

After market

(BG)

10/24/2023
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MONTHLY ANALYSIS
STORE 01 BRANCH 01 DULLES MOTOR CARS MM/YY 9/23
SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	190	69.0%	218	5793.32	40.7%	77829.73
AUTOMATIC PHASEOUT (AP) PARTS	1	0.3%	1	42.99	0.3%	3720.31
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	0	0.0%	0	0.00	0.0%	0.00
NON-STOCK (NS) PARTS	18	6.5%	20	1592.95	11.2%	12914.64
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	66	24.2%	92	6777.39	47.8%	58134.54
TOTAL COST OF SALES	275	100.0%	331	14206.65	100.0%	152599.22
LOST SALES (MEMO)	0		0	0.00		0.00
CREDIT/RETURNS (MEMO)	0		0	0.00		312.82
UNUSUAL SALES (MEMO)	0		0	0.00		0.00

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	60	12.1%	511	10675.12	68.3%
AUTOMATIC PHASEOUT (AP) PARTS	141	28.5%	317	2874.84	18.4%
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	0	0.0%	0	0.00	0.0%
NON-STOCK (NS) PARTS	293	59.3%	79	2072.28	13.2%
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	0	0.1%	0	0.00	0.1%
TOTAL INVESTMENT	494	100.0%	907	15622.24	100.0%
DIRTY CORE INVENTORY	0		0	0.00	
NEW CORE INVENTORY	0		0	0.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	42	8.5%	8.5%	7865.51	50.3	50.3%
1-3 MONTHS	60	12.1%	20.6%	6048.84	38.7	89.0%
4-6 MONTHS	82	16.5%	37.1%	338.90	2.1	91.1%
7-9 MONTHS	112	22.6%	59.7%	399.00	2.5	93.6%
10-12 MONTHS	177	35.8%	95.5%	0.00	0.0	93.6%
13-24 MONTHS	12	2.4%	97.9%	550.90	3.5	97.1%
25 MONTHS OR MORE	9	2.1%	100.0%	419.09	2.9	100.0%

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OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.0%	0	0.00	0.0%	
TOTAL OUTSTANDING ORDERS	0	100.0%	0	0.00	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.0%	0	0.00	0.0%	0.00
TOTAL PROCESSED ORDERS	0	100.0%	0	0.00	100.0%	0.00
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	26	24.2%	303	7510.79	47.6%	65852.01
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	985.19
OTHER ORDERS	81	75.8%	107	8241.09	52.4%	80379.17
TOTAL RECEIPTS	107	100.0%	410	15751.88	100.0%	147216.37
PURCHASES DISCOUNT	5		4	101.55		-25.31

SUMMARY

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
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ADDED PARTS	13	0	0.00	641.00
DELETED PARTS	100	0	0.00	267.85
MINUS ADJUSTMENTS	0	0	0.00	-29497.98
PLUS ADJUSTMENTS	2	3	111.58	17208.14
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	-17606.12
RETURNED PARTS	0	0	0.00	0.00
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	30	-9	-153.17	39.05
COST PRICE ADJUSTMENTS	1	-10	-100.52	158.14
INVENTORY REALLOCATION	0	0	0.00	0.00
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TOTAL ADDS/DELETES/ADJUSTS	146	-16	-142.11	-28789.92
APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
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APPRECIATION - FACTORY MASTER UPDATE	0	0	0.00	0.00
APPRECIATION - MANUAL UPDATE	0	0	0.00	-35.74
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TOTAL APPRECIATION	0	0	0.00	-35.74
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	945.00
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TOTAL FIRST PRICING	0	0	0.00	945.00
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TOTAL APPRECIATION/FIRST PRICING	0	0	0.00	909.26
OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
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OPENING INVENTORY	581	834	14117.57	49292.76
CLOSING INVENTORY	494	907	15622.24	15622.24
PERCENT OF CHANGE	-14.9%	8.8%	10.7%	-68.2%
MISCELLANEOUS	PARTS	PIECES	EXT VALUE	
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OUT OF STOCK	443	0	0.00	
NO COST	3	0	0.00	
NO FACTORY RECORD	463	344	5466.26	
NO SERVICE	0	0	0.00	
MINUS ON HAND	0	0	0.00	
PHASED IN	21	1	25.79	
CONVERTED TO AUTOMATIC PHASEOUT (AP)	114	0	0.00	
BUSINESS RATIOS				
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LEVEL OF SERVICE	99.3%			
STOCK ORDER PERFORMANCE	0.0%			
GROSS TURNOVER RATE	5.3			
TRUE TURNOVER RATE	2.4			

