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MONTHLY SUMMARY REPORT

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Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	19,543		172,088		274,471.61	
Active Parts	1,163	5.95	9,488	5.51	162,235.96	59.10
NS Parts	17,115	87.57	384	0.22	28,270.15	10.29
MO Parts	33	0.16	159,058	92.42	45,944.61	16.73
AP Parts	1,211	6.19	3,114	1.80	35,661.00	12.99
DP Parts	16	0.08	44	0.02	2,359.89	0.85
SP Parts						
DEL Parts	5	0.02				
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange	28	0.14	89	0.05	3,243.00	
Memos On File	2,013					
Parts Added	634	3.24	124	0.07	3,368.27	1.22
Active Parts	3	0.47	8	6.45	70.10	2.08
NS Parts	601	94.79	37	29.83	1,519.64	45.11
MO Parts	3	0.47	56	45.16	1,448.80	43.01
AP Parts	27	4.25	23	18.54	329.73	9.78
DP Parts						
SP Parts						
Parts & Memos Deleted	211					
Inventory Movement - Sales						
0 to 3 Months	4,922	25.18	168,969	98.18	230,795.70	84.08
4 to 6 Months	2,253	11.52	407	0.23	17,954.36	6.54
7 to 12 Months	2,931	14.99	286	0.16	8,917.66	3.24
Over 12 Months	6,129	31.36	2,229	1.29	10,762.28	3.92
New Parts No Sales	3,308	16.92	197	0.11	6,041.61	2.20
Inventory Movement - Receipts						
0 to 3 Months	4,991	25.53	168,650	98.00	236,520.54	86.17
4 to 6 Months	7,556	38.66	275	0.15	7,559.75	2.75
7 to 12 Months	1	0.00				
Over 12 Months	6,030	30.85	3,097	1.79	28,278.66	10.30
New Parts No Receipts	965	4.93	66	0.03	2,112.66	0.76
Outstanding Orders	347	1.77	1,776		85,560.06	
Stockorders	66	19.02	173	9.74	12,440.81	14.54
Supplemental Orders	22	6.34	978	55.06	10,659.81	12.45
Customer Orders	241	69.45	533	30.01	49,379.96	57.71
Backorders	53	15.27	92	5.18	13,079.48	15.28
Stockorder Backorders	35	10.08	51	2.87	8,407.94	9.82
Supplemntl Backorders						
Customer Backorders	26	7.49	41	2.30	4,671.54	5.45
Outstanding Forced Orders						

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MONTHLY SUMMARY REPORT

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 Page 2

Grand Total

	NBR OF PARTS	PERCENT	PARTS	PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	2,324	11.89	53,661			415,147.06		10,219
Regular	2,324	100.00	53,659		99.99	413,766.78	99.66	10,217
No History	1	0.04	2		0.00	1,380.28	0.33	2
Drop Ship								
Wholesale								
Wholesale No History								
Wholesale Drop Ship								
Warranty								
Warranty No History								
Warranty Drop Ship								
Lost Sales	9	0.04	23			3,679.05		9
Return Sales	683	3.49	14,282			101,703.50		1,159
Regular	680	99.56	14,277		99.96	99,515.64	97.84	1,154
No History	3	0.43	5		0.03	2,187.86	2.15	5
Defective								
Wholesale								
Wholesale No History								
Wholesale Defective								
Warranty								
Warranty No History								
Warranty Defective								
Receipts	1,884	9.64	11,975			330,615.05		3,661
Stockorders	481	25.53	5,060		42.25	84,491.95	25.55	1,358
Supplemental Orders	42	2.22	3,586		29.94	24,271.80	7.34	119
Customer Orders	1,513	80.30	3,217		26.86	220,073.26	66.56	2,155
Emergency Purchases								
Other Receipts	29	1.53	112		0.93	1,778.04	0.53	29
Overages								
Net Adjustments	220	1.12	1,229			9,861.89		238
Plus	144	65.45	751		61.10	21,878.76		155
Minus	76	34.54	478		38.89	-12,016.87		83
Factory Returns	131	0.67	187			-9,656.12		133
Net Appreciation	44	0.22	135		0.07	-1,079.29		204
Positive	25	56.81	61		45.18	153.93		157
Negative	19	43.18	74		54.81	-1,233.22		47
Parts Updated With Cost	27	0.13						
Parts With Comments	4							27
Misc & Sublet Items								
Gross Sales								
Lost Sales								
Return Sales								
Parts Not On File, But Sold								
Gross Sales			121			8,773.28		103
Lost Sales								
Return Sales			7			642.88		7