

Crown Budget Coaches Meeting February 17, 2022

Presented by: Crown Ministries Budget Coach
Trainers and Coaches

Steve Brooks, Marilyn Butler, Sue Derr, Priscilla
Douglas, Randy Rowekamp, and Alet Strydom



CROWN™

Advancing God's Principles of Stewardship and Life

Agenda

Welcome & Open in Prayer

Crown Budget Coaching Updates

Timely Topic – Personality ID

Questions

Close in Prayer



Crown Coaching Update

Sue Derr and Alet Strydom

Crown Budget Coach (CBC) Leadership Team*

- **Goals for the Crown Budget Coaching -- 2022**
 - Equip
 - Enable
 - Encourage
- **Two CBC Meetings each year**
 - February 17, 2022
 -  CROWN • September 22, 2022
- **Two Training Team Meetings each year**
 - Scheduled by your CBC Trainer
 - Trainers: Marilyn Butler, Sue Derr, Priscilla Douglas, & Randy Rowekamp
- **Trainers are the point of contact for Coaches**

*(Formerly Mastermind Group)

Budget Coaching Update
Alet Strydom
(Since the switch to Edvance360)



CBC Program Updates

- Money Life Indicator (MLI)
- Resource Repository

A group of business professionals in a meeting. A woman in a grey blazer is pointing at a tablet held by another person. A man in a dark suit and tie is also visible. There are coffee cups on the table. The background is a bright, out-of-focus office space.

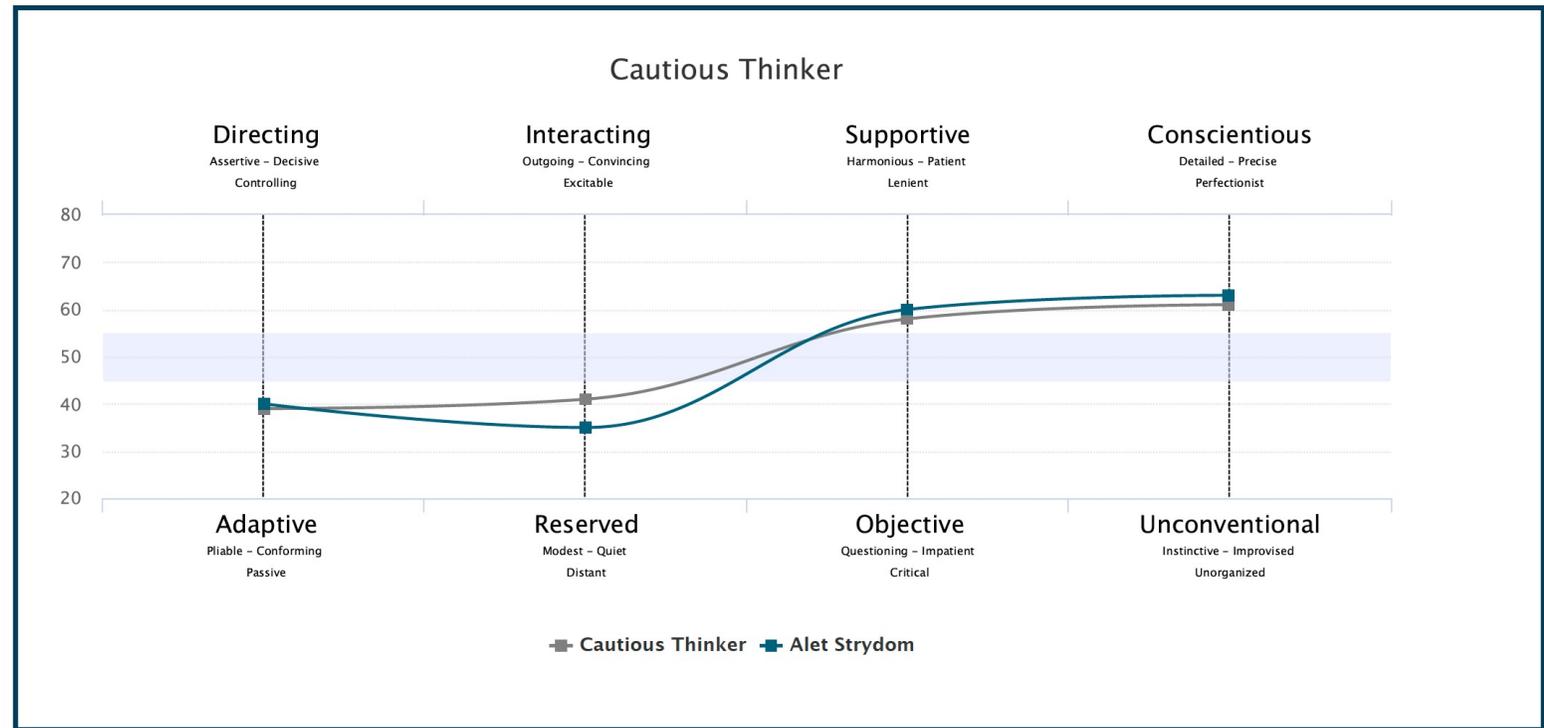
Introduction of the Crown Budget Coach Leadership Team

Randy Rowekamp

Take time and
make a memory!



