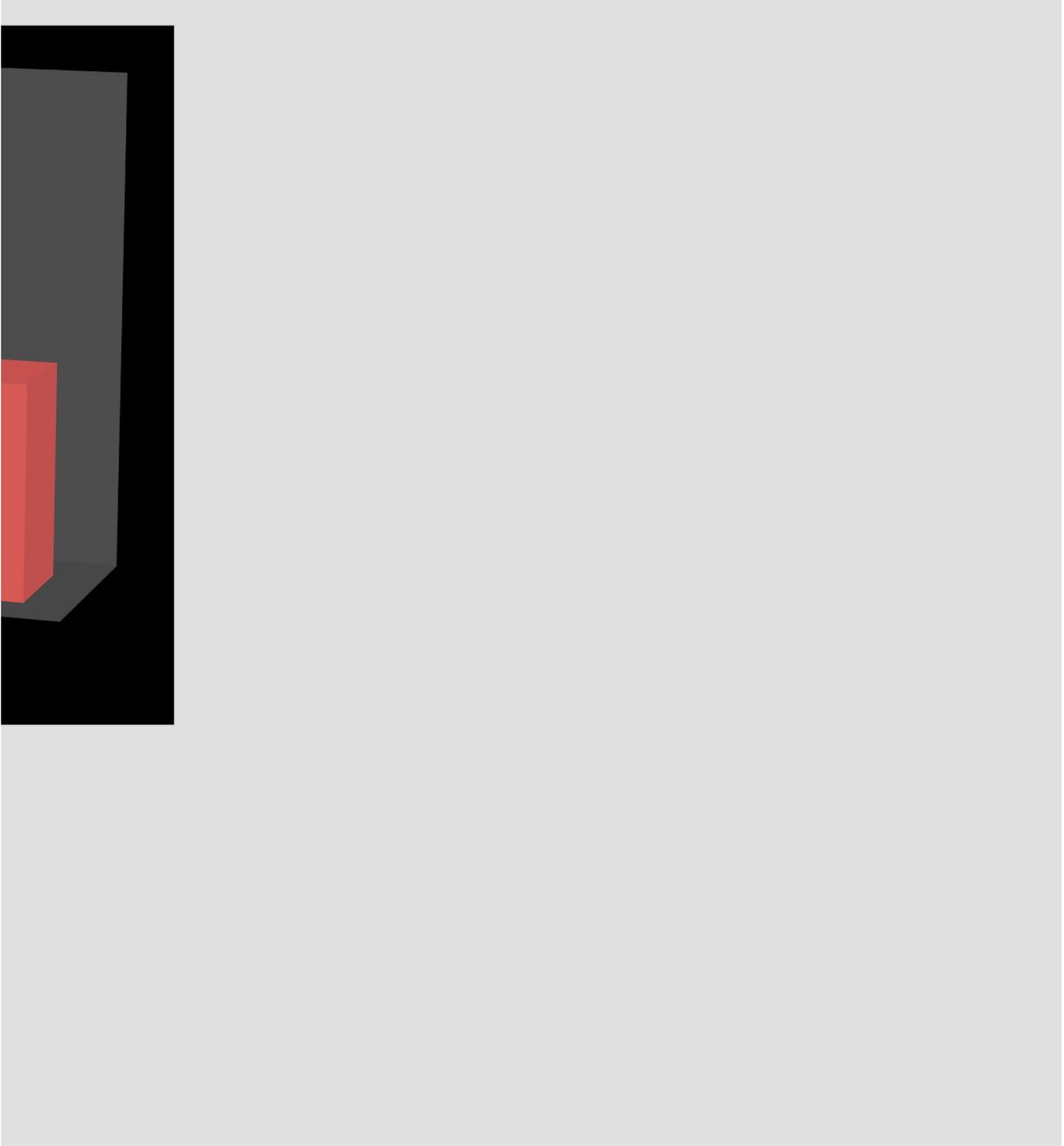
### Days In Stock

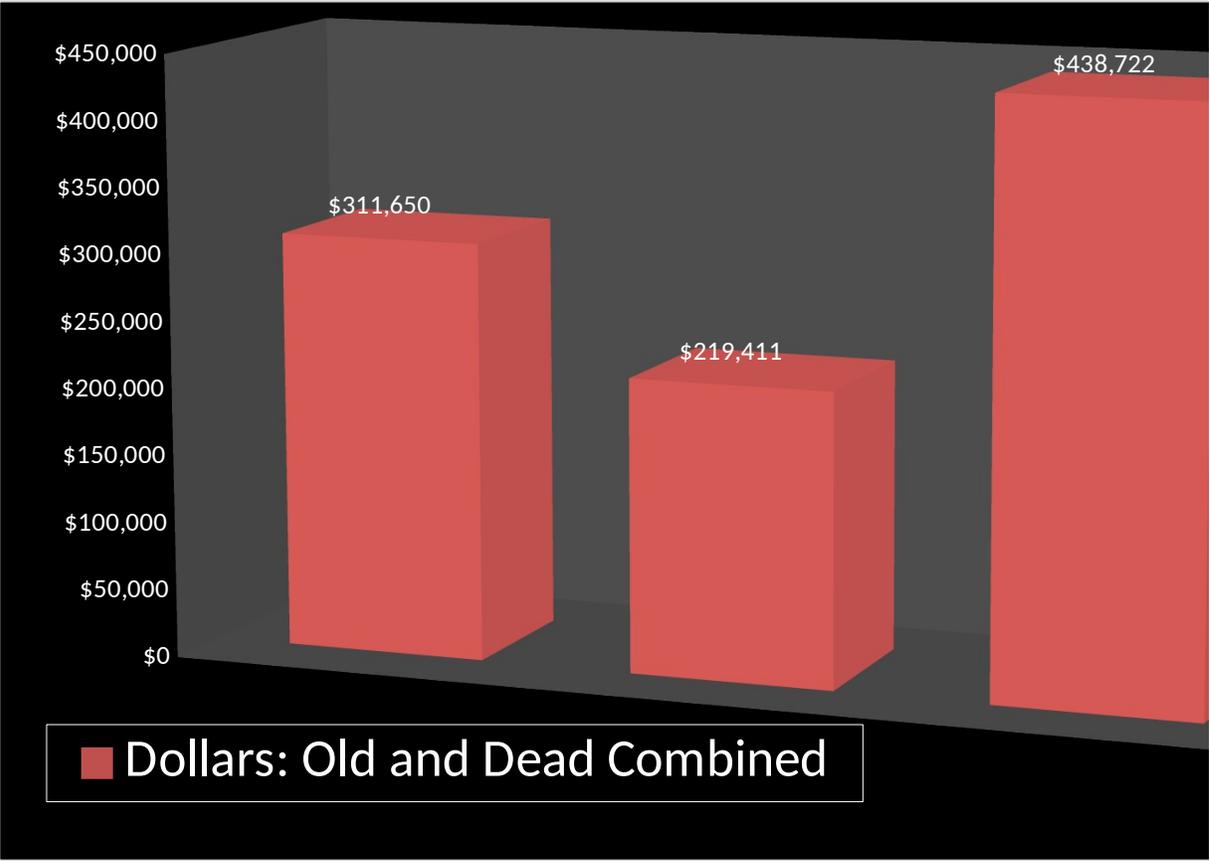
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						13	2	4	3	4		
Dollars						\$311,650	\$101,045	\$118,366	\$104,469	\$183,077		
						<b>Fresh</b>	<b>At Risk</b>			<b>Old</b>		
						13	6	<i>Units</i>		7		
						\$311,650	\$219,411	<i>Dollars</i>		\$287,546		

