

The Principles of Leadership and Management

Presented by Dr. Greg Mutsch

Introduction

I. Quotations:

- A. "Far more pastors fail in the administration of local churches than fail in any other area of pastoral office."

Dr. Richard V. Clearwaters
Pastor Emeritus
Fourth Baptist Church
Minneapolis, Minnesota

- B. "The task of the organization is to create the conditions under which potential leadership qualities become effective."

Peter Drucker
The Practice of Management

- C. "Management contains nothing that is incompatible with Christian principle or belief. It is a means to an end unto itself. At its core is the effort to enhance the human potential and without this, it becomes a box of tools and techniques, useful but also subject to good intelligent misuse. Likewise, there is not excuse to justify the bad or ill-managed Christian organization. Believers have no more license to be ineffective when dealing with human resources than does a surgeon. Lives are at stake in both cases."

David Secunda, Vice President
American Management Association

- D. "In the private or public sector, in big business or small, we observe that there are only two ways to create and sustain superior performance over the long haul. First, take exceptional care of your customers (for chicken, jet engines, education, health-care or baseball) via superior service and superior quality. Second, constantly innovate."

Tom Peters
A Passion for Excellence

II. Definitions

- A. Administration: "The performance of executive duties of an institution, business, or the like."

Webster's Dictionary

- B. Secular Management: Getting work done through others.
Popular secular approach.

- C. Biblical Management: “Meeting the needs of others as they work at accomplishing their jobs.”

Myron Rush

Management: A Biblical Approach

- D. Leadership: “An act or behavior required by a group to meet its goals, rather than a condition. It is an act by either word or deed to influence behavior toward a destined end.”

Ted Engstrom

The Making of a Christian Leader

III. The Difference Between Leadership and Administration/Management

Because leadership is an attitude as well as an action, it must be distinguished from management.

- A. Leadership is a quality; Management is a science and an art.
- B. Leadership provides vision; Management supplies realistic perspectives.
- C. Leadership deals with concepts; Management relates to functions.
- D. Leadership exercises faith; Management has to do with fact.
- E. Leadership seeks for effectiveness; Management strives for efficiency.
- F. Leadership is an influence for good among potential resources; Management is the coordination of available resources organized for maximum accomplishment.
- G. Leadership provided direction; Management is about control.
- H. Leadership thrives on finding opportunity; Management succeeds on accomplishment.