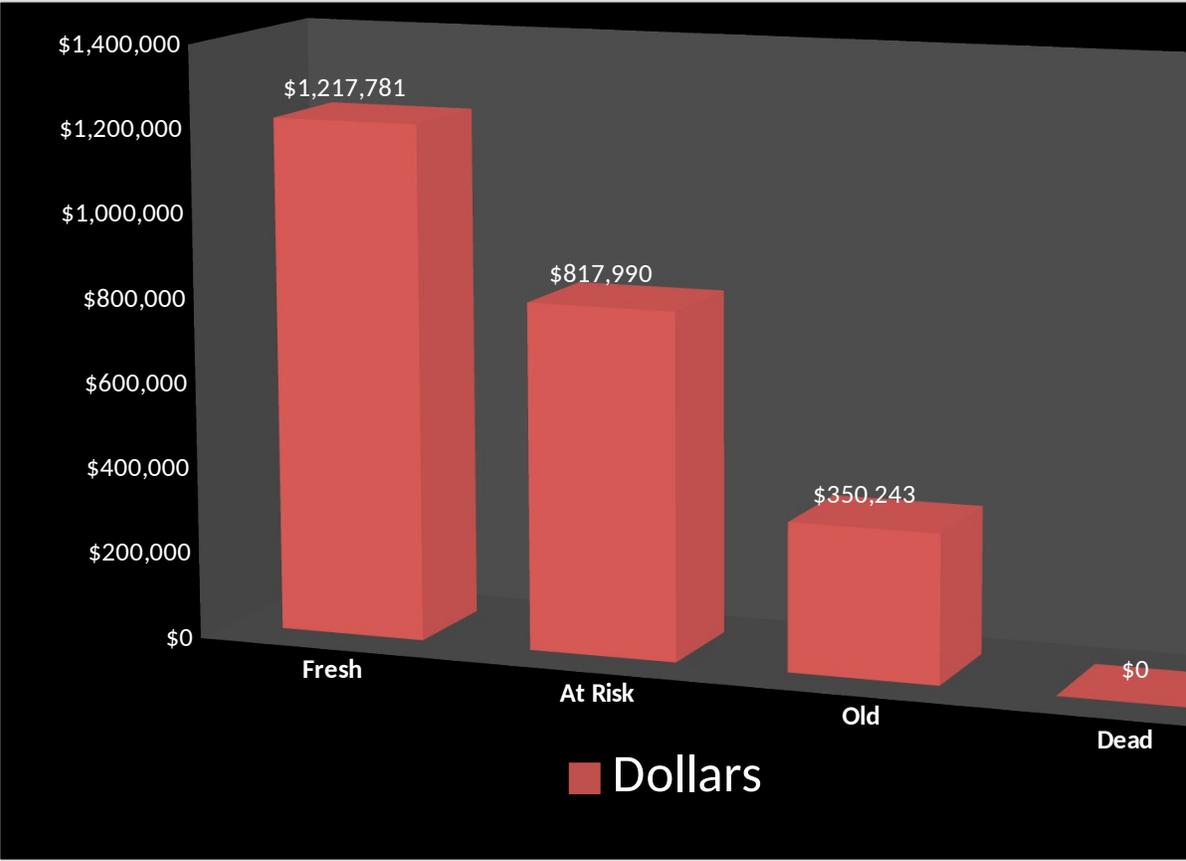


Pre-Owned Stock Analysis

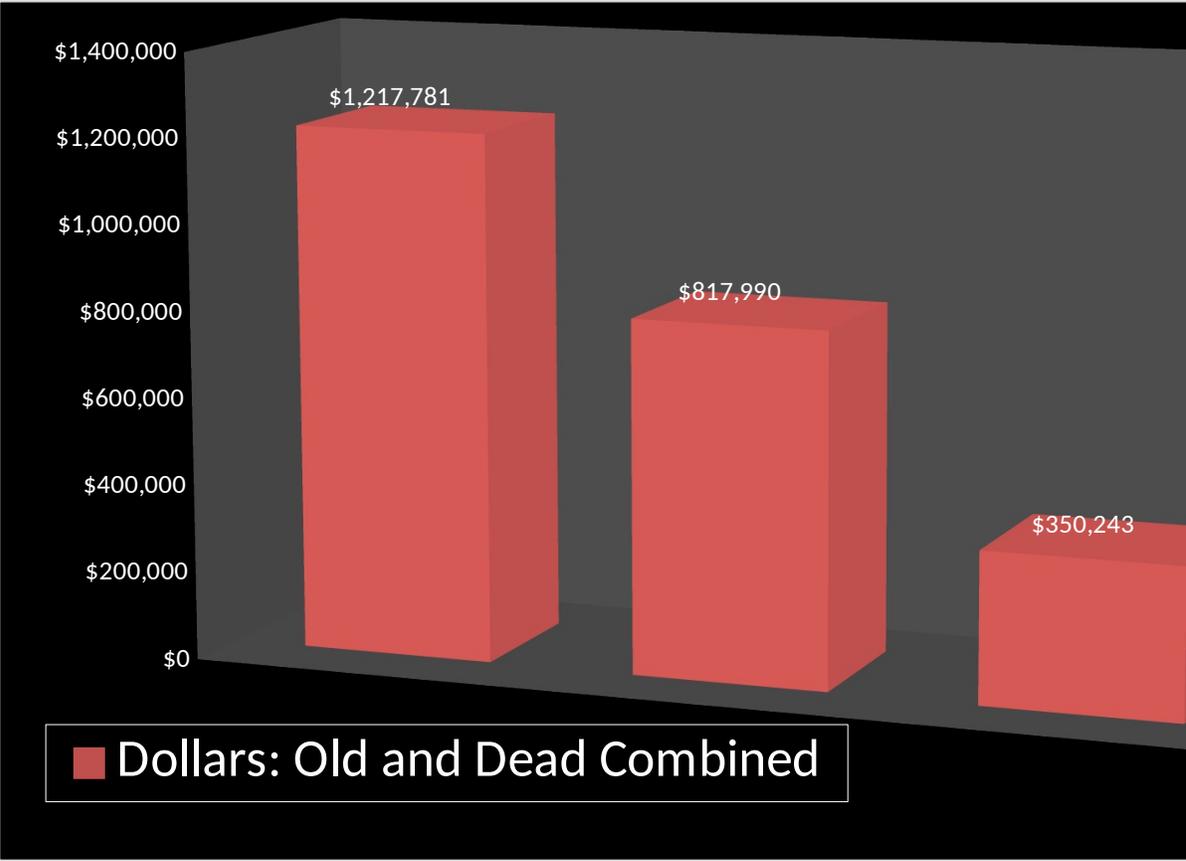
Days In Stock

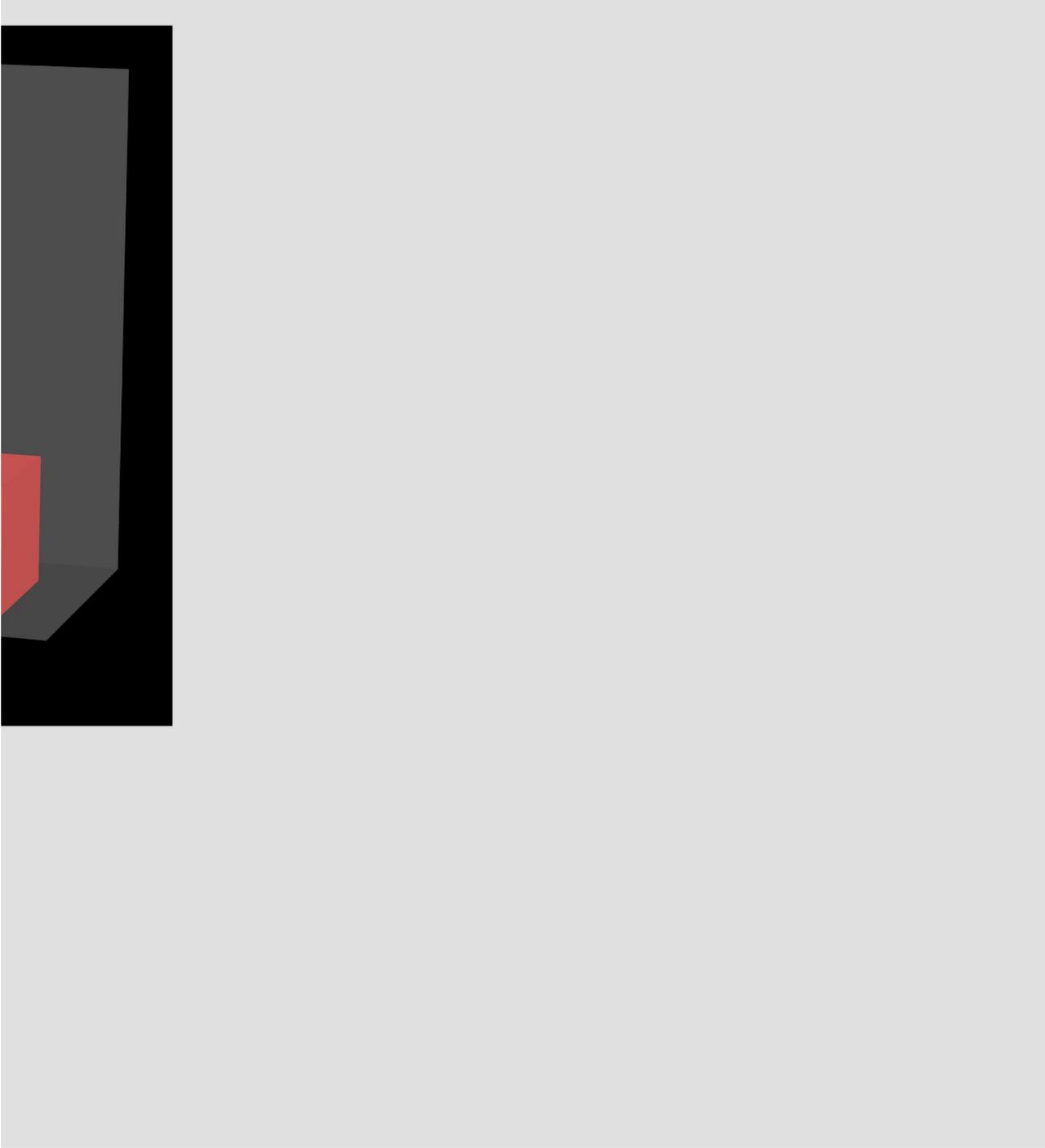
| | 0-30 | 31-45 | 46-60 | 61-90 | 90-120 |
|------------|--------------|----------------|----------------|------------|-----------|
| # Of Units | 58 | 14 | 21 | 8 | 0 |
| Dollars | \$1,217,781 | \$302,407 | \$515,583 | \$350,243 | \$0 |
| | Fresh | At Risk | | Old | |
| | 58 | 35 | <i>Units</i> | | 8 |
| | \$1,217,781 | \$817,990 | <i>Dollars</i> | | \$350,243 |