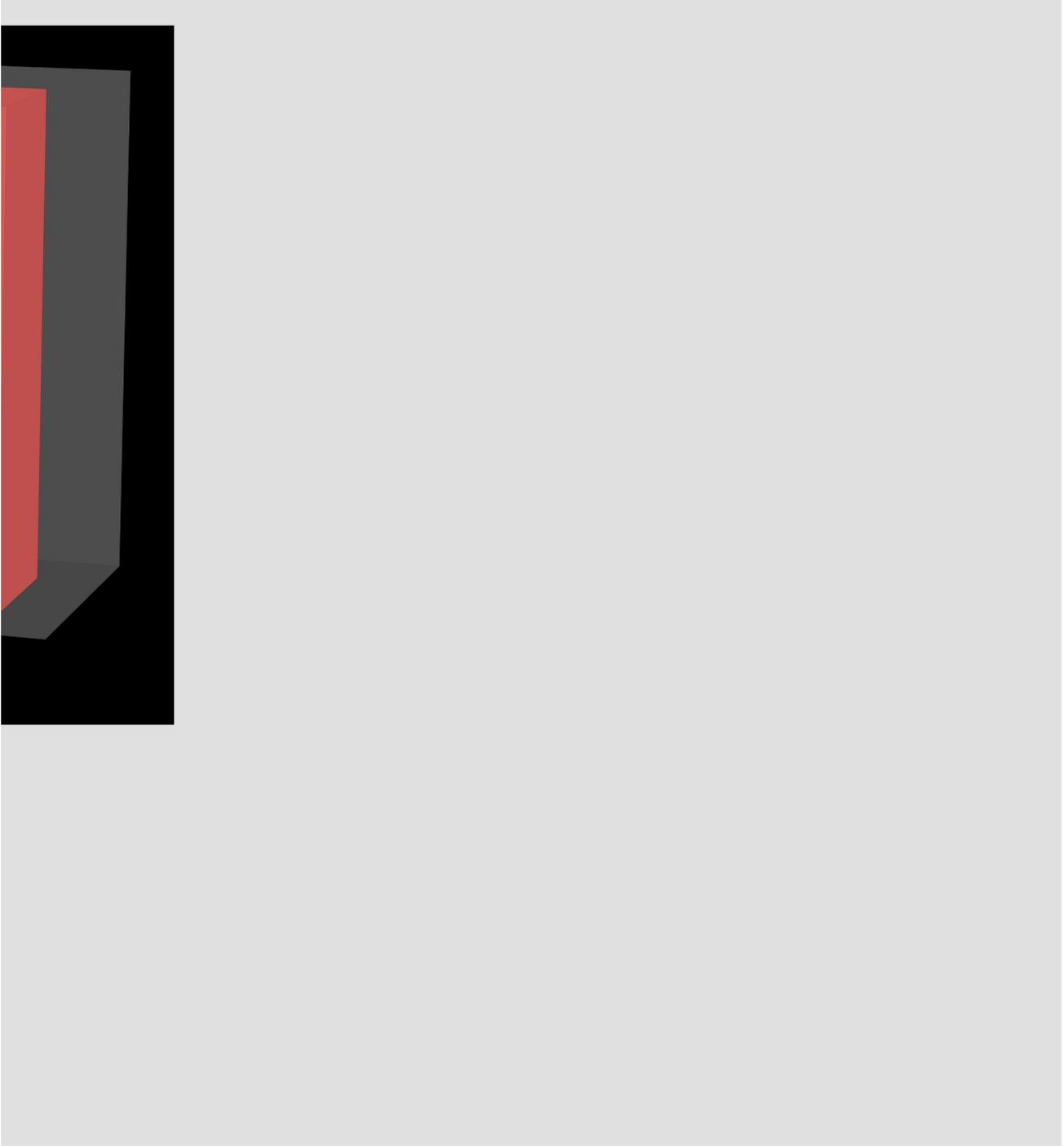


<b>121+</b>	<b>Total</b>
<b>6</b>	<b>32</b>
<b>\$151,176</b>	<b>\$969,783</b>
<b>Dead</b>	
<b>6</b>	
<b>\$151,176</b>	
	<b>\$438,722</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>	<b>Units</b>	<b>Old</b>	<b>Dead</b>
13	6	<b>Dollars</b>	7	6
\$311,650	\$219,411	<b>Percent of total in Units</b>	\$287,546	\$151,176
41%	19%	<b>Percent of total in \$</b>	22%	19%
32%	23%	<b>Average Cost per Unit</b>	30%	16%
\$23,973	\$36,569		\$41,078	\$25,196

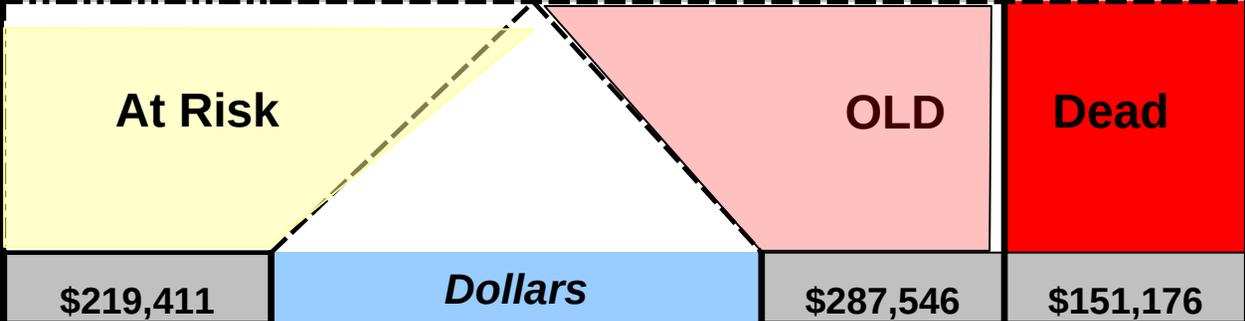
**32**

**\$969,783**

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>311650</b>	<b>101045</b>	<b>118366</b>	<b>104469</b>	<b>183077</b>	<b>151176</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<b>"Water" %</b>	15%	25%
<b>\$21,941</b>	<b>"Water" Dollars</b>	<b>\$43,132</b>	<b>\$37,794</b>

**% of inventory under water 10.6%**

**Total Water Dollars \$102,867**

**Total**

**969783**