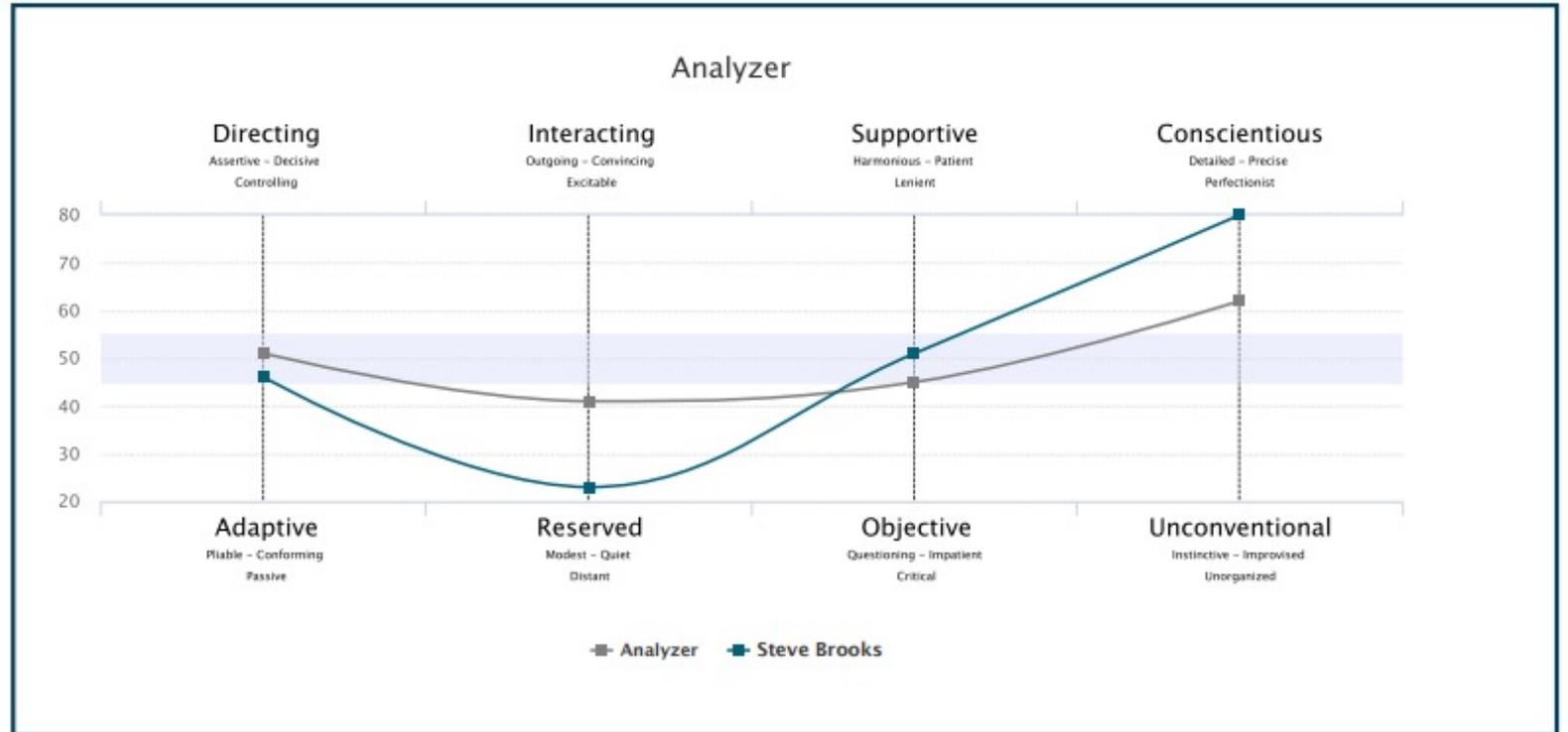
Alet Strydom - Director Assessments & Coaching





