

Inventory Analysis Calculator

2020-2021

Month

				Days Supply L		
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	TOYOTA	COROLLA	All	1	48	5.3
2	TOYOTA	CAMRY	ALL	8	178	19.8
3	TOYOTA	CROWN	ALL	1	12	1.3
4	TOYOTA	PRIUS	ALL	1	8	0.9
5	TOYOTA	PRIUS PRIME	ALL	0	1	0.1
6	TOYOTA	GR 86	ALL	0	6	0.7
7	TOYOTA	GR SUPRA	ALL	0	1	0.1
8	TOYOTA	SIENNA	ALL	0	23	2.6
9	TOYOTA	BZ4X	ALL	0	1	0.1
10	TOYOTA	COROLLA CROSS	ALL	0	23	2.6
11	TOYOTA	RAV4	ALL	5	225	25.0
12	TOYOTA	VENZA	ALL	1	12	1.3
13	TOYOTA	HIGHLANDER	ALL	4	227	25.2
14	TOYOTA	4RUNNER	ALL	8	51	5.7
15	TOYOTA	SEQUOIA	ALL	0	10	1.1
16	TOYOTA	TACOMA 2WD	ALL	0	5	0.6
17	TOYOTA	TACOMA 4WD	ALL	0	103	11.4
18	TOYOTA	TUNDRA 2WD	ALL	0	2	0.2
19	TOYOTA	TUNDRA 4WD	ALL	7	89	9.9

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Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS
0.2	5.6	\$ 26,293	\$ 1,265,438	\$ 81,544	\$ 1,183,894
0.4	12.1	\$ 267,481	\$ 5,653,075	\$ 391,045	\$ 5,262,030
0.8	22.5	\$ 47,103	\$ 534,295	\$ 34,446	\$ 499,849
1.1	33.8	\$ 36,969	\$ 267,295	\$ 19,901	\$ 247,394
0.0	0.0	\$ -	\$ 39,947	\$ 1,673	\$ 38,274
0.0	0.0	\$ -	\$ 207,030	\$ 10,935	\$ 196,095
0.0	0.0	\$ -	\$ 58,990	\$ 5,190	\$ 53,800
0.0	0.0	\$ -	\$ 1,203,013	\$ 113,519	\$ 1,089,494
0.0	0.0	\$ -	\$ 55,431	\$ 6,307	\$ 49,124
0.0	0.0	\$ -	\$ 716,134	\$ 46,369	\$ 669,765
0.2	6.0	\$ 176,406	\$ 8,004,848	\$ 536,063	\$ 7,468,785
0.8	22.5	\$ 40,959	\$ 496,825	\$ 23,981	\$ 472,844
0.2	4.8	\$ 165,161	\$ 10,555,304	\$ 731,508	\$ 9,823,796
1.4	42.4	\$ 393,241	\$ 2,589,803	\$ 174,676	\$ 2,415,127
0.0	0.0	\$ -	\$ 787,057	\$ 65,025	\$ 722,032
0.0	0.0	\$ -	\$ 143,605	\$ 8,872	\$ 134,733
0.0	0.0	\$ -	\$ 4,288,136	\$ 255,555	\$ 4,032,581
0.0	0.0		\$ 82,745	\$ 5,864	\$ 76,881
0.7	21.2		\$ 5,594,476	\$ 301,957	\$ 5,292,519

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 131,544	0.2	6.0	\$ 24,664	\$ 26,293	\$ (1,629)
\$ 584,670	0.5	13.7	\$ 29,562	\$ 33,435	\$ (3,873)
\$ 55,539	0.8	25.4	\$ 41,654	\$ 47,103	\$ (5,449)
\$ 27,488	1.3	40.3	\$ 30,924	\$ 36,969	\$ (6,045)
\$ 4,253	0.0	0.0	\$ 38,274	#DIV/0!	#DIV/0!
\$ 21,788	0.0	0.0	\$ 32,683	#DIV/0!	#DIV/0!
\$ 5,978	0.0	0.0	\$ 53,800	#DIV/0!	#DIV/0!
\$ 121,055	0.0	0.0	\$ 47,369	#DIV/0!	#DIV/0!
\$ 5,458	0.0	0.0	\$ 49,124	#DIV/0!	#DIV/0!
\$ 74,418	0.0	0.0	\$ 29,120	#DIV/0!	#DIV/0!
\$ 829,865	0.2	6.4	\$ 33,195	\$ 35,281	\$ (2,087)
\$ 52,538	0.8	23.4	\$ 39,404	\$ 40,959	\$ (1,555)
\$ 1,091,533	0.2	4.5	\$ 43,277	\$ 41,290	\$ 1,986
\$ 268,347	1.5	44.0	\$ 47,355	\$ 49,155	\$ (1,800)
\$ 80,226	0.0	0.0	\$ 72,203	#DIV/0!	#DIV/0!
\$ 14,970	0.0	0.0	\$ 26,947	#DIV/0!	#DIV/0!
\$ 448,065	0.0	0.0	\$ 39,151	#DIV/0!	#DIV/0!
\$ 8,542	0.0	0.0	\$ 38,441	#DIV/0!	#DIV/0!
\$ 588,058	0.0	0.0	\$ 59,467	\$ -	\$ 59,467