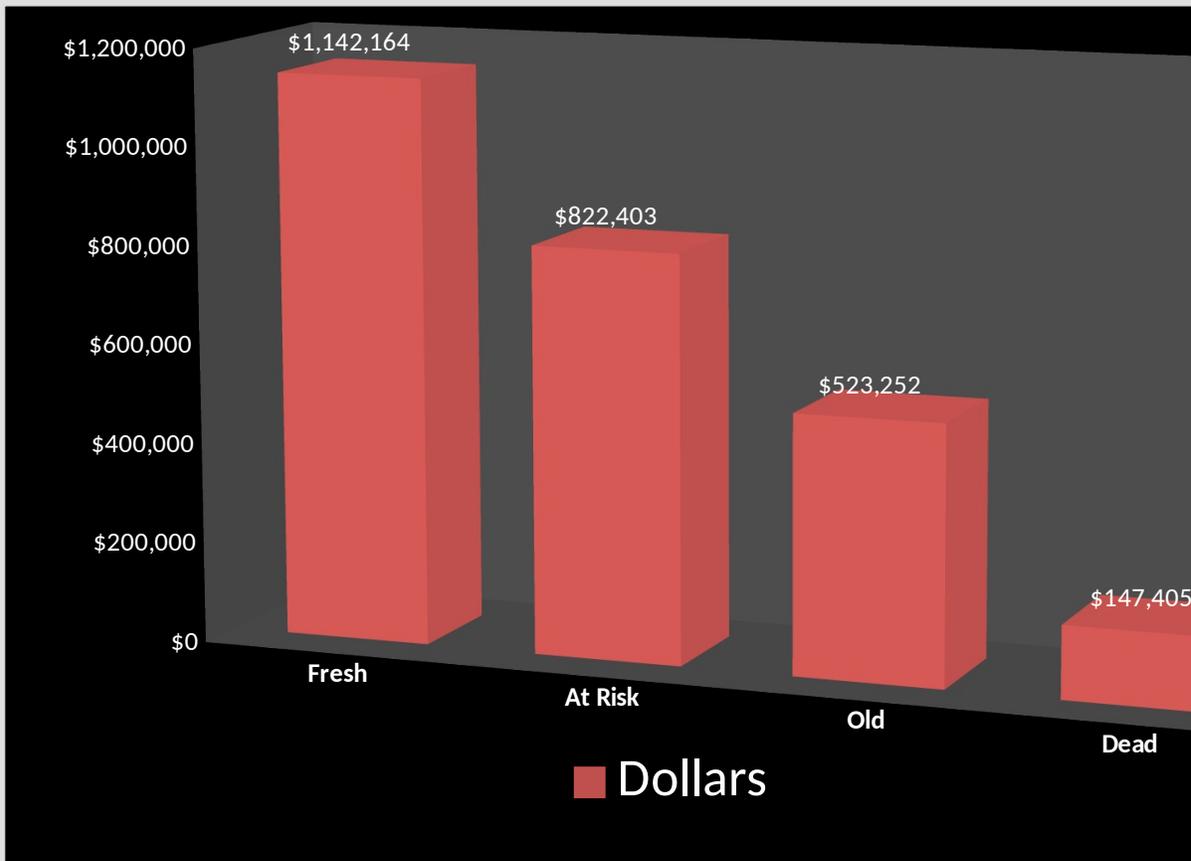


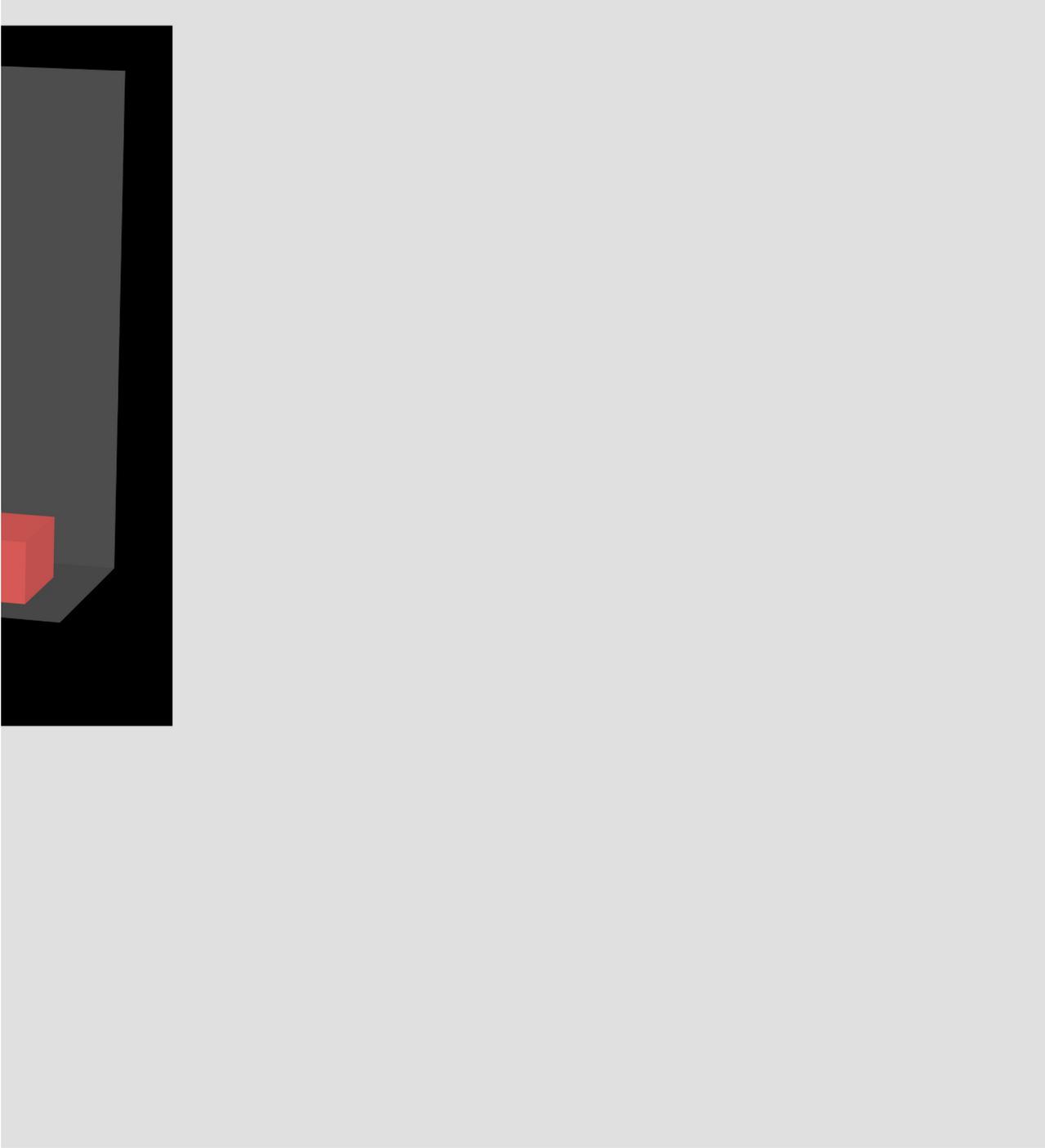
Pre-Owned Stock Analysis

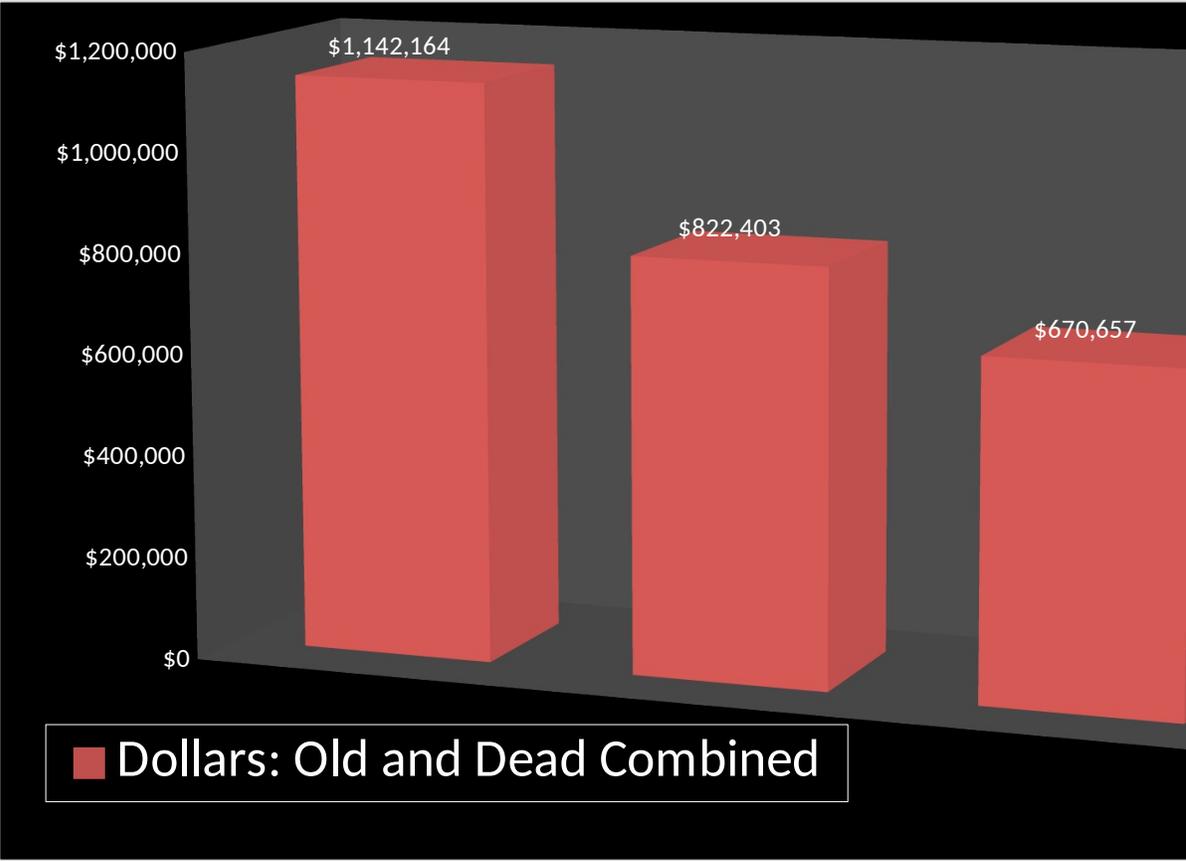
Days In Stock

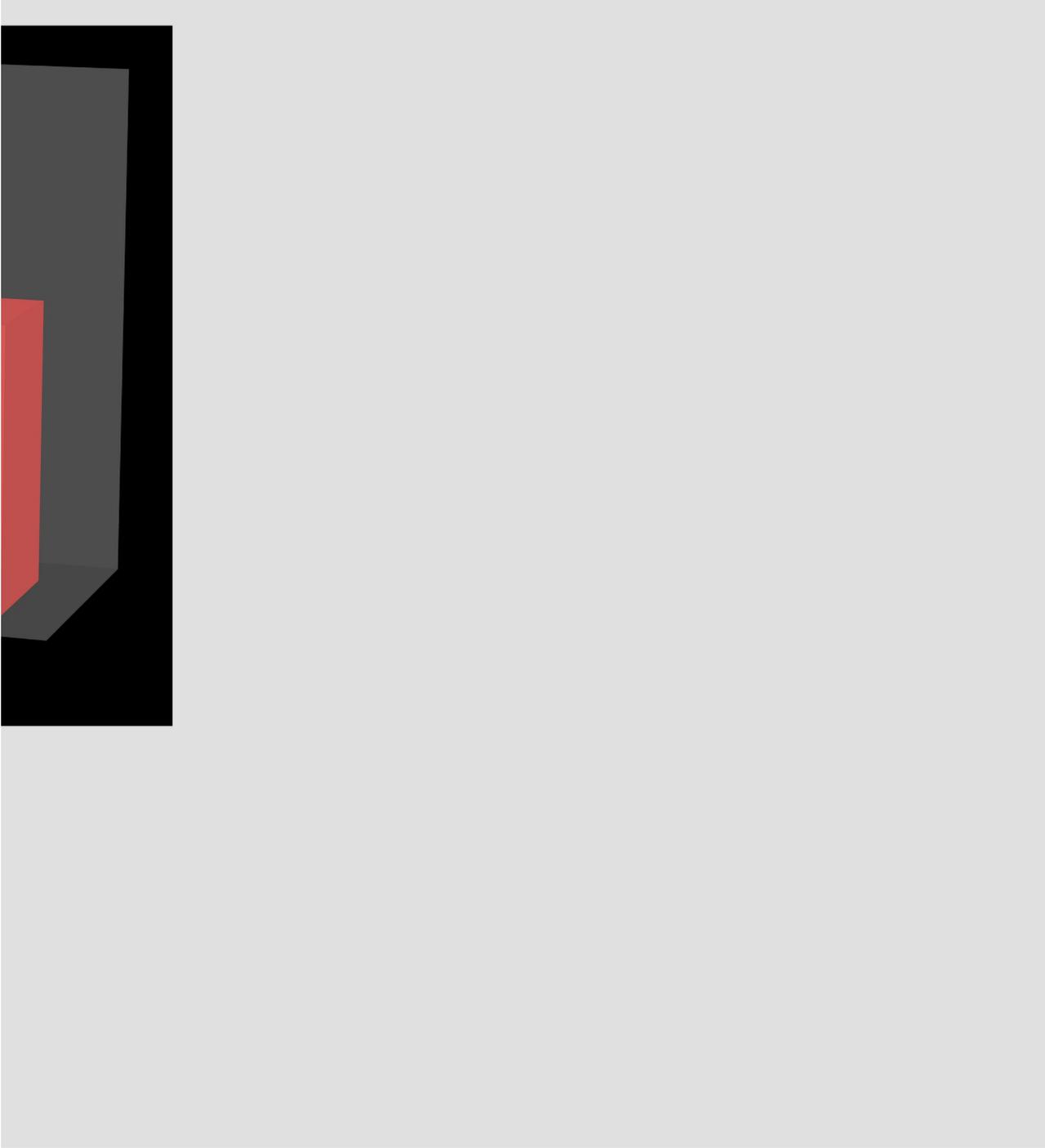
	0-30	31-45	46-60	61-90	90-120
# Of Units	29	15	5	6	5
Dollars	\$1,142,164	\$613,621	\$208,782	\$266,996	\$256,256