Steve Brooks

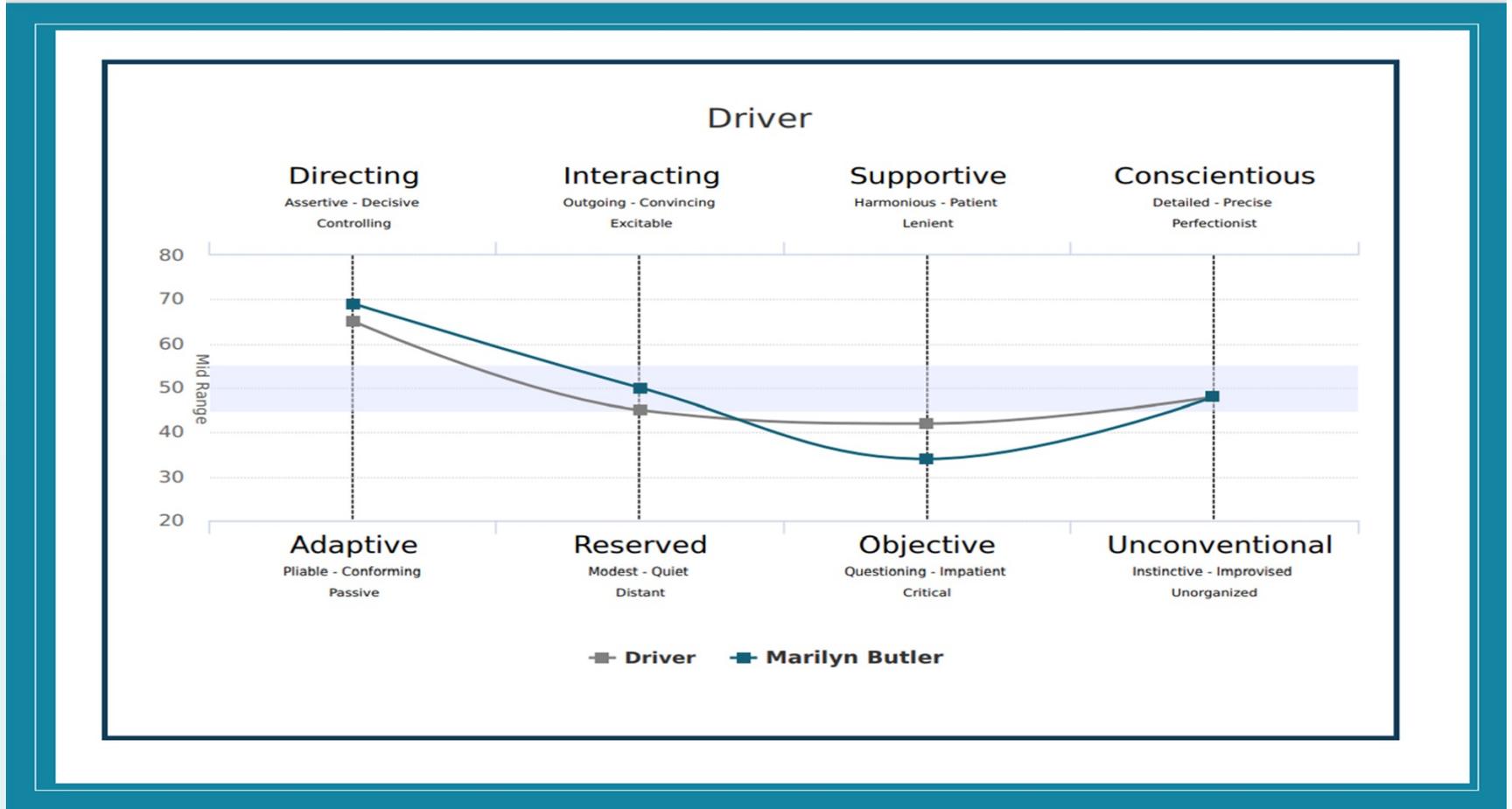
“Shhh...Owen is asleep and now it’s my chance to take a nap!”





Life is filled with opportunities!