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	JUL	AUG	SEP	YTD	PYR	COST
0	68049158-AA		300 SPORD			1	0/0	0 01/26/2022	0	0	1	2	3	42.99
1	68082860-AB		300 SPORD			0	0/0	0 08/30/2023	0	1	4	6	0	25.79
0	68171943AF		300 SPORD			1	0/0	0 03/31/2023	0	0	2	4	0	43.32
0	85348		300 SPORD			0	0/0	0 06/13/2023	1	0	1	4	0	4.36

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PHASE IN REPORT
REPORT TOTALS FOR BRANCH DULLES MOTOR CARS

	PARTS	PIECES	VALUE
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MAKE ZL GENERIC LEFT	4	1	25.79
=====	=====	=====	=====
GRAND TOTAL	4	1	25.79

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	AUG	SEP	OCT	YTD	PYR	COST
0	SWEATSHIRT		201 SPORD			7	0/0	11/05/2019				3	19	30.00
0	1-SENSOR		300 SPORD			12	0/0	10/04/2022						28.79
0	1003		300 SPORD			13	0/0	09/21/2022					1	94.97
0	1065		300 SPORD			8	0/0	09/24/2022				1		0.00
0	11340A		300 SPORD			13	0/0	09/07/2022					1	181.07
0	12082		300 SPORD			12	0/0	10/04/2022						157.69
0	12112-512		300 SPORD			13	0/0	09/13/2022						189.99
0	13743N		300 SPORD			12	0/0	10/04/2022						204.99
0	137S-887334		300 SPORD			13	0/0	09/14/2022						180.72
0	141524BLK		300 SPORD			13	0/0	09/15/2022						29.71
0	1553100		300 SPORD			12	0/0	10/03/2022					2	59.84
0	181SB-297334		300 SPORD			13	0/0	09/14/2022						209.52
0	18514		300 SPORD			11	0/0	09/19/2022					1	12.36
0	1895ABR-85127G71		300 SPORD			13	0/0	09/14/2022						277.20
0	19417750		300 SPORD			13	0/0	09/13/2022					1	19.81
0	194NA-LIGHT		300 SPORD			12	0/0	10/01/2022					1	7.79
0	19B1949		300 SPORD			13	0/0	09/07/2022					1	72.78
0	20018		300 SPORD			12	0/0	10/04/2022					0	1.59
0	24811		300 SPORD			7	0/0	09/09/2022				4	11	11.49
0	25830		300 SPORD			13	0/0	09/15/2022						734.97
0	2AMV1695-AD		300 SPORD			13	0/0	09/28/2022					1	42.99
0	2AMV5012-AD		300 SPORD			11	0/0	10/25/2022					6	69.09
0	2AMV5026-AB		300 SPORD			13	0/0	09/28/2022					2	56.32
0	2AMV7974-AA		300 SPORD			13	0/0	09/13/2022						41.80
0	2AMV9885-AC		300 SPORD			11	0/0	09/20/2022					2	36.58
0	2AMV9886AC		300 SPORD			13	0/0	09/12/2022					2	47.65
0	37735		300 SPORD			12	0/0	10/04/2022						160.97
0	4105409-BE		300 SPORD			10	0/0	03/31/2022					29	2.20
0	4779713-AB		300 SPORD			11	0/0	09/15/2022					2	37.51
0	4779884AC		300 SPORD			13	0/0	09/12/2022					2	113.79
0	5011456-AA		300 SPORD			13	0/0	09/27/2022					1	34.90
0	504496		300 SPORD			13	0/0	09/10/2022					1	31.61
0	5086930-AC		300 SPORD			13	0/0	09/27/2022					1	29.20
0	5143692-AC		300 SPORD			13	0/0	09/08/2022					1	71.26
0	5143693-AC		300 SPORD			13	0/0	09/08/2022					1	71.26
0	5146243-AC		300 SPORD			13	0/0	09/26/2022						42.92
0	5184570-AJ		300 SPORD			8	0/0	06/30/2022				1	7	22.56
0	5184651-AH		300 SPORD			1	0/0	02/28/2022		0		18	37	22.56
0	5184651AH		300 SPORD			9	0/0	10/12/2022				2	3	42.30
0	52060048-AD		300 SPORD			9	0/0	08/16/2022				1	3	64.34
0	52060049-AE		300 SPORD			9	0/0	09/02/2022				1	3	30.31
0	52089980AI		300 SPORD			13	0/0	09/26/2022					1	262.99
0	52108332-AA		300 SPORD			7	0/0	12/27/2022				3	1	10.78
0	52124763-AD		300 SPORD			13	0/0	09/21/2022						46.31
0	52855758-AH		300 SPORD			13	0/0	09/06/2022						239.12
0	550051120		300 SPORD			7	0/0	06/21/2022				7	9	11.49
0	645-943TAIL-PLUG		300 SPORD			13	0/0	09/08/2022					2	42.41
0	68000156-AB		300 SPORD			13	0/0	09/06/2022						47.49

