

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	7,703		11,620		142,745.77	
Active Parts	854	11.08	9,164	78.86	71,036.70	49.76
NS Parts	6,201	80.50	1,197	10.30	36,395.30	25.49
MO Parts	4	0.05	3	0.02	159.30	0.11
AP Parts	584	7.58	1,121	9.64	30,113.24	21.09
DP Parts	60	0.77	135	1.16	5,041.23	3.53
SP Parts						
DEL Parts						
Parts With No Cost	81	1.05				
Parts With Negative On-Hand	30	0.38	61		-6,874.07	
Core/Exchange	32	0.41	64	0.55	3,288.00	
Memos On File	603					
Parts Added	327	4.24	131	1.12	6,605.12	4.62
Active Parts	38	11.62	7	5.34	225.02	3.40
NS Parts	282	86.23	95	72.51	6,067.55	91.86
MO Parts						
AP Parts	7	2.14	29	22.13	312.55	4.73
DP Parts						
SP Parts						
Parts & Memos Deleted	208					
Inventory Movement - Sales						
0 to 3 Months	2,261	29.35	9,722	83.66	84,444.10	59.15
4 to 6 Months	887	11.51	609	5.24	14,550.88	10.19
7 to 12 Months	1,183	15.35	495	4.25	13,485.94	9.44
Over 12 Months	2,426	31.49	645	5.55	23,355.81	16.36
New Parts No Sales	946	12.28	149	1.28	6,909.04	4.84
Inventory Movement - Receipts						
0 to 3 Months	2,181	28.31	7,408	63.75	87,957.65	61.61
4 to 6 Months	935	12.13	2,215	19.06	13,939.22	9.76
7 to 12 Months	1,260	16.35	741	6.37	12,318.03	8.62
Over 12 Months	2,506	32.53	1,206	10.37	26,513.78	18.57
New Parts No Receipts	821	10.65	50	0.43	2,017.09	1.41
Outstanding Orders	63	0.81	130		7,036.87	
Stockorders	30	47.61	50	38.46	3,501.36	49.75
Supplemental Orders						
Customer Orders	4	6.34	7	5.38	512.18	7.27
Backorders	29	46.03	73	56.15	3,023.33	42.96
Stockorder Backorders	27	42.85	71	54.61	2,483.96	35.29
Supplemntl Backorders						
Customer Backorders	2	3.17	2	1.53	539.37	7.66
Outstanding Forced Orders						

ZOELLNER FORD-LINCOLN OF BEATRICE  
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	748	9.71	5,737		232,026.73		2,095
Regular	739	98.79	5,706	99.45	230,827.90	99.48	2,078
No History							
Drop Ship							
Wholesale	15	2.00	31	0.54	1,198.83	0.51	17
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	0.02	5		709.46		2
Return Sales	141	1.83	703		113,755.79		177
Regular	140	99.29	701	99.71	113,487.79	99.76	175
No History							
Defective							
Wholesale	1	0.70	2	0.28	268.00	0.23	2
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	610	7.91	5,876		121,555.84		774
Stockorders	308	50.49	915	15.57	23,587.23	19.40	379
Supplemental Orders							
Customer Orders	78	12.78	164	2.79	4,458.27	3.66	79
Emergency Purchases							
Other Receipts	248	40.65	4,797	81.63	93,510.34	76.92	316
Overages							
Net Adjustments	7	0.09	14		-2,005.69		9
Plus							1
Minus	7	100.00	14	100.00	-2,005.69		8
Factory Returns	40	0.51	125		-5,172.99		40
Net Appreciation	216	2.80	1,608	13.83	793.15		1,407
Positive	145	67.12	535	33.27	2,160.91		1,052
Negative	71	32.87	1,073	66.72	-1,367.76		355
Parts Updated With Cost	267	3.46					268
Parts With Comments	105						
Misc & Sublet Items							
Gross Sales			5				5
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			289		14,314.46		210
Lost Sales							
Return Sales			41		2,395.35		19