

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	1227	71.0%	3337	56937.12	37.1%	468538.87
AUTOMATIC PHASEOUT (AP) PARTS	54	3.1%	82	2755.42	1.7%	60668.41
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	89.98
MANUAL ORDER (MO) PARTS	57	3.2%	147	2249.88	1.4%	41854.41
NON-STOCK (NS) PARTS	346	20.0%	695	86659.76	56.5%	710731.82
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	3	0.1%	3	212.85	0.1%	2967.43
SOLD NOT STOCKED	41	2.6%	47	4318.69	3.2%	51043.81
TOTAL COST OF SALES	1728	100.0%	4311	153133.72	100.0%	1335894.73
LOST SALES (MEMO)	0		0	0.00		1338.47
CREDIT/RETURNS (MEMO)	33		33	5365.53		42677.95
UNUSUAL SALES (MEMO)	0		0	0.00		12943.20

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	1668	15.0%	6845	98800.71	57.6%
AUTOMATIC PHASEOUT (AP) PARTS	926	8.3%	1066	31226.61	18.2%
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	42	0.3%	1855	8762.68	5.1%
NON-STOCK (NS) PARTS	8416	76.0%	871	29562.50	17.2%
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	15	0.4%	17	2890.84	1.9%
TOTAL INVESTMENT	11067	100.0%	10654	171243.34	100.0%
DIRTY CORE INVENTORY	44		94	14910.00	
NEW CORE INVENTORY	59		92	10182.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	1360	12.2%	12.2%	59898.44	34.9	34.9%
1-3 MONTHS	2574	23.2%	35.4%	57795.16	33.7	68.6%
4-6 MONTHS	1628	14.7%	50.1%	17550.24	10.2	78.8%
7-9 MONTHS	1668	15.0%	65.1%	17167.36	10.0	88.8%
10-12 MONTHS	1422	12.8%	77.9%	10354.02	6.0	94.8%
13-24 MONTHS	2388	21.5%	99.4%	7274.45	4.2	99.0%
25 MONTHS OR MORE	27	0.6%	100.0%	1203.67	1.0	100.0%

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	58	38.4%	118	3085.10	10.8%	
STOCK ORDER - BACKORDER	26	17.2%	64	2756.96	9.7%	
STOCK ORDER - CROSS SHIP	1	0.6%	1	287.00	1.0%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	23	15.2%	31	11532.88	40.6%	
CUSTOMER ORDER - BACKORDER	30	19.8%	55	9091.46	32.0%	
CUSTOMER ORDER - CROSS SHIP	13	8.6%	13	1646.25	5.7%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.2%	0	0.00	0.2%	
TOTAL OUTSTANDING ORDERS	151	100.0%	282	28399.65	100.0%	

PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	580	48.9%	1377	32323.60	31.0%	263985.51
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	-1520.71
STOCK ORDER - CROSS SHIP	-1	0.0%	-1	-217.48	0.0%	-1005.86
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	612	51.6%	885	73008.79	70.0%	604020.49
CUSTOMER ORDER - BACKORDER	-4	0.0%	-4	-892.65	0.0%	-7583.30
CUSTOMER ORDER - CROSS SHIP	-1	0.0%	-1	-8.23	0.0%	-1420.07
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.0%	0	0.00	0.0%	0.00
TOTAL PROCESSED ORDERS	1186	100.0%	2256	104214.03	100.0%	856476.06
FORCED ORDERS	0		0	0.00		0.00

RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	677	49.4%	2045	80742.93	51.2%	646302.70
STOCK ORDER - BACKORDER	27	1.9%	70	2319.92	1.4%	19481.79
STOCK ORDER - CROSS SHIP	8	0.5%	12	539.95	0.3%	5194.47
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	518	37.8%	804	54344.83	34.4%	491899.61
CUSTOMER ORDER - BACKORDER	21	1.5%	35	2399.89	1.5%	30973.08
CUSTOMER ORDER - CROSS SHIP	72	5.2%	89	12835.72	8.1%	106917.42
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	47	3.7%	72	4366.45	3.1%	56617.89
TOTAL RECEIPTS	1370	100.0%	3127	157549.69	100.0%	1357386.96
PURCHASES DISCOUNT	18		15	236.97		939.29

