

# Parts Summary Report

<b>Branch</b>	101%
<b>Start Date</b>	9/1/2023
<b>End Date</b>	9/30/2023

Inventory Balance - By Stock Status	Total	29486	100.0%	54325	100.0%	\$ 2,105,564.62	100.0%
Inventory Balance - By Stock Status	Obsolete	1854	6.3%	4615	8.5%	\$ 124,335.41	5.9%
Inventory Balance - By Stock Status	Stocked	12044	40.8%	46838	86.2%	\$ 1,783,738.73	84.7%
Inventory Balance - By Stock Status	Watched	15588	52.9%	2872	5.3%	\$ 197,490.48	9.4%
<b>Inventory Balance - By Part Type</b>	<b>Total</b>	<b>29486</b>	<b>100.0%</b>	<b>54325</b>	<b>100.0%</b>	<b>\$ 2,105,564.62</b>	<b>100.0%</b>
Inventory Balance - By Part Type	Core	2915	9.9%	338	0.6%	\$ 80,472.44	3.8%
Inventory Balance - By Part Type	Kit	1	0.0%	0	0.0%	\$ -	0.0%
Inventory Balance - By Part Type	Normal	24845	84.3%	52885	97.3%	\$ 1,509,464.32	71.7%
Inventory Balance - By Part Type	Reference Kit	69	0.2%	0	0.0%	\$ -	0.0%
Inventory Balance - By Part Type	Reman	1656	5.6%	1102	2.0%	\$ 515,627.86	24.5%
<b>Core Charges</b>	<b>Total</b>	<b>2957</b>	<b>100.0%</b>	<b>1155</b>	<b>100.0%</b>	<b>\$ 185,426.34</b>	<b>100.0%</b>
<b>Inventory Movement - Sales</b>	<b>Total</b>	<b>25463</b>	<b>100.0%</b>	<b>28199</b>	<b>100.0%</b>	<b>\$ 1,259,202.00</b>	<b>100.0%</b>
Inventory Movement - Sales	0 to 3 Months	5521	21.7%	11850	42.0%	\$ 588,142.32	46.7%
Inventory Movement - Sales	4 to 6 Months	5630	22.1%	5788	20.5%	\$ 264,303.09	21.0%
Inventory Movement - Sales	7 to 12 Months	8856	34.8%	5834	20.7%	\$ 203,031.40	16.1%
Inventory Movement - Sales	Over 12 Months	3586	14.1%	3993	14.2%	\$ 150,645.51	12.0%
Inventory Movement - Sales	Sales - Other	1870	7.3%	734	2.6%	\$ 53,079.68	4.2%
<b>Inventory Movement - Receipts</b>	<b>Total</b>	<b>25461</b>	<b>100.0%</b>	<b>31601</b>	<b>100.0%</b>	<b>\$ 1,172,780.79</b>	<b>100.0%</b>
Inventory Movement - Receipts	0 to 3 Months	5200	20.4%	12696	40.2%	\$ 541,481.15	46.2%
Inventory Movement - Receipts	4 to 6 Months	5738	22.5%	6445	20.4%	\$ 261,897.37	22.3%
Inventory Movement - Receipts	7 to 12 Months	8969	35.2%	5071	16.0%	\$ 176,145.39	15.0%
Inventory Movement - Receipts	Over 12 Months	3746	14.7%	6690	21.2%	\$ 162,830.69	13.9%
Inventory Movement - Receipts	Sales - Other	1808	7.1%	699	2.2%	\$ 30,426.19	2.6%
<b>Purchase Orders - Open</b>	<b>Total</b>	<b>382</b>	<b>100.0%</b>	<b>1100</b>	<b>100.0%</b>	<b>\$ 124,706.46</b>	<b>100.0%</b>
Purchase Orders - Open	CRITICAL GROUND	16	4.2%	20	1.8%	\$ 13,086.52	10.5%
Purchase Orders - Open	CUSTOMER STOCK	34	8.9%	66	6.0%	\$ 6,914.62	5.5%
Purchase Orders - Open	DAILY STOCK ORDER	62	16.2%	302	27.5%	\$ 23,065.13	18.5%
Purchase Orders - Open	DROP SHIP TO CUST	3	0.8%	3	0.3%	\$ 684.08	0.5%
Purchase Orders - Open	LOCAL PURCHASE	44	11.5%	107	9.7%	\$ 11,773.06	9.4%
Purchase Orders - Open	NEW RETURN TO VNDR	1	0.3%	0	0.0%	\$ -	0.0%