	Fresh	At Risk		Old	
	29	20	<i>Units</i>		11
	\$1,142,164	\$822,403	<i>Dollars</i>		\$523,252

121+	Total
4	64
\$147,405	\$2,635,224
Dead	
4	
\$147,405	\$670,657









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
29	20	<i>Units</i>	11	4
\$1,142,164	\$822,403	<i>Dollars</i>	\$523,252	\$147,405
45%	31%	<i>Percent of total in Units</i>	17%	6%
43%	31%	<i>Percent of total in \$</i>	20%	6%
\$39,385	\$41,120	<i>Average Cost per Unit</i>	\$47,568	\$36,851

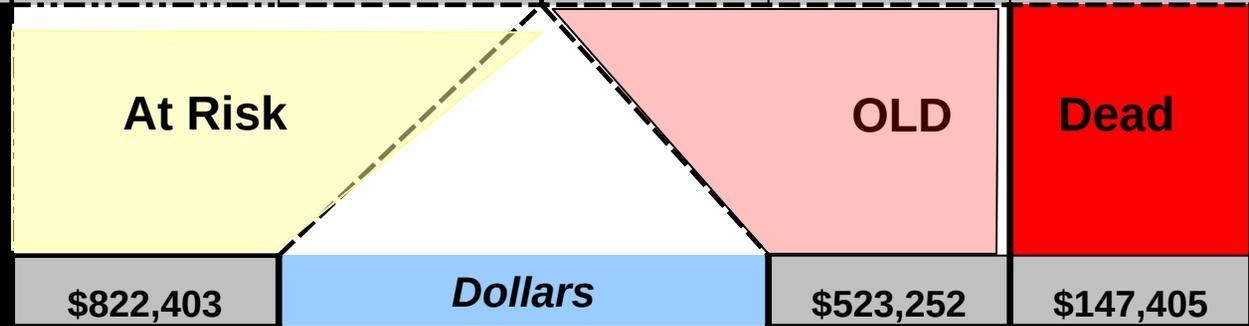
64

\$2,635,224

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1142163.81	613621.09	208782.2	266995.68	256256.12	147405.37



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$82,240	<i>"Water" Dollars</i>	\$78,488	\$36,851

% of inventory under water **7.5%**

Total Water Dollars **\$197,579**

Total

2635224.27