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ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
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ADDED PARTS	517	0	0.00	0.00
DELETED PARTS	610	0	0.00	0.00
MINUS ADJUSTMENTS	6	-6	-704.48	-27408.16
PLUS ADJUSTMENTS	22	42	815.47	9259.22
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	6479.42
RETURNED PARTS	10	-23	-219.47	-19317.80
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	241	5	844.30	851.77
COST PRICE ADJUSTMENTS	6	-103	-336.88	-3724.08
INVENTORY REALLOCATION	0	0	0.00	0.00
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TOTAL ADDS/DELETES/ADJUSTS	1412	-85	398.94	-33859.63
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APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
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APPRECIATION - FACTORY MASTER UPDATE	3067	5617	975.00	11412.04
APPRECIATION - MANUAL UPDATE	0	0	0.00	-129.83
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TOTAL APPRECIATION	3067	5617	975.00	11282.21
-----	-----	-----	-----	-----
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
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TOTAL FIRST PRICING	0	0	0.00	0.00
-----	-----	-----	-----	-----
TOTAL APPRECIATION/FIRST PRICING	3067	5617	975.00	11282.21
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OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
OPENING INVENTORY	11188	11822	165768.46	171941.24
CLOSING INVENTORY	11067	10654	171243.34	171243.34
PERCENT OF CHANGE	-1.0%	-9.8%	3.3%	-0.3%
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MISCELLANEOUS	PARTS	PIECES	EXT VALUE	
-----	-----	-----	-----	
OUT OF STOCK	8730	0	0.00	
NO COST	24	0	0.00	
NO FACTORY RECORD	176	521	14836.60	
NO SERVICE	10	0	0.00	
MINUS ON HAND	6	-7	-647.86	
PHASED IN	78	65	2028.56	
CONVERTED TO AUTOMATIC PHASEOUT (AP)	537	160	4882.86	
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BUSINESS RATIOS				
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LEVEL OF SERVICE	99.8%			
STOCK ORDER PERFORMANCE	19.7%			
GROSS TURNOVER RATE	10.3			
TRUE TURNOVER RATE	5.3			

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	799	81.1%	2308	23167.71	50.2%	229441.68
AUTOMATIC PHASEOUT (AP) PARTS	14	1.4%	19	1578.20	3.4%	10500.85
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	0	0.0%	0	0.00	0.0%	361.44
NON-STOCK (NS) PARTS	123	12.5%	219	19795.22	42.9%	164134.55
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	84.53
SOLD NOT STOCKED	48	5.0%	64	1565.99	3.5%	54671.81
TOTAL COST OF SALES	984	100.0%	2610	46107.12	100.0%	459194.86
LOST SALES (MEMO)	0		0	0.00		130.08
CREDIT/RETURNS (MEMO)	1		1	106.64		2973.72
UNUSUAL SALES (MEMO)	0		0	0.00		1415.04

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	325	18.0%	3983	47858.12	58.5%
AUTOMATIC PHASEOUT (AP) PARTS	175	9.7%	416	18198.05	22.2%
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	1	0.0%	4	385.52	0.4%
NON-STOCK (NS) PARTS	1299	72.1%	178	15269.49	18.6%
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	1	0.2%	1	0.42	0.3%
TOTAL INVESTMENT	1801	100.0%	4582	81711.60	100.0%
DIRTY CORE INVENTORY	6		16	256.00	
NEW CORE INVENTORY	19		21	336.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	238	13.2%	13.2%	27948.92	34.2	34.2%
1-3 MONTHS	361	20.0%	33.2%	22840.52	27.9	62.1%
4-6 MONTHS	336	18.6%	51.8%	8882.13	10.8	72.9%
7-9 MONTHS	311	17.2%	69.0%	5585.43	6.8	79.7%
10-12 MONTHS	212	11.7%	80.7%	4375.85	5.3	85.0%
13-24 MONTHS	343	19.0%	99.7%	12078.75	14.7	99.7%
25 MONTHS OR MORE	0	0.3%	100.0%	0.00	0.3	100.0%

