

PD3011R
DEPATB

CHEVY-BUICK-PONTIAC-GMC
Inventory Analysis

12/04/08 11:55:32

All Manf. All OEM Cd. All SGrp

	%	#	Pieces	Value
Active Parts: Stocked	12.6	322	3357	18941.85
Active Parts: With Excess Stock	26.4	592	4036	39769.53
Active Parts: Understocked	.4	57	46	609.83
Active Parts: To Phase Out	1.9	43	56	2887.37
Total Active Parts	41.3	1014	7495	62208.58
Superceded With On Hand	3.3	44	824	5007.31
Inactive With On Hand	55.4	1395	3393	83400.05
Total Inventory To Sell	100.0	2453	11712	150615.94
Cores on Hand		24	27	3051.00
Negative On Hand		2	3	.03
Total of Inventory		2479	11736	153666.91
Parts on Open Repair Orders		116	197	5131.71
Value of Inventory		2595	11933	158798.62
Not on Factory Master		4266	5749	21686.94
Parts Without Cost		549	4	.00

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CHEVY-BUICK-PONTIAC-GMC 12/04/08
Inventory Aging by Last Sold

All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	31	1.3	1.3	2261	1.5	1.5
2007 December or Older	183	7.8	9.1	8971	6.0	7.5
2008 January	75	3.2	12.3	4587	3.0	10.5
2008 February	114	4.9	17.2	7301	4.8	15.4
2008 March	124	5.3	22.5	6611	4.4	19.7
2008 April	140	6.0	28.5	7519	5.0	24.7
2008 May	125	5.3	33.8	5721	3.8	28.5
2008 June	144	6.1	40.0	8642	5.7	34.3
2008 July	201	8.6	48.5	12526	8.3	42.6
2008 August	194	8.3	56.8	10920	7.3	49.8
2008 September	220	9.4	66.2	12157	8.1	57.9
2008 October	297	12.7	78.9	19294	12.8	70.7
2008 November	399	17.0	95.9	28060	18.6	89.3
2008 December	95	4.1	100.0	16046	10.7	100.0
Totals	2342	100.0		150616	100.0	
Cores With On Hand	24			3051		

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CHEVY-BUICK-PONTIAC-GMC
Sales Analysis

12/04/08 11:56:25

All Manf, All OEM Cd, All SGrp

	From	11/01/08	11/01/08	11/01/08	11/01/08
	To	11/30/08	11/30/08	11/30/08	11/30/08
		Sales	Cost	Gross	GP %
Retail/Internal Sales		7825.63	5182.92	2642.71	33.8
Retail/Internal Returns		-830.89	-576.66	-254.23	-30.6
Net Retail/Internal Sales		6994.74	4606.26	2388.48	34.1
Customer Pay Sales		31613.33	19990.68	11622.65	36.8
Internal Pay Sales		3664.90	2650.24	1014.66	27.7
Warranty Sales		19281.25	13912.31	5368.94	27.8
Service Contract Sales		13258.74	9606.13	3652.61	27.5
Service Returns		-2074.00	-2074.00		
Net Service Sales		65744.22	44085.36	21658.86	32.9
Wholesale Sales		3566.78	2784.12	782.66	21.9
Wholesale Returns		-451.63	-356.91	-94.72	-21.0
Net Wholesale Sales		3115.15	2427.21	687.94	22.1
Total Sales		79210.63	54126.40	25084.23	31.7
Total Returns		-3356.52	-3007.57	-348.95	-10.4
Total Net Sales		75854.11	51118.83	24735.28	32.6

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CHEVY-BUICK-PONTIAC-GMC
Sales Source Analysis

12/04/08 11:57:06

All Manf, All Stocking Groups, All Parts, All Sales Types

	From 11/01/08	11/01/08	11/01/08	11/01/08
	To 11/30/08	11/30/08	11/30/08	11/30/08
	Sales	Cost	Gross	GP %
Sales Filled From Shelf	48681.57	34051.16	14630.41	30.1
Sales Filled By NG				
Sales Filled By EP	16267.81	10161.95	6105.86	37.5
Sales Filled By SO	14261.25	9913.29	4347.96	30.5
Total Sales	79210.63	54126.40	25084.23	31.7
Returns To Inventory	-3229.15	-2925.80	-303.35	-9.4
Returns Not To Inventory	-127.37	-81.77	-45.60	-35.8
Total Returns	-3356.52	-3007.57	-348.95	-10.4
Net Sales	75854.11	51118.83	24735.28	32.6
Filled From Shelf-Counter	49.3%	51.4%	44.2%	
Filled From Shelf-Service	63.5%	64.9%	60.6%	
Filled Same Day--Counter	78.9%	78.0%	81.0%	
Filled Same Day--Service	82.5%	82.3%	82.9%	

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CHEVY-BUICK-PONTIAC-GMC
Phase-In/Phase-Out

12/04/08 11:57:42

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All Manf. All Stocking Groups
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Changes to Status:	Phase-In	Phase-Out
December 2008	63	185
August 2008 To November 2008	192	433
May 2008 To August 2008	114	342
February 2008 To May 2008	81	238
November 2007 To February 2008	70	270
August 2007 To November 2007	56	339
August 2007 and Older	143	1785
Inactive Parts to Phase-In	13	
Parts to Phase-Out	43	
Parts Excluded From Phase-In	558	
Non-Stocked Parts with On Hand	1394	
Superceded Parts with On Hand	44	
Active Parts with No Sales	5	

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CHEVY-BUICK-PONTIAC-GMC 12/04/08 11:57:57
Inventory Adjustments

From 11/01/08 to 11/30/08 All Manf, All Stocking Groups			
	#	Pieces	Value
Manual Increases	18	42	1486.07
Manual Decreases	15	-75	-1800.34
Net Manual Adjustments	33	-33	-314.27
Physical Inventory Increases	33	79	1173.89
Physical Inventory Decreases	96	-201	-4774.63
Net Physical Inventory Adjustments	129	-122	-3600.74
LIFO Increases	1100	2356	2123.88
LIFO Decreases	7	10	-189.14
Net LIFO Adjustments	1107	2366	1934.74

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CHEVY-BUICK-PONTIAC-GMC
Stock Order Analysis

12/04/08 11:58:57

From 11/01/08 to 11/30/08	All Manf,	All OEM Cd,	All SGrp		
	#	Pieces	Cost	Value	
Stock Orders Placed	327	606	11788.02	13523.72	
Stock Orders Received	429	3212	17775.55	29475.52	
Special Orders Placed	169	422	14632.74	17170.87	
Special Orders Received	158	306	14531.57	16302.45	
Parts Canceled	14	113	1544.71	2443.42	
Factory Returns	65	89	4495.75	4617.76	
Core Returns	19	42	1359.00	3659.00	
Parts On Order		170	4557.22	5158.57	
Parts On Backorder		124	3053.27	3636.30	
Parts Referred					

	Value
(1)Idle Parts Total	4305.88
(2)Current Parts Total	109791.51
(3)Total Parts	114097.39
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	3.77%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	111
(2)Total Other	12
(3)Total Quantity Sold	123
Off the Shelf Fill Rate (1)/(3)	90.2%

True Turn

	Value
(1) Annualization Ratio (365/ 4) -	91.250
(2) Total Stock Orders	6536.00
(3) Annualized Stock Orders	596410.00
(4) Inventory Value	114097.39
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	5.23

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	1	.01	2	.02

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	2	65.99	2	65.99

Parts Without Cost

	Part Numbers
Total Parts Without Cost	381

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	9	1105.75	34	1175.69