

Utilization Performance Report

Dealer Name: Pohanka Volkswagen

Start Date: 10/1/2023

End Date: 10/31/2023



System Utilization

FI Manager	DMS Deals	Darwin Deals	Basic Util %	Interviews	Interview %	LtdWarr%	DNA%	SP2%	SP4%	PO%	FA%	Product Sales Tool%	Deals without ST
Jay Adelson	1	1	100%	0	0%	0%	0%	0%	0%	0%	100%	200%	0
N/A	4	0	0%	0	0%	0%	0%	0%	0%	0%	0%	0%	0
TODDRICK ROBERSON	29	23	79%	2	9%	0%	0%	0%	0%	0%	87%	74%	18
TOTALS	34	24	71%	2	8%	0%	0%	0%	0%	0%	88%	79%	18

Utilization Performance Report

Dealer Name: Pohanka Volkswagen

Start Date: 9/1/2023

End Date: 9/30/2023



System Utilization

FI Manager	DMS Deals	Darwin Deals	Basic Util %	Interviews	Interview %	LtdWarr%	DNA%	SP2%	SP4%	PO%	FA%	Product Sales Tool%	Deals without ST
TODDRICK ROBERSON	44	33	75%	0	0%	16%	0%	0%	0%	0%	85%	79%	22
TOTALS	44	33	75%	0	0%	16%	0%	0%	0%	0%	85%	79%	22