

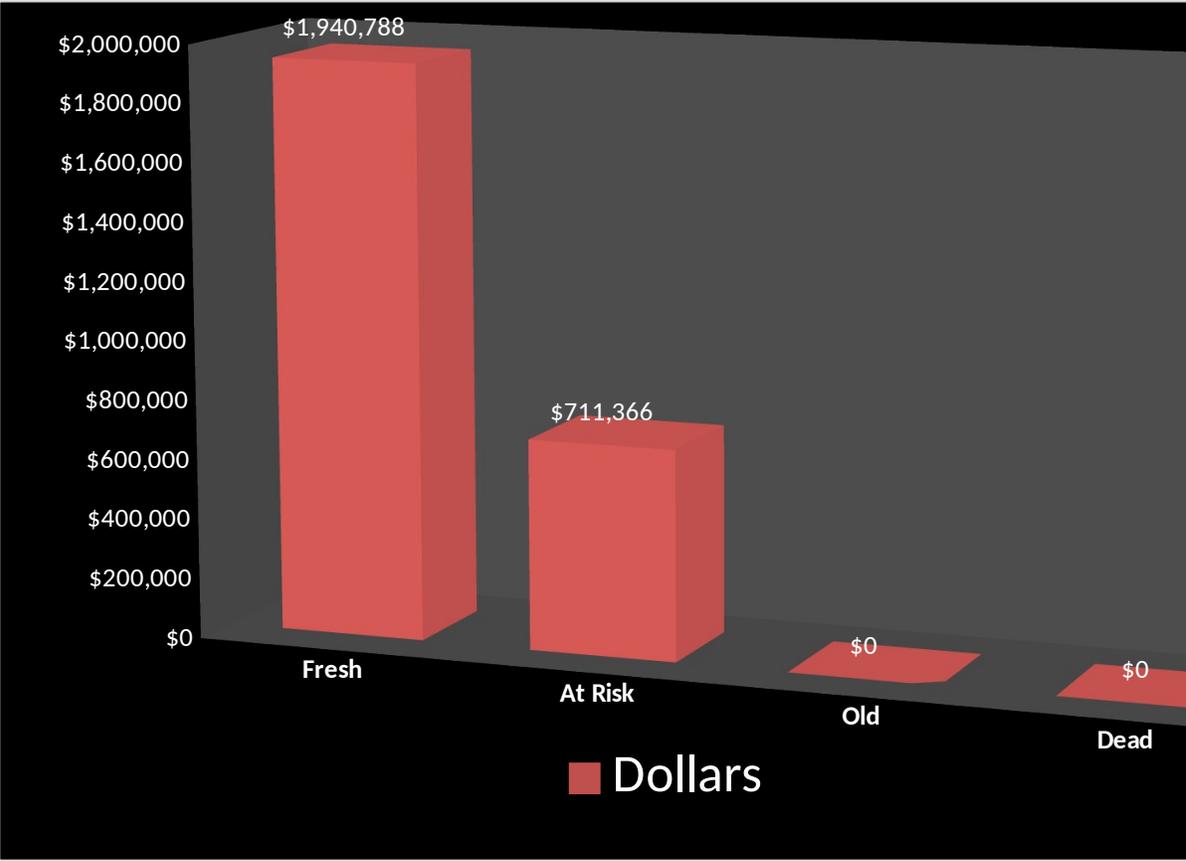
## Pre-Owned Stock Analysis

### Days In Stock

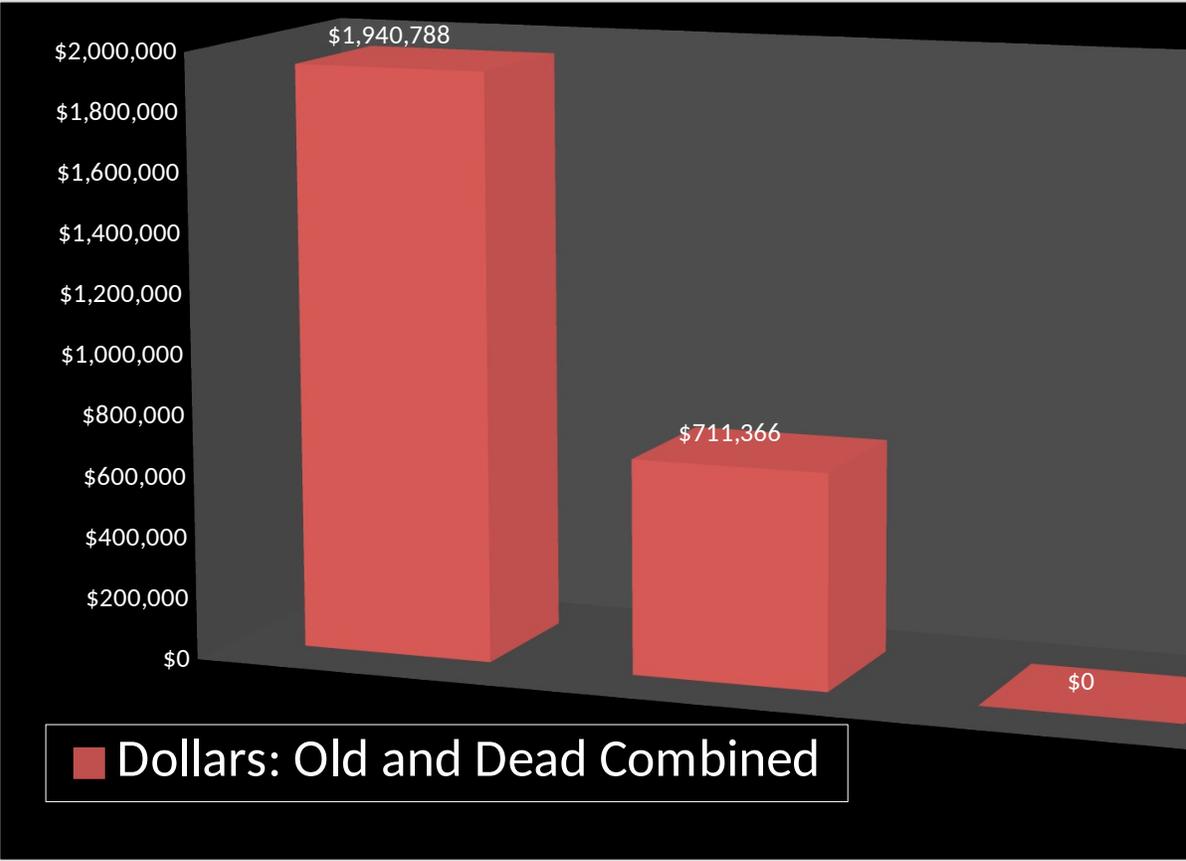
	0-30	31-45	46-60	61-90	90-120
# Of Units	70	19	3		
Dollars	\$1,940,788	\$570,215	\$141,151		
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	70	22	<i>Units</i>		0
	\$1,940,788	\$711,366	<i>Dollars</i>		\$0