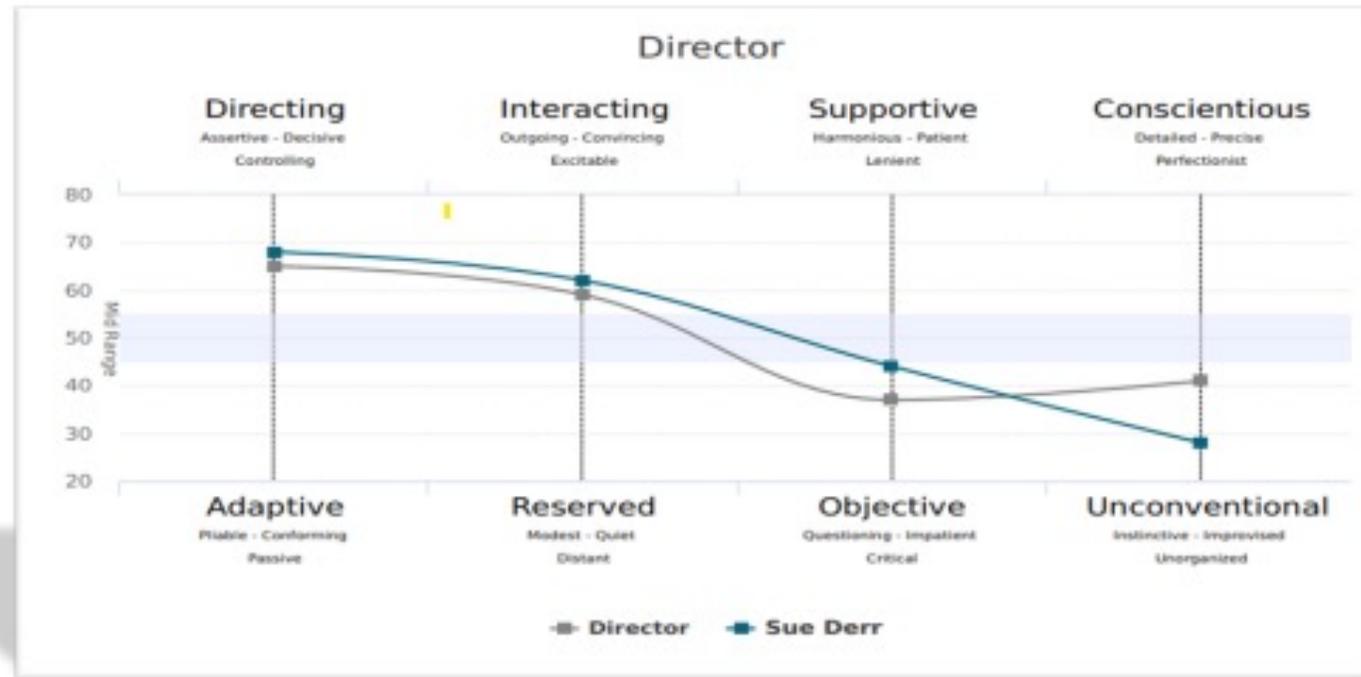
Marilyn Butler





Sue Derr

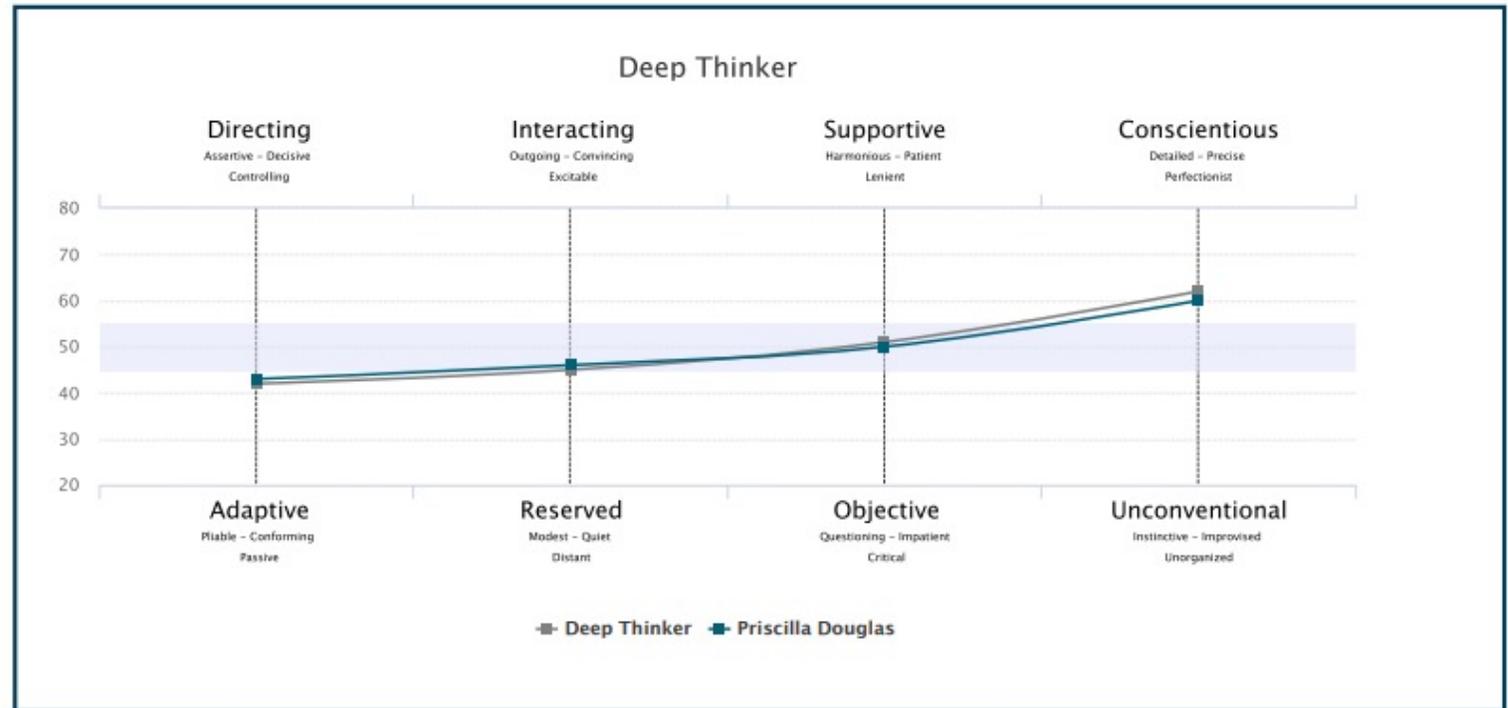
...it's decided! I am having a beautiful day!





