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 01OCT2023 Month End SEP 2023

SAWGRASS FORD  
 MONTHLY SUMMARY REPORT

SF-I  
 Page 1

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	52,878		70,039		3,218,440.85	
Active Parts	13,535	25.59	52,993	75.66	2,317,805.57	72.01
NS Parts	32,295	61.07	5,408	7.72	364,434.13	11.32
MO Parts	808	1.52	1,450	2.07	69,493.53	2.15
AP Parts	6,082	11.50	8,625	12.31	422,453.72	13.12
DP Parts	158	0.29	1,563	2.23	44,253.90	1.37
SP Parts						
DEL Parts						
Parts With No Cost	220	0.41	3	0.00		
Parts With Negative On-Hand	85	0.16	2,152		-37,997.30	
Core/Exchange	281	0.53	620	0.88	86,108.00	
Memos On File	6,003					
Parts Added	1,870	3.53	310	0.44	38,776.79	1.20
Active Parts	59	3.15	44	14.19	4,712.49	12.15
NS Parts	1,772	94.75	210	67.74	29,970.46	77.28
MO Parts	28	1.49	37	11.93	2,881.67	7.43
AP Parts	8	0.42	18	5.80	430.91	1.11
DP Parts	3	0.16	1	0.32	781.26	2.01
SP Parts						
Parts & Memos Deleted	95					
Inventory Movement - Sales						
0 to 3 Months	18,865	35.67	55,200	78.81	2,288,477.88	71.10
4 to 6 Months	5,979	11.30	4,849	6.92	311,125.85	9.66
7 to 12 Months	6,599	12.47	4,576	6.53	246,226.03	7.65
Over 12 Months	13,957	26.39	4,773	6.81	286,325.55	8.89
New Parts No Sales	7,478	14.14	641	0.91	86,285.54	2.68
Inventory Movement - Receipts						
0 to 3 Months	18,187	34.39	46,078	65.78	2,297,498.61	71.38
4 to 6 Months	6,223	11.76	4,961	7.08	324,074.12	10.06
7 to 12 Months	6,972	13.18	6,442	9.19	268,867.65	8.35
Over 12 Months	14,458	27.34	12,455	17.78	316,433.37	9.83
New Parts No Receipts	7,038	13.30	103	0.14	11,567.10	0.35
Outstanding Orders	1,290	2.43	2,997		330,005.03	
Stockorders	1,274	98.75	2,763	92.19	305,800.48	92.66
Supplemental Orders	22	1.70	22	0.73	3,614.42	1.09
Customer Orders	82	6.35	211	7.04	20,418.99	6.18
Backorders	1	0.07	1	0.03	171.14	0.05
Stockorder Backorders	1	0.07	1	0.03	171.14	0.05
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

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 Page 2

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	9,614	18.18	49,061		2,625,642.63		23,772
Regular	8,462	88.01	40,316	82.17	2,144,253.44	81.66	20,220
No History	373	3.87	684	1.39	93,147.44	3.54	390
Drop Ship							
Wholesale	2,006	20.86	8,061	16.43	388,241.75	14.78	3,162
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	27	0.05	81		5,335.10		27
Return Sales	2,476	4.68	11,558		538,462.65		2,876
Regular	2,122	85.70	8,199	70.93	461,383.43	85.68	2,449
No History	15	0.60	22	0.19	2,972.64	0.55	17
Defective							
Wholesale	370	14.94	3,337	28.87	74,106.58	13.76	410
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	7,493	14.17	36,134		2,272,145.24		13,685
Stockorders	6,551	87.42	24,972	69.10	1,651,461.70	72.68	11,825
Supplemental Orders	1	0.01	1	0.00	8.40	0.00	1
Customer Orders	405	5.40	1,188	3.28	195,850.63	8.61	675
Emergency Purchases	482	6.43	1,039	2.87	187,692.54	8.26	755
Other Receipts	316	4.21	8,934	24.72	237,131.97	10.43	429
Overages							
Net Adjustments	1,848	3.49	8,639		50,546.16		4,172
Plus	1,120	60.60	6,209	71.87	133,784.81		2,183
Minus	728	39.39	2,430	28.12	-83,238.65		1,989
Factory Returns							
Net Appreciation	6,503	12.29	15,395	21.98	8,230.52		16,935
Positive	4,840	74.42	12,421	80.68	24,487.41		13,759
Negative	1,663	25.57	2,974	19.31	-16,256.89		3,176
Parts Updated With Cost	103	0.19	6		157.26		103
Parts With Comments	4,186						
Misc & Sublet Items							
Gross Sales			4		0.48		4
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			2,514		272,493.31		1,761
Lost Sales							
Return Sales			186		15,755.05		162