Inventory Analysis Calculator   2020-2021

Month	9

					Days Supply U
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	Buick	Enclave	All	40	52	5.8
2	Buick	Envision	All	31	58	6.4
3	Buick	Encore GX	All	8	77	8.6
4	Buick	Encore	All	0	10	1.1
5	Buick	Envista	All	1	6	0.7
6	Chevy	Corvette	All	0	7	0.8
7	Chevy	Camaro	All	0	6	0.7
8	Chevy	Malibu	All	2	6	0.7
9	Chevy	Bolt	All	1	2	0.2
10	Chevy	Colorado	All	5	21	2.3
11	Chevy	Blazer	All	0	13	1.4
12	Chevy	Equinox	All	5	38	4.2
13	Chevy	Traverse	All	1	42	4.7
14	Chevy	Silv LD	All	5	81	9.0
15	Chevy	Silv HD	All	1	18	2.0
16	Chevy	Tahoe	All	0	16	1.8
17	Chevy	Suburban	All	1	10	1.1
18	Chevy	Trax	All	1	22	2.4
19	Chevy	Trailblazer	All	0	39	4.3
20	Chevy	Bolt EUV	All	0	9	1.0
21	GMC	Acadia	All	11	27	3.0
22	GMC	Canyon	All	3	17	1.9
23	GMC	HUMMERe	All	0	1	0.1
24	GMC	Sierra LD	All	25	76	8.4
25	GMC	Sierra HD	All	1	43	4.8
26	GMC	Terrain	All	14	37	4.1
27	GMC	Yukon XL	All	0	15	1.7
28	GMC	Yukon	All	1	26	2.9

Units

Months Supply	Days Supply Units	Inventory $	YTD Sales $	YTD Gross $	YTD COS
6.9	207.7	$ 1,954,685	$ 2,858,209	$ 1,508	$ 2,856,701
4.8	144.3	$ 1,313,779	$ 2,394,194	$ (37,490)	$ 2,431,684
0.9	28.1	$ 263,237	$ 2,169,781	$ (104,756)	$ 2,274,537
0.0	0.0	$ -	$ 339,199	$ 6,091	$ 333,108
1.5	45.0	$ 28,338	$ 166,968	$ (13,530)	$ 180,498
0.0	0.0	$ -	$ 767,578	$ 63,070	$ 704,508
0.0	0.0	$ -	$ 336,927	$ 10,777	$ 326,150
3.0	90.0	$ 71,696	$ 184,668	$ (5,160)	$ 189,828
4.5	135.0	$ 33,880	$ 64,075	$ 601	$ 63,474
2.1	64.3	$ 226,112	$ 890,480	$ 26,764	$ 863,716
0.0	0.0	$ -	$ 621,424	$ 2,171	$ 619,253
1.2	35.5	$ 188,691	$ 1,301,151	$ (3,277)	$ 1,304,428
0.2	6.4	$ 50,663	$ 1,722,299	$ 16,477	$ 1,705,822
0.6	16.7	$ 318,279	$ 4,850,174	$ 246,516	$ 4,603,658
0.5	15.0	$ 66,223	$ 1,345,203	$ 71,932	$ 1,273,271
0.0	0.0	$ -	$ 1,182,887	$ 63,414	$ 1,119,473
0.9	27.0	$ 74,356	$ 802,218	$ 43,376	$ 758,842
0.4	12.3	$ 25,618	$ 551,517	$ (7,833)	$ 559,350
0.0	0.0	$ -	$ 1,077,095	$ (10,332)	$ 1,087,427
0.0	0.0	$ -	$ 309,757	$ 4,689	$ 305,068
3.7	110.0	$ 515,475	$ 1,331,256	$ 2,149	$ 1,329,107
1.6	47.6	$ 151,672	$ 827,061	$ 45,315	$ 781,746
0.0	0.0	$ -	$ 126,290	$ 21,443	$ 104,847
3.0	88.8	$ 1,609,355	$ 5,024,180	$ 124,447	$ 4,899,733
0.2	6.3	$ 87,225	$ 3,763,680	$ 257,844	$ 3,505,836
3.4	102.2	$ 585,666	$ 1,405,874	$ (27,768)	$ 1,433,642
0.0	0.0	$ -	$ 1,345,908	$ 84,678	$ 1,261,230
0.3	10.4	$ 71,825	$ 2,176,797	$ 161,116	$ 2,015,681

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
$ 317,411	6.2	184.7	$ 54,937	$ 48,867	$ 6,069
$ 270,187	4.9	145.9	$ 41,926	$ 42,380	$ (454)
$ 252,726	1.0	31.2	$ 29,539	$ 32,905	$ (3,365)
$ 37,012	0.0	0.0	$ 33,311	#DIV/0!	#DIV/0!
$ 20,055	1.4	42.4	$ 30,083	$ 28,338	$ 1,745
$ 78,279	0.0	0.0	$ 100,644	#DIV/0!	#DIV/0!
$ 36,239	0.0	0.0	$ 54,358	#DIV/0!	#DIV/0!
$ 21,092	3.4	102.0	$ 31,638	$ 35,848	$ (4,210)
$ 7,053	4.8	144.1	$ 31,737	$ 33,880	$ (2,143)
$ 95,968	2.4	70.7	$ 41,129	$ 45,222	$ (4,093)
$ 68,806	0.0	0.0	$ 47,635	#DIV/0!	#DIV/0!
$ 144,936	1.3	39.1	$ 34,327	$ 37,738	$ (3,411)
$ 189,536	0.3	8.0	$ 40,615	$ 50,663	$ (10,048)
$ 511,518	0.6	18.7	$ 56,835	$ 63,656	$ (6,821)
$ 141,475	0.5	14.0	$ 70,737	$ 66,223	$ 4,514
$ 124,386	0.0	0.0	$ 69,967	#DIV/0!	#DIV/0!
$ 84,316	0.9	26.5	$ 75,884	$ 74,356	$ 1,528
$ 62,150	0.4	12.4	$ 25,425	$ 25,618	$ (193)
$ 120,825	0.0	0.0	$ 27,883	#DIV/0!	#DIV/0!
$ 33,896	0.0	0.0	$ 33,896	#DIV/0!	#DIV/0!
$ 147,679	3.5	104.7	$ 49,226	$ 46,861	$ 2,365
$ 86,861	1.7	52.4	$ 45,985	$ 50,557	$ (4,572)
$ 11,650	0.0	0.0	$ 104,847	#DIV/0!	#DIV/0!
$ 544,415	3.0	88.7	$ 64,470	$ 64,374	$ 96
$ 389,537	0.2	6.7	$ 81,531	$ 87,225	$ (5,694)
$ 159,294	3.7	110.3	$ 38,747	$ 41,833	$ (3,086)
$ 140,137	0.0	0.0	$ 84,082	#DIV/0!	#DIV/0!
$ 223,965	0.3	9.6	$ 77,526	$ 71,825	$ 5,701