Priscilla Douglas

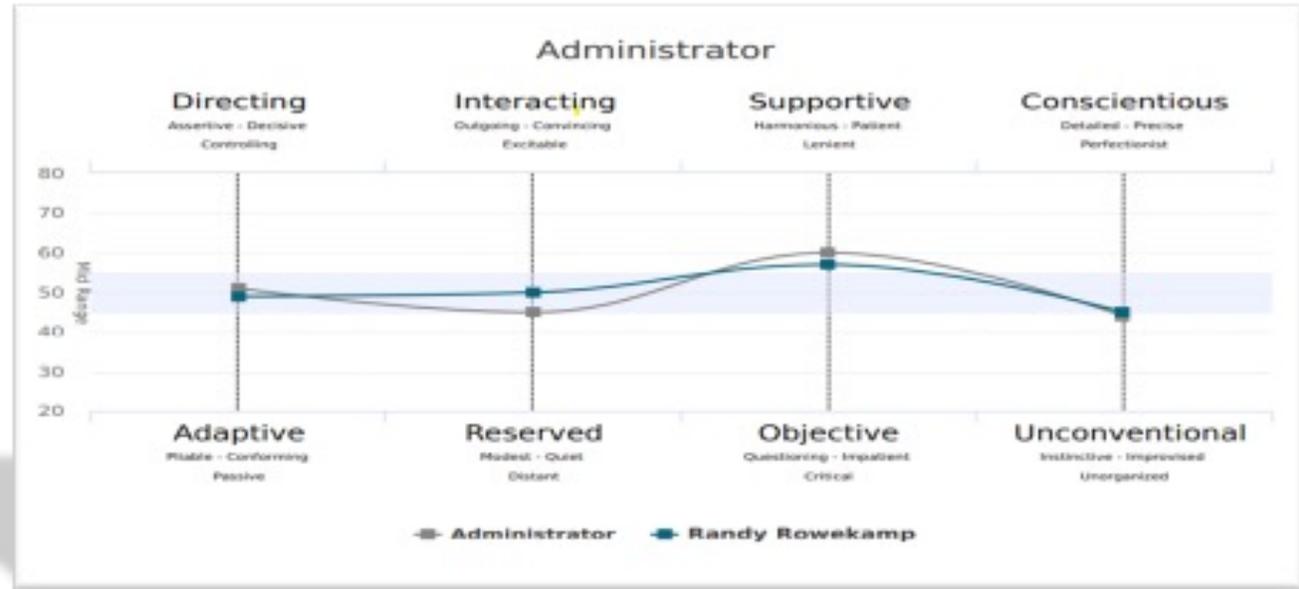
Hmmm..that's a good question.....let me think about it"





Randy Rowekamp

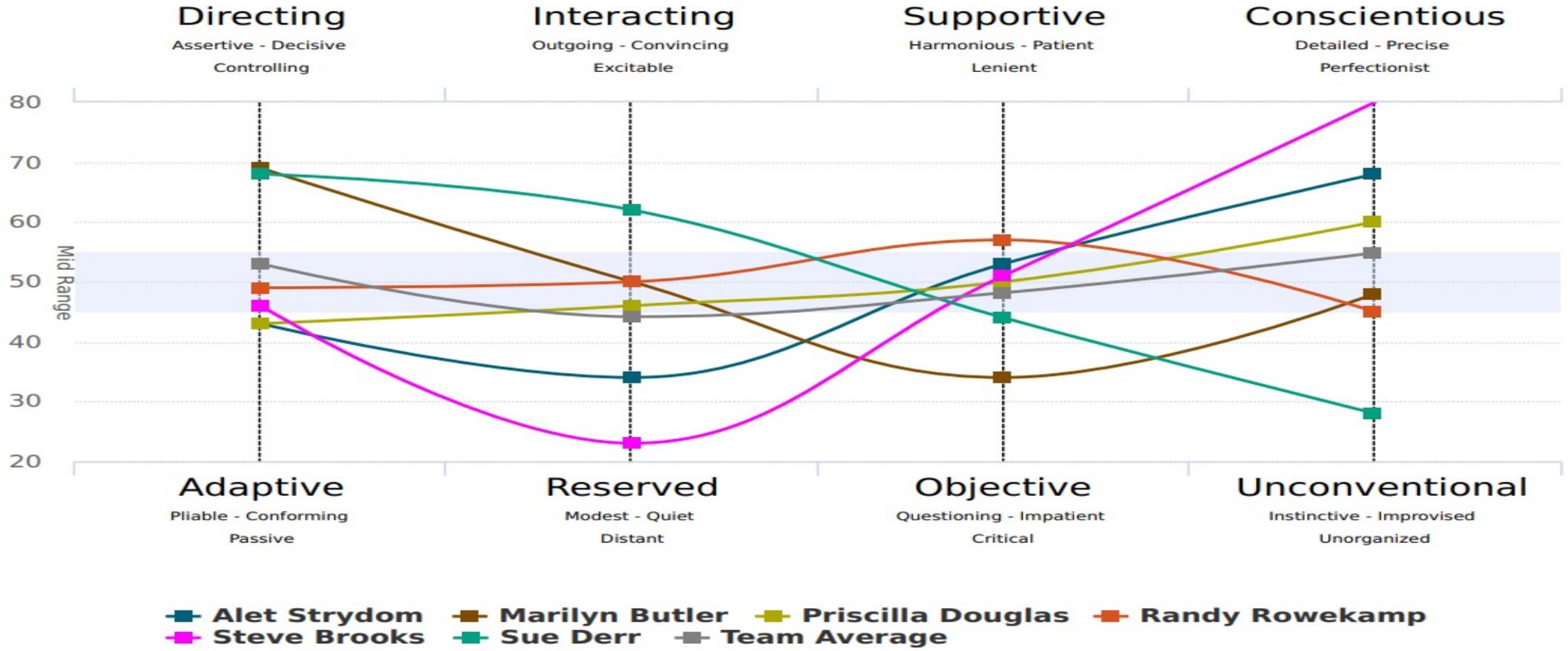
“You’re smart...you’re important...you’re beautiful! I just love throwing a surprise party for you on our 48th Anniversary!”



The Crown Budget Coach (CBC) Leadership Team Blended Profiles

- Alet Strydom Cautious Thinker (CRAS)
- Steve Brooks Analyzer (CROD)
- Marilyn Butler Driver (DOIC)
- Sue Derr Director (DIUO)
- Priscilla Douglas Deep Thinker (CRAO)
- Randy Rowekamp Administrator (SDIC)

Team Profile: Balancer



Personality ID

Marilyn Butler

Key Concepts of the Personality ID[©]

We are all born with certain differences in personality and thus are motivated by different circumstances, opportunities, and environments.