MONTHLY ANALYSIS

STORE 24 BRANCH 01 CFDB CRF DUNN-BENSON MM/YY 9/23

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OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.0%	0	0.00	0.0%	
TOTAL OUTSTANDING ORDERS	0	100.0%	0	0.00	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.0%	0	0.00	0.0%	0.00
TOTAL PROCESSED ORDERS	0	100.0%	0	0.00	100.0%	0.00
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	325	83.3%	3484	46660.10	91.3%	312912.84
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	13	3.3%	40	2710.73	5.3%	134727.69
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	52	13.4%	74	1713.03	3.4%	53722.22
TOTAL RECEIPTS	390	100.0%	3598	51083.86	100.0%	501362.75
PURCHASES DISCOUNT	3		6	-6.16		-76.46

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MONTHLY ANALYSIS
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ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
ADDED PARTS	80	0	0.00	0.00
DELETED PARTS	69	0	0.00	0.00
MINUS ADJUSTMENTS	4	-8	-1242.78	-58787.12
PLUS ADJUSTMENTS	1	2	385.94	9924.38
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	4331.29
RETURNED PARTS	0	0	0.00	0.00
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	172	22	329.00	925.54
COST PRICE ADJUSTMENTS	5	-20	-22.10	-439.46
INVENTORY REALLOCATION	0	0	0.00	0.00
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TOTAL ADDS/DELETES/ADJUSTS	331	-4	-549.94	-44045.37

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
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APPRECIATION - FACTORY MASTER UPDATE	178	2337	-125.01	39.03
APPRECIATION - MANUAL UPDATE	0	0	0.00	35.06
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TOTAL APPRECIATION	178	2337	-125.01	74.09
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
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TOTAL FIRST PRICING	0	0	0.00	0.00
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TOTAL APPRECIATION/FIRST PRICING	178	2337	-125.01	74.09

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
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OPENING INVENTORY	1795	3578	77415.97	83782.37
CLOSING INVENTORY	1801	4582	81711.60	81711.60
PERCENT OF CHANGE	0.3%	28.1%	5.5%	-2.4%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
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OUT OF STOCK	1459	0	0.00
NO COST	0	0	0.00
NO FACTORY RECORD	730	418	5057.35
NO SERVICE	8	24	111.31
MINUS ON HAND	10	-23	-342.19
PHASED IN	12	5	464.84
CONVERTED TO AUTOMATIC PHASEOUT (AP)	50	12	404.52

BUSINESS RATIOS	
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LEVEL OF SERVICE	99.9%
STOCK ORDER PERFORMANCE	0.0%
GROSS TURNOVER RATE	7.1
TRUE TURNOVER RATE	4.9

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MONTHLY ANALYSIS
STORE 24 BRANCH 01 CFDB CRF DUNN-BENSON MM/YY 9/23
SUMMARY

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COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	2026	74.7%	5645	80104.83	40.2%	697980.55
AUTOMATIC PHASEOUT (AP) PARTS	68	2.5%	101	4333.62	2.1%	71169.26
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	89.98
MANUAL ORDER (MO) PARTS	57	2.1%	147	2249.88	1.1%	42215.85
NON-STOCK (NS) PARTS	469	17.2%	914	106454.98	53.4%	874866.37
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	3	0.1%	3	212.85	0.1%	3051.96
SOLD NOT STOCKED	89	3.4%	111	5884.68	3.1%	105715.62
TOTAL COST OF SALES	2712	100.0%	6921	199240.84	100.0%	1795089.59
LOST SALES (MEMO)	0		0	0.00		1468.55
CREDIT/RETURNS (MEMO)	34		34	5472.17		45651.67
UNUSUAL SALES (MEMO)	0		0	0.00		14358.24

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	1993	15.4%	10828	146658.83	57.9%
AUTOMATIC PHASEOUT (AP) PARTS	1101	8.5%	1482	49424.66	19.5%
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	43	0.3%	1859	9148.20	3.6%
NON-STOCK (NS) PARTS	9715	75.4%	1049	44831.99	17.7%
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	16	0.4%	18	2891.26	1.3%
TOTAL INVESTMENT	12868	100.0%	15236	252954.94	100.0%
DIRTY CORE INVENTORY	50		110	15166.00	
NEW CORE INVENTORY	78		113	10518.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	1598	12.4%	12.4%	87847.36	34.7	34.7%
1-3 MONTHS	2935	22.8%	35.2%	80635.68	31.8	66.5%
4-6 MONTHS	1964	15.2%	50.4%	26432.37	10.4	76.9%
7-9 MONTHS	1979	15.3%	65.7%	22752.79	8.9	85.8%
10-12 MONTHS	1634	12.6%	78.3%	14729.87	5.8	91.6%
13-24 MONTHS	2731	21.2%	99.5%	19353.20	7.6	99.2%
25 MONTHS OR MORE	27	0.5%	100.0%	1203.67	0.8	100.0%

SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	58	38.4%	118	3085.10	10.8%	
STOCK ORDER - BACKORDER	26	17.2%	64	2756.96	9.7%	
STOCK ORDER - CROSS SHIP	1	0.6%	1	287.00	1.0%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	23	15.2%	31	11532.88	40.6%	
CUSTOMER ORDER - BACKORDER	30	19.8%	55	9091.46	32.0%	
CUSTOMER ORDER - CROSS SHIP	13	8.6%	13	1646.25	5.7%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.2%	0	0.00	0.2%	
TOTAL OUTSTANDING ORDERS	151	100.0%	282	28399.65	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	580	48.9%	1377	32323.60	31.0%	263985.51
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	-1520.71
STOCK ORDER - CROSS SHIP	-1	0.0%	-1	-217.48	0.0%	-1005.86
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	612	51.6%	885	73008.79	70.0%	604020.49
CUSTOMER ORDER - BACKORDER	-4	0.0%	-4	-892.65	0.0%	-7583.30
CUSTOMER ORDER - CROSS SHIP	-1	0.0%	-1	-8.23	0.0%	-1420.07
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.0%	0	0.00	0.0%	0.00
TOTAL PROCESSED ORDERS	1186	100.0%	2256	104214.03	100.0%	856476.06
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	1002	56.9%	5529	127403.03	61.0%	959215.54
STOCK ORDER - BACKORDER	27	1.5%	70	2319.92	1.1%	19481.79
STOCK ORDER - CROSS SHIP	8	0.4%	12	539.95	0.2%	5194.47
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	531	30.1%	844	57055.56	27.3%	626627.30
CUSTOMER ORDER - BACKORDER	21	1.1%	35	2399.89	1.1%	30973.08
CUSTOMER ORDER - CROSS SHIP	72	4.0%	89	12835.72	6.1%	106917.42
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	99	6.0%	146	6079.48	3.2%	110340.11
TOTAL RECEIPTS	1760	100.0%	6725	208633.55	100.0%	1858749.71
PURCHASES DISCOUNT	21		21	230.81		862.83

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
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ADDED PARTS	597	0	0.00	0.00
DELETED PARTS	679	0	0.00	0.00
MINUS ADJUSTMENTS	10	-14	-1947.26	-86195.28
PLUS ADJUSTMENTS	23	44	1201.41	19183.60
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	10810.71
RETURNED PARTS	10	-23	-219.47	-19317.80
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	413	27	1173.30	1777.31
COST PRICE ADJUSTMENTS	11	-123	-358.98	-4163.54
INVENTORY REALLOCATION	0	0	0.00	0.00
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TOTAL ADDS/DELETES/ADJUSTS	1743	-89	-151.00	-77905.00

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
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APPRECIATION - FACTORY MASTER UPDATE	3245	7954	849.99	11451.07
APPRECIATION - MANUAL UPDATE	0	0	0.00	-94.77
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TOTAL APPRECIATION	3245	7954	849.99	11356.30
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
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TOTAL FIRST PRICING	0	0	0.00	0.00
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TOTAL APPRECIATION/FIRST PRICING	3245	7954	849.99	11356.30

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
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OPENING INVENTORY	12983	15400	243184.43	255723.61
CLOSING INVENTORY	12868	15236	252954.94	252954.94
PERCENT OF CHANGE	-0.8%	-1.0%	4.0%	-1.0%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
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OUT OF STOCK	10189	0	0.00
NO COST	24	0	0.00
NO FACTORY RECORD	906	939	19893.95
NO SERVICE	18	24	111.31
MINUS ON HAND	16	-30	-990.05
PHASED IN	90	70	2493.40
CONVERTED TO AUTOMATIC PHASEOUT (AP)	587	172	5287.38

BUSINESS RATIOS	
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LEVEL OF SERVICE	99.9%
STOCK ORDER PERFORMANCE	14.7%
GROSS TURNOVER RATE	9.2
TRUE TURNOVER RATE	5.1