

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	215	229	444				
Finance or Lease Contracts	149	190	339	Finance or Lease Reserve	9025.79	10603.02	19628.81
Service Contracts	67	122	189	Service Contracts	12859.66	24182.44	37042.1
Pre-Paid Maintenance			0	Pre-paid Maintenance			0
GAP	34	137	171	GAP	3279.13	11449.51	14728.64
Theft Deterrent			0	Theft Deterrent			0
Paint Sealant & Appearance	3		3	Paint Sealant & Appearance			0
Tire/Wheel	5	3	8	Tire/Wheel		1271.5	1271.5
Lease Care			0	Lease Care			0
Other_____	0	14	14	Other_____			0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	164714.96	106148.12	270863.08
Service Contracts	143585.16	238761.06	382346.22
Pre-Paid maintenance			0
GAP	30710	138860.95	169570.95
Theft Deterrent			0
Paint Sealant & Appearance	2207		2207
Tire/Wheel	4809	2980	7789
Lease Care			0
Other_____		17010	17010