These differences in motivation enable us to do some things better than others.

Different does not mean wrong; therefore, we should accept and respect those whose personalities are not like ours. It is not our role to change others.

All profiles/people have strengths and struggles. Profiles should not be used as excuses to ignore bad habits or character flaws.

By understanding our personalities, as well as how others are different, we are equipped to better manage our own lives and work more effectively with others.

Personality ID© Enhanced Disc-based Assessment

D	Directing	Mid-range	Adapting	A
I	Interacting	Mid-range	Reserved	R
S	Supportive	Mid-range	Objective	O
C	Conscientiousness	Mid-range	Unconventional	U

Disc Based Personality ID

Factor score
divided into 3-
segments

A high and
high with
midpoint

Produces 8-
Factors with a
mid-range in
between

DISC Personality Styles



PACE



PRIORITY



Personality ID[®] Enhanced

Directive (D) - *Assertive, Decisive, Controlling*

- naturally motivated to control the work environment
- assertive, direct, and competitive
- typically, bold
- not afraid to take strong action to get desired results
- function best in a challenging environment

Interactive (I) - *Outgoing, Convincing, Excitable*

- relate to others.
- verbal, friendly, outgoing, and optimistic. enthusiastic motivators
- seek out others to help them accomplish results

Supportive (S) – *Harmonious, Patient, Lenient*

- motivated to cooperate with and support others
- usually patient, consistent, and very dependable
- pleasant and easy going making them excellent team players
- function best in a supportive, harmonious environment.

Conscientious (C) – *Detailed, Precise, Perfectionist*

- focused on doing things right
- detail-oriented
- find it easy to follow prescribed guidelines
- strive for accuracy and quality
- set high standards for themselves and others
- function best in structured environments.

Adaptive (A) - *Pliable, Conforming, Passive*

- loyal and cooperative
- move cautiously and focus on one task at a time
- to bring stability to situation, will adapt
- function best in an environment that will allow them to have an established agenda & speak tactfully

Reserved (R) - *Modest, Quiet, Distant*

- task-oriented, serious, modest, realistic, and practical. persevere in a task
- have a dry sense of humor function best in an environment that will allow them to be focused and bring closure

Objective (O) – *Questioning, Impatient, Critical*

- respond quickly, work at a fast pace, and like to promote change
- function best in an environment that will allow them to be active
- usually able to be objective, cool, and detached
- operate well in conflict.

Unconventional (U) – *Instinctive, Improvised, Unorganized*

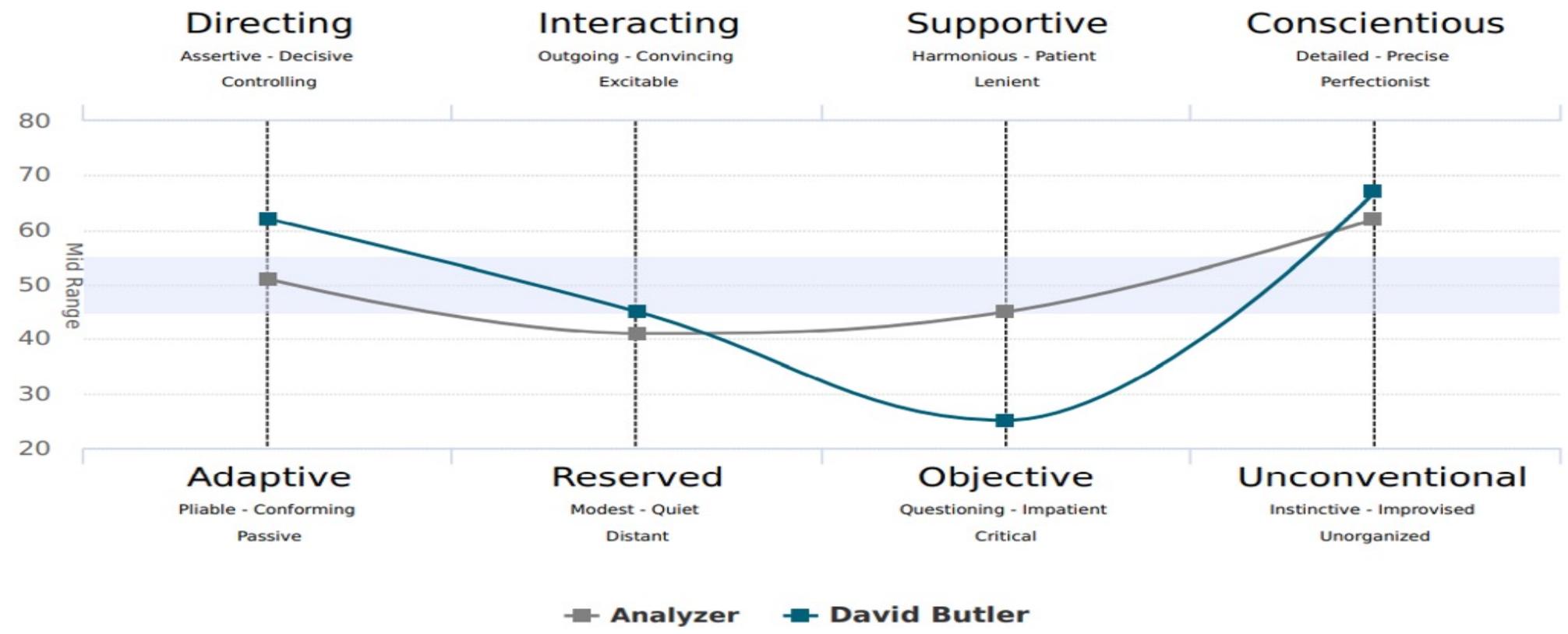
- able to be flexible, versatile, and work with broad concepts
- rely on their instincts, improvise, and operate without written procedures
- function best in an environment in which they can be spontaneous and respond quickly and candidly