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	AUG	SEP	OCT	YTD	PYR	COST
0	68001121-AB		300 SPORD			13	0/0	09/06/2022						47.49
0	68052380-AA		300 SPORD			13	0/0	09/09/2022					1	58.78
0	68059549AA		300 SPORD			13	0/0	09/13/2022					1	26.25
0	68078604-AA		300 SPORD			10	0/0	08/19/2022					4	76.24
0	68084503-AD		300 SPORD			13	0/0	09/08/2022					0	285.60
0	68088025AA		300 SPORD			12	0/0	10/03/2022						255.00
0	68163849-AB		300 SPORD			11	0/0	10/07/2022					6	15.53
0	68164981-AA		300 SPORD			0	0/0	09/16/2022			1	2	1	20.60
0	68217514-AB		300 SPORD			8	0/0	05/23/2022					8	21.09
0	68223507-AB		300 SPORD			13	0/0	09/21/2022					2	40.22
0	68224903-AK		300 SPORD			7	0/0	09/27/2022					0	24.39
0	68224904-AK		300 SPORD			7	0/0	11/02/2022					1	26.23
0	68227707-AA		300 SPORD			7	0/0	03/07/2023					2	43.39
0	68247339-AA		300 SPORD			7	0/0	06/15/2022					2	18.12
0	68273161-AA		300 SPORD			6	0/0	09/24/2022					1	12.81
0	68439517-AA		300 SPORD			8	0/0	11/04/2022					8	5.93
0	68456066-AB		300 SPORD			8	0/0	09/02/2022					2	42.99
0	68542125-AA		300 SPORD			4	0/0	09/19/2022					1	17.09
0	760744B		300 SPORD			13	0/0	09/16/2022						181.97
0	82216634-AA		300 SPORD			8	0/0	04/08/2022					1	274.85
0	83446-TBA-A01ZA		300 SPORD			13	0/0	09/20/2022					1	28.08
0	84773876		300 SPORD			13	0/0	09/13/2022					1	13.02
0	8749430		300 SPORD			12	0/0	10/04/2022						101.47
0	89052		300 SPORD			12	0/0	09/30/2022					1	17.13
0	89095		300 SPORD			12	0/0	09/26/2022					2	17.56
0	89133		300 SPORD			12	0/0	09/30/2022					1	20.26
0	898BP		300 SPORD			13	0/0	09/14/2022						10.97
0	9003STBP2		300 SPORD			13	0/0	09/28/2022						47.97
0	9066K		300 SPORD			12	0/0	10/04/2022					1	6.99
0	9117		300 SPORD			0	0/0	11/16/2020			0	3	9	21.39
0	999220A		300 SPORD			12	0/0	09/26/2022					1	88.64
0	AR1727973B		300 SPORD			12	0/0	09/30/2022						169.20
0	BB65F121-AA		300 SPORD			1	0/0	09/06/2022		1		1	0	176.08
0	BHA381149		300 SPORD			13	0/0	09/07/2022					1	23.69
0	BLFA-8K		300 SPORD			13	0/0	09/27/2022						148.36
0	BRAKE-LINE-08		300 SPORD			13	0/0	09/27/2022					2	4.29
0	BRAKE-LINE-51		300 SPORD			13	0/0	09/27/2022					2	8.87
0	CQ9003		300 SPORD			11	0/0	09/28/2022					1	4.59
0	D71220005747		300 SPORD			7	0/0	03/01/2023					5	359.25
0	FREIGHT		300 SPORD			13	0/0	09/07/2022						13.70
0	FUEL-TANK		300 SPORD			13	0/0	09/14/2022					1	255.00
0	GNAD721		300 SPORD			11	0/0	09/08/2022					1	32.99
0	GNAD914C		300 SPORD			13	0/0	09/29/2022					1	32.99
0	HOODIE		300 SPORD			9	0/0	08/26/2020					1	42.95
0	KM23679050915N		300 SPORD			12	0/0	09/30/2022						390.96
0	M2DZ16450BB		300 SPORD			13	0/0	09/19/2022					1	540.00
0	M2DZ17A385AA		300 SPORD			13	0/0	09/19/2022					1	44.20
0	OGIO		300 SPORD			7	0/0	07/06/2022					6	39.95

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REPORT TOTALS FOR BRANCH DULLES MOTOR CARS

	PARTS	PIECES	VALUE
----- MAKE ZL GENERIC LEFT	114		0.00
=====	=====	=====	=====
GRAND TOTAL	114	0	0.00