Purchase Orders - Open	NEXT DAY AIR	60	15.7%	65	5.9%	\$ 18,776.92	15.1%
Purchase Orders - Open	RIMPRO	141	36.9%	378	34.4%	\$ 43,327.42	34.7%
Purchase Orders - Open	VENDOR DIRECT SHIP	16	4.2%	154	14.0%	\$ 3,773.95	3.0%
Purchase Orders - Open	WARRANTY AIR	5	1.3%	5	0.5%	\$ 3,304.76	2.7%
<b>Purchase Orders - Closed</b>	<b>Total</b>	<b>6606</b>	<b>100.0%</b>	<b>25204</b>	<b>100.0%</b>	<b>\$ 1,546,060.89</b>	<b>100.0%</b>
Purchase Orders - Closed	STOCK ORDER	5	0.1%	20	0.1%	\$ 6,881.49	0.4%
Purchase Orders - Closed	RIMPRO	3843	58.2%	17267	68.5%	\$ 809,448.71	52.4%
Purchase Orders - Closed	DROP SHIP TO CUST	40	0.6%	78	0.3%	\$ 9,645.84	0.6%
Purchase Orders - Closed	NEW RETURN TO VNDR	190	2.9%	-327	-1.3%	\$ (32,894.08)	-2.1%
Purchase Orders - Closed	WARRANTY GROUND	3	0.0%	3	0.0%	\$ 23,329.98	1.5%
Purchase Orders - Closed	WARRANTY AIR	112	1.7%	234	0.9%	\$ 112,963.08	7.3%
Purchase Orders - Closed	AIR SATURDAY DEL	2	0.0%	2	0.0%	\$ 77.07	0.0%
Purchase Orders - Closed	VENDOR DIRECT SHIP	205	3.1%	3212	12.7%	\$ 101,241.68	6.5%
Purchase Orders - Closed	CUSTOMER STOCK	694	10.5%	1734	6.9%	\$ 241,077.00	15.6%
Purchase Orders - Closed	DIRTY CORE RETURN	431	6.5%	-1116	-4.4%	\$ (155,771.57)	-10.1%
Purchase Orders - Closed	CRITICAL GROUND	26	0.4%	40	0.2%	\$ 13,464.50	0.9%
Purchase Orders - Closed	LOCAL PURCHASE	213	3.2%	861	3.4%	\$ 88,921.28	5.8%
Purchase Orders - Closed	DAILY STOCK ORDER	599	9.1%	2864	11.4%	\$ 277,099.55	17.9%
Purchase Orders - Closed	WRECK ORDER	10	0.2%	10	0.0%	\$ 1,612.35	0.1%
Purchase Orders - Closed	NEXT DAY AIR	233	3.5%	322	1.3%	\$ 48,271.01	3.1%
<b>Purchase Orders - Receipts</b>	<b>Total</b>	<b>0</b>	<b>100.0%</b>	<b>0</b>	<b>100.0%</b>	<b>\$ -</b>	<b>100.0%</b>
<b>Gross Sales - Front Counter</b>	<b>Total</b>	<b>10060</b>	<b>100.0%</b>	<b>21287</b>	<b>100.0%</b>	<b>\$ 1,801,637.83</b>	<b>100.0%</b>
Gross Sales - Front Counter	INTERNAL	19	0.2%	35	0.2%	\$ 1,290.90	0.1%
Gross Sales - Front Counter	INTERNAL (VEH REQ'D)	5	0.0%	12	0.1%	\$ 59.28	0.0%
Gross Sales - Front Counter	PINNACLE	2114	21.0%	4502	21.1%	\$ 472,943.85	26.3%
Gross Sales - Front Counter	RETAIL - CUSTOMER PAY	7885	78.4%	16684	78.4%	\$ 1,320,128.93	73.3%
Gross Sales - Front Counter	SERVICE WARRANTY-DTNA	37	0.4%	54	0.3%	\$ 7,214.87	0.4%
<b>Gross Sales - Back Counter</b>	<b>Total</b>	<b>3070</b>	<b>100.0%</b>	<b>10516</b>	<b>100.0%</b>	<b>\$ 698,228.47</b>	<b>100.0%</b>
Gross Sales - Back Counter	BODY SHOP - PINNACLE	45	1.5%	62	0.6%	\$ 14,235.25	2.0%
Gross Sales - Back Counter	BODY SHOP - RETAIL	154	5.0%	240	2.3%	\$ 38,941.10	5.6%
Gross Sales - Back Counter	SVC - INTERNAL	42	1.4%	337	3.2%	\$ 3,796.65	0.5%
Gross Sales - Back Counter	SVC - PINNACLE	656	21.4%	2959	28.1%	\$ 110,190.45	15.8%
Gross Sales - Back Counter	SVC - RETAIL	1258	41.0%	4433	42.2%	\$ 229,099.92	32.8%
Gross Sales - Back Counter	WARRANTY - CUMMINS	62	2.0%	101	1.0%	\$ 41,537.69	5.9%