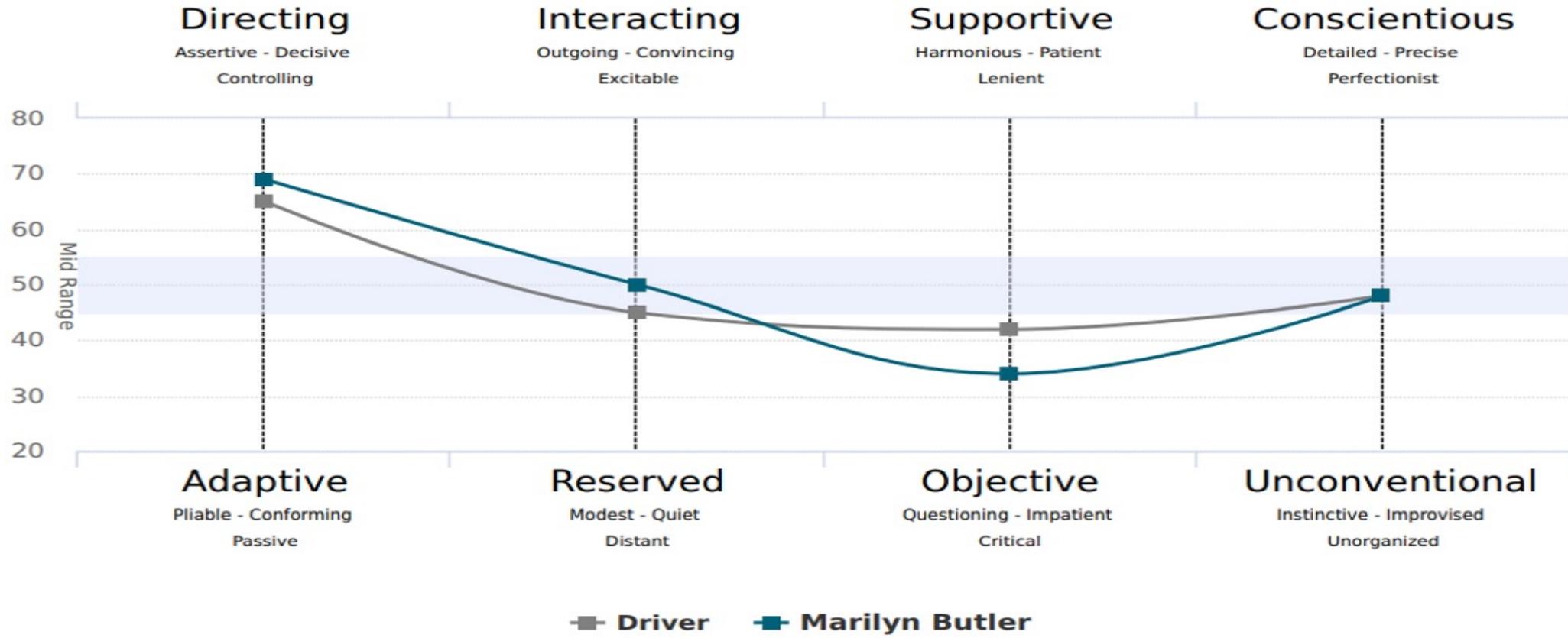
The Personality ID and Coaching

- The Client Couple
 - David and Marilyn Butler
 - Marilyn is a Driver
 - David is an Analyzer
 - How will the PID assist the Coach in working with the Client?
 - David and Marilyn will step outside the Coach/Client interaction into a “Role Play” to move between Coach/Client roles.