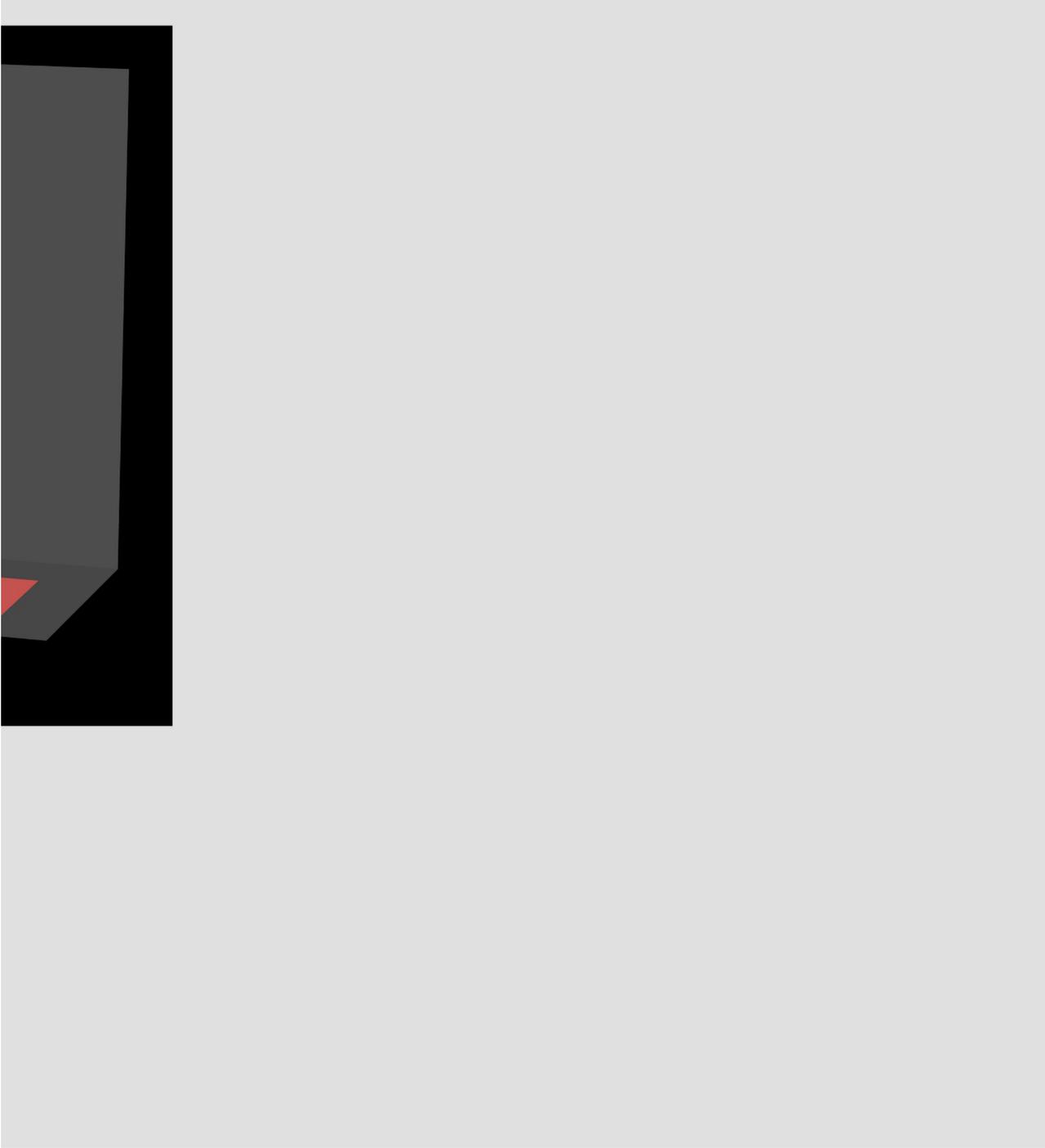


121+	Total	
	92	
	\$2,652,154	
Dead		
0		
\$0		\$0









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
70	22	<b>Units</b>	0	0
\$1,940,788	\$711,366	<b>Dollars</b>	\$0	\$0
76%	24%	<b>Percent of total in Units</b>	0%	0%
73%	27%	<b>Percent of total in \$</b>	0%	0%
\$27,726	\$32,335	<b>Average Cost per Unit</b>	0	0

**92**

**\$2,652,154**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>1940788</b>	<b>570215</b>	<b>141151</b>	<b>0</b>	<b>0</b>	<b>0</b>
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
		<b>\$711,366</b>	<b>Dollars</b>		<b>\$0</b>	<b>\$0</b>
<b>Enter the percentage of this inventory value that you estimate is "water"</b>		<b>10%</b>	<b>"Water" %</b>		<b>15%</b>	<b>25%</b>
		<b>\$71,137</b>	<b>"Water" Dollars</b>		<b>\$0</b>	<b>\$0</b>

% of inventory under water     2.7%

Total Water Dollars     \$71,137

**Total**

**2652154**

