



## Personality ID

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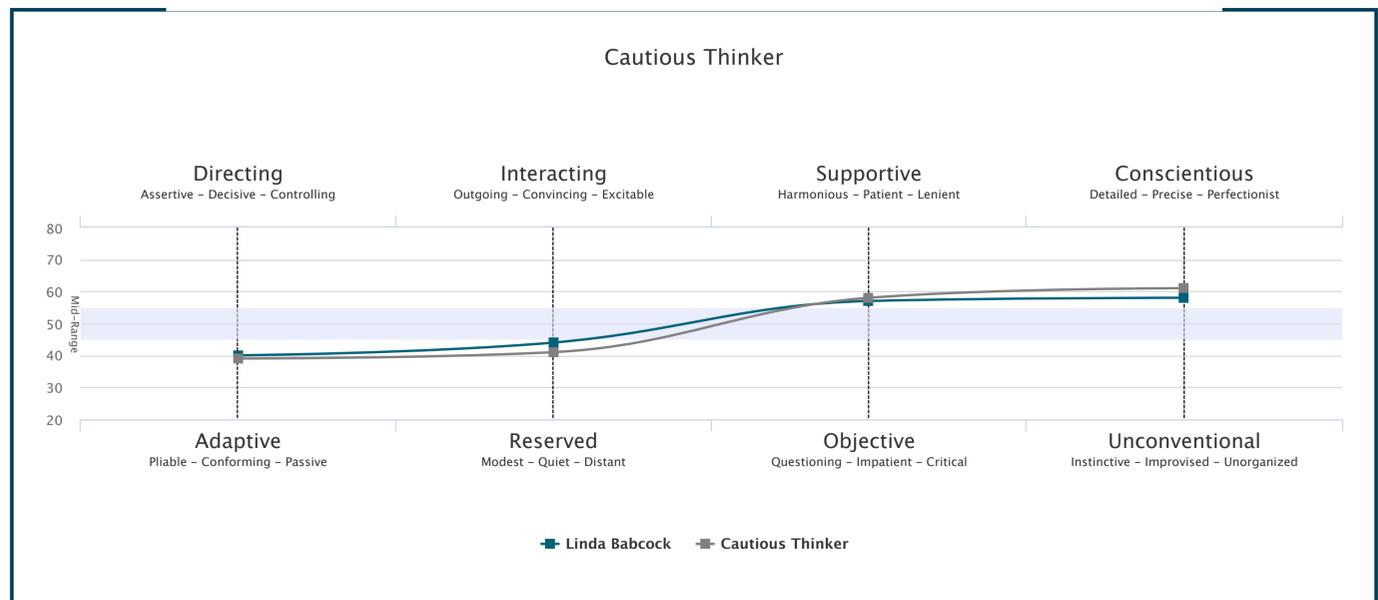
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## Cautious Thinker

The natural personality profile for you is indicated by the solid line on the graph below. Note also the dotted line; it represents the Blended Profile that most nearly matches your graph. Seventeen Blended Profiles are used as the baseline for interpreting the combinations of four basic dimensions of personality. The information in this section is derived from the Cautious Thinker Blended Profile. Typically, the more closely the solid line graph matches this Blended Profile, the more accurately the information will describe your natural behavior style.



Cautious Thinkers like this person tend to take great care to be accurate and thorough in their activities and to make contributions by being precise and systematic and using careful reasoning.

### Ideal Environment

Cautious Thinkers realize their highest potential with opportunities to: Plan - Think and process - Organize - Critique and improve quality - Be free from conflict - Support others - Follow procedures - Be relational in one-on-one settings - Research facts.

### Typical Areas of Strength

Cautious Thinkers tend to be organized, logical, analytical, thorough and accurate in their efforts. They strive to be dependable, well-prepared and informed. They typically enjoy assisting others and using structure, reason and analysis in their approach to work.

### Typical Areas of Struggle

Due to a tendency to be slower-paced and reserved, Cautious Thinkers may be overly analytical to the point of being indecisive, vacillating, too cautious or inflexible. At times those around them may feel that there is too much rigidity and structure.

### Preferred Activities

Cautious Thinkers can maximize their talents by looking for situations in which they can be given time to prepare, organize and think through a subject completely. Quality is very important to the Cautious Thinker at work and in every aspect of life.

### Communication Style

Persons with the Cautious Thinker profile tend to look for proven, practical solutions, seeking to help or convince others by using facts, logic, data, and details, because those communicate best from their perspective.

### Financial Management

Cautious Thinkers are capable of the focus necessary for maintaining established routines that are conducive to good financial management, and they also excel in being accountable to budgets and keeping accurate records.

### Budget and Financial Issues

Value and budget compliance are very important for Cautious Thinkers, but they have great difficulty making decisions that might impact others negatively or that may be based on less than perfect situations.

### Purchasing Tendencies

Persons with scores in this range are very loyal to the same brands, services, and stores, and will likely repeat purchases with which they have been satisfied. With the exception of a few favorite stores and salespersons, they make most purchases online where they also satisfy their need to carefully compare prices.