| | |
|-------------|--------------------|
| | |
| | |
| 121+ | Total |
| 0 | 101 |
| \$0 | \$2,386,014 |
| Dead | |
| 0 | |
| \$0 | \$350,243 |









Pre-Owned Stock Analysis

| Fresh | At Risk | Units | Old | Dead |
|-------------|-----------|----------------------------------|-----------|------|
| 58 | 35 | <i>Units</i> | 8 | 0 |
| \$1,217,781 | \$817,990 | <i>Dollars</i> | \$350,243 | \$0 |
| 57% | 35% | <i>Percent of total in Units</i> | 8% | 0% |
| 51% | 34% | <i>Percent of total in \$</i> | 15% | 0% |
| \$20,996 | \$23,371 | <i>Average Cost per Unit</i> | \$43,780 | 0 |

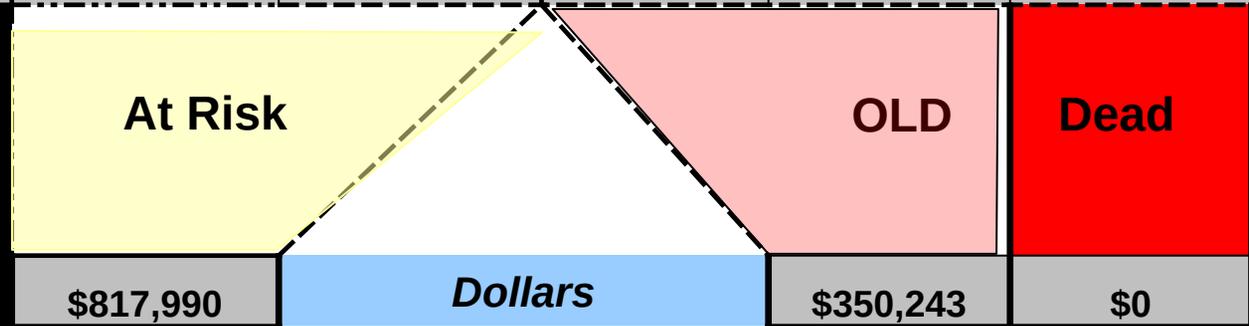
101

\$2,386,014

Over Valuation "Water" Analysis

Days In Stock

| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
|----------------|----------------|---------------|---------------|---------------|----------|----------|
| Dollars | 1217781 | 302407 | 515583 | 350243 | 0 | 0 |



Enter the percentage of this inventory value that you estimate is "water"

| | | | |
|----------|------------------------|----------|-----|
| 10% | "Water" % | 15% | 25% |
| \$81,799 | "Water" Dollars | \$52,536 | \$0 |

% of inventory under water **5.6%**

Total Water Dollars **\$134,335**

Total

2386014

