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 A11 Manf. A11 Stocking Groups
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Changes to Status:		Phase-In	Phase-Out
October 2023	June 2023 To September 2023	100	73
June 2023	March 2023 To June 2023	197	189
December 2022	December 2022 To March 2023	138	208
September 2022	September 2022 To December 2022	84	174
June 2022	June 2022 To September 2022	110	195
June 2022 and Older		916	6292
Inactive Parts to Phase-In			
Parts to Phase-Out			
Parts Excluded From Phase-In			
Non-Stocked Parts with On Hand		6273	
Superseded Parts with On Hand			311
Active Parts with No Sales			

From 9/01/23 to 9/30/23 All Mantf. All Stocking Groups

Value	#	Pieces
Manual Increases	71	98
Manual Decreases	150	-375
Net Manual Adjustments	221	-277
Physical Increases	1272	8515
Physical Inventory Decreases	314	3346
Net Physical Inventory Adjustments	1586	11861
LIFO Increases	1272	8515
LIFO Decreases	314	3346
Net LIFO Adjustments	1586	11861

7722.01
 -4130.42
 3591.59

4065.93
 -26420.46
 -22354.53

From 9/01/23 to 9/30/23 A11 Manf. A11 OEM Cd. A11 Sgrp
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	#	Pieces	Cost	Value
Stock Orders Placed	656	7300	74003.12	143427.27
Stock Orders Received	772	2047	93520.87	107710.44
Special Orders Placed	815	2092	89767.54	103429.75
Special Orders Received	111	279	28492.52	31157.53
Parts Canceled				
Factory Returns				
Core Returns				
Parts On Order	682	39219.80	41682.45	
Parts On Backorder	404	35898.62	41806.32	
Parts Referred	1063	73614.40	81399.50	

All Mant. All OEM Cd. All Sgrp. All Parts		Parts		Value		% Acum%	
Never Sold	2052	25.2	25.2	251684	27.3	27.3	100.0
2022 October or Older	2970	36.4	61.6	288534	31.3	58.6	
2022 November	97	1.2	62.7	9062	1.0	59.6	
2022 December	114	1.4	64.1	8737	.9	60.6	
2023 January	149	1.8	66.0	16424	1.8	62.3	
2023 February	167	2.0	68.0	14221	1.5	63.9	
2023 March	194	2.4	70.4	12193	1.3	65.2	
2023 April	142	1.7	72.1	12637	1.4	66.6	
2023 May	195	2.4	74.5	13975	1.5	68.1	
2023 June	250	3.1	77.6	32977	3.6	71.7	
2023 July	269	3.3	80.9	37544	4.1	75.7	
2023 August	471	5.8	86.7	43181	4.7	80.4	
2023 September	813	10.0	96.6	111858	12.1	92.6	
2023 October	276	3.4	100.0	68498	7.4	92.6	
Totals	8159	100.0		921525	100.0		
Cores With On Hand	247			115785			

A11 Manf, A11 OEM Cd, A11 Sgrp

	%	#	Pieces	Value
Active Parts: Stocked	4.1	501	621	41439
Active Parts: With Excess Stock	18.3	909	20797	183437
Active Parts: Understocked	1.0	311	305	9516
Active Parts: To Phase Out	0.0	0	0	0
Total Active Parts	23.4	1721	21723	234391
Supersceded With On Hand	6.1	309	757	60917
Inactive With On Hand	70.5	6307	20414	705377
Total Inventory To Sell	100.0	8337	42894	1000685
Cores on Hand		246	806	111089
Negative On Hand		234	-439	-43236
Total of Inventory		8817	43261	1068538
Parts on Open Repair Orders		1770	3945	139796
Value of Inventory		10587	47206	1208333
Not on Factory Master		6906	3375	51131
Parts Without Cost		120	7	-160

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A11 Mant. A11 OEM Cd. A11 Sgrp
From To

9/01/23 9/30/23 Sales
9/01/23 9/30/23 Cost
9/01/23 9/30/23 Gross
9/01/23 9/30/23 GP %
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Counter Retail Sales	Counter Internal Sales	Counter Wholesale Sales	Total Counter Sales	R0 Customer Pay Sales	R0 Internal Pay Sales	R0 Warranty Sales	R0 Service Contract Sales	Total R0 Sales	Total Sales	Total Returns	Total Net Sales
33369.38	2347.31	39936.22	75652.91	146623.34	50018.99	88215.25	12857.41	297714.99	373367.90	-33552.10	339815.80
26489.40	1489.77	31966.06	59945.23	99980.14	32725.76	56804.17	8930.66	198440.73	258385.96	-31728.02	226657.94
6879.98	857.54	7970.16	15707.68	46643.20	17293.23	31411.08	3926.75	99274.26	114981.94	-1824.08	113157.86
20.6	36.5	20.0	20.8	31.8	34.6	35.6	30.5	33.3	30.8	-5.4	33.3

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All Mant, All Stocking Groups, All Parts, All Sales Types
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From 9/01/23 To 9/30/23

	9/01/23	9/30/23	9/01/23	9/30/23	9/01/23	9/30/23	GP %
Sales Filled From Shelf	153018.30	105185.88	47832.42	31.3	Sales Filled By NG	56980.17	26.8
Sales Filled By EP	41556.06	27890.41	13665.65	32.9	Sales Filled By SO	121813.37	31.4
Total Sales	373367.90	258385.96	114981.94	30.8	Returns To Inventory	-33189.83	-5.2
Returns Not To Inventory	-362.27	-248.61	-113.66	-31.4	Total Returns	-33552.10	-5.4
Net Sales	339815.80	226657.94	113157.86	33.3	Filled From Shelf-Counter	45.9%	
Filled From Shelf-Service	58.9%	60.2%	56.1%		Filled Same Day--Counter	47.4%	
Filled Same Day--Service	72.5%	73.9%	69.6%				