Gross Sales - Back Counter	WARRANTY - DTNA	800	26.1%	2295	21.8%	\$ 229,777.89	32.9%
Gross Sales - Back Counter	WARRANTY - ISUZU	3	0.1%	3	0.0%	\$ 80.21	0.0%
Gross Sales - Back Counter	WARRANTY - OTHER	3	0.1%	3	0.0%	\$ 1,192.65	0.2%
Gross Sales - Back Counter	WARRANTY - SPRINTER	47	1.5%	83	0.8%	\$ 29,376.66	4.2%
<b>Lost Sales</b>	<b>Total</b>	<b>341</b>	<b>100.0%</b>	<b>958</b>	<b>100.0%</b>	<b>\$ 87,973.67</b>	<b>100.0%</b>
<b>Return Sales - Front Counter (credit)</b>	<b>Total</b>	<b>1061</b>	<b>100.0%</b>	<b>-1853</b>	<b>100.0%</b>	<b>\$ (247,453.11)</b>	<b>100.0%</b>
Return Sales - Front Counter (credit)	INTERNAL	1	0.1%	-2	0.1%	\$ (44.00)	0.0%
Return Sales - Front Counter (credit)	PINNACLE	409	38.5%	-744	40.2%	\$ (95,735.77)	38.7%
Return Sales - Front Counter (credit)	RETAIL - CUSTOMER PAY	642	60.5%	-1090	58.8%	\$ (150,605.06)	60.9%
Return Sales - Front Counter (credit)	SERVICE WARRANTY-DTNA	9	0.8%	-17	0.9%	\$ (1,068.28)	0.4%
<b>Return Sales - Back Counter (credit)</b>	<b>Total</b>	<b>343</b>	<b>100.0%</b>	<b>-856</b>	<b>100.0%</b>	<b>\$ (142,718.63)</b>	<b>100.0%</b>
Return Sales - Back Counter (credit)	BODY SHOP - RETAIL	2	0.6%	-6	0.7%	\$ (218.70)	0.2%
Return Sales - Back Counter (credit)	SVC - INTERNAL	5	1.5%	-5	0.6%	\$ (154.47)	0.1%
Return Sales - Back Counter (credit)	SVC - PINNACLE	64	18.7%	-376	43.9%	\$ (11,267.84)	7.9%
Return Sales - Back Counter (credit)	SVC - RETAIL	98	28.6%	-135	15.8%	\$ (27,924.97)	19.6%
Return Sales - Back Counter (credit)	WARRANTY - CUMMINS	30	8.7%	-63	7.4%	\$ (39,539.36)	27.7%
Return Sales - Back Counter (credit)	WARRANTY - DTNA	139	40.5%	-266	31.1%	\$ (61,951.55)	43.4%
Return Sales - Back Counter (credit)	WARRANTY - OTHER	1	0.3%	-1	0.1%	\$ (268.65)	0.2%
Return Sales - Back Counter (credit)	WARRANTY - SPRINTER	4	1.2%	-4	0.5%	\$ (1,393.09)	1.0%
<b>Parts - Misc - No Location</b>	<b>Total</b>	<b>93</b>	<b>100.0%</b>	<b>167</b>	<b>100.0%</b>	<b>\$ 8,971.50</b>	<b>100.0%</b>
<b>Parts - Misc - No Cost</b>	<b>Total</b>	<b>1</b>	<b>100.0%</b>	<b>122</b>	<b>100.0%</b>	<b>\$ -</b>	<b>100.0%</b>
<b>Parts - Misc - Reman No Core Charge</b>	<b>Total</b>	<b>1</b>	<b>100.0%</b>	<b>1</b>	<b>100.0%</b>	<b>\$ 256.41</b>	<b>100.0%</b>
<b>Parts - Misc - N/Stk Parts - Front Counter Sold</b>	<b>Total</b>	<b>0</b>	<b>100.0%</b>	<b>0</b>	<b>100.0%</b>	<b>\$ -</b>	<b>100.0%</b>
<b>Parts - Misc - N/Stk Parts - Back Counter Sold</b>	<b>Total</b>	<b>0</b>	<b>100.0%</b>	<b>0</b>	<b>100.0%</b>	<b>\$ -</b>	<b>100.0%</b>
<b>Parts - Misc - N/Stk Parts - Purchase</b>	<b>Total</b>	<b>0</b>	<b>100.0%</b>	<b>0</b>	<b>100.0%</b>	<b>\$ -</b>	<b>100.0%</b>
<b>Parts Added</b>	<b>Total</b>	<b>1287</b>	<b>100.0%</b>	<b>563</b>	<b>100.0%</b>	<b>\$ 28,987.19</b>	<b>100.0%</b>
<b>Parts Deleted</b>	<b>Total</b>	<b>4843</b>	<b>100.0%</b>	<b>0</b>			