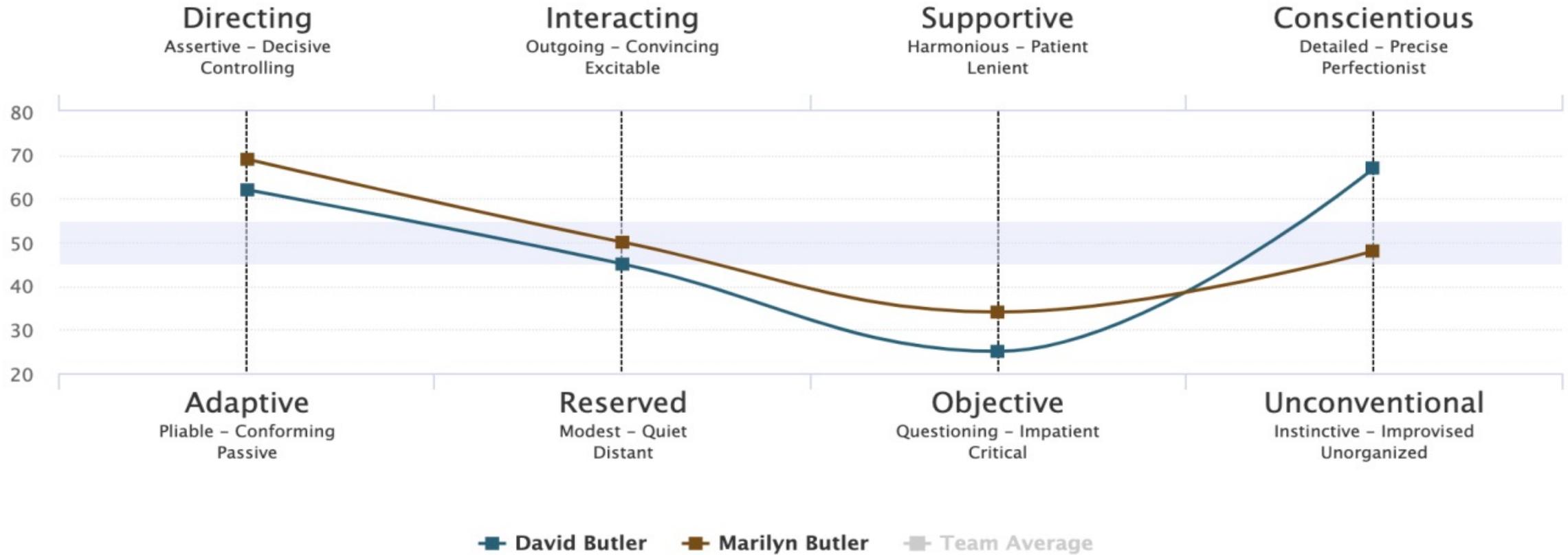
Analyzer



Driver



Comparison Chart: David Butler (Analyzer) and Marilyn Butler (Driver) Combined Team: Strategic Thinker



Analyzers and Finances

Financial Management

Persons with this style typically excel at budgeting and keeping records, and enjoy making sure that it is done accurately and that the project is completed. They may even volunteer for these tasks to make sure they are done right.

Budget and Financial Issues

Analyzers tend to use money according to pre-established expectations, and comply with budgetary limits as they search out the best values. They typically are very adept at using their talents to produce sound financial planning and management.

Purchasing Tendencies

Persons with this style of behavior are meticulous shoppers; decisions are delayed until the "best" product is found. They may minimize shopping trips to avoid social contacts. In their zeal for buying the best, they may overpay for quality.

Power of Prayer in Relationships

Commit to pray for

- patience,
- understanding, and
- victory in relationship, through Christ

Thank **GOD** for uniquely creating **YOU**

QUESTIONS?

Thank you for Attending!

Next Quarterly Meeting:
September 22, 2022 at 7:00 p.m.
(EDT)

Close in Prayer



CROWN™

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<https://www.dropbox.com/s/ezfna3cmsdfoj79/5%20Minute%20Music%20Video.mp4?dl=0>

Comparison



D Priority: Task
 Pace: Fast

I Priority: People
 Pace: Fast

S Priority: People
 Pace: Slow

C Priority: Task
 Pace: Slow

Personality ID© Enhanced Disc-based Assessment

D	Directing	Mid-range	Adapting
I	Interacting	Mid-range	Reserved
S	Supportive	Mid-range	Objective
C	Conscientiousness	Mid-range	Unconventional

Disc Based Personality ID

- Factor score divided into 3-segments
- A high and high with midpoint
- Produces 8-Factors with a mid-range in between

PERSONALITY ID© ENHANCED

- Directive (D)

- Motivated to control the work environment
- Assertive, direct, and competitive
- Typically, bold
- Not afraid to take strong action to get desired results
- Functions best in a challenging environment

Persons with this profile typically delegate the day-to-day tracking of expenses.

- Adaptive (A)

- Loyal and cooperative
- Move cautiously & focus on one task at a time
- To bring stability to situation, will adapt
- Function best in an environment that will allow them to have an established agenda & speak tactfully

People with this profile like to be in control of the finances.

PERSONALITY ID© ENHANCED

- Interacting (I)

- Relate to others
- Verbal, friendly, outgoing, and optimistic
- Enthusiastic motivators
- Seek out others to help them accomplish results

Money management is probably not a natural strength for people in this profile.

- Reserved (R)

- Task-oriented, serious, modest, realistic, and practical, persevere in a task
- Have a dry sense of humor
- Function best in an environment that will allow them to be focused and bring closure

People with scores in this range typically excel in budgeting and keeping financial records.

PERSONALITY ID© ENHANCED

• Supportive (S)

- Motivated to cooperate with and support others
- Usually patient, cooperative, and very dependable
- Pleasant and easy going making them excellent team players
- Function best in a supportive harmonious environment

People in this profile are typically willing to help and do what is asked of them, but they are not naturally well-organized and sometimes struggle with details, organization and focus.

• Objective (O)

- Respond quickly, work at a fast pace, and like to promote change
- Function best in an environment that will allow them to be active
- Usually able to be objective, cool, and detached
- Operate well in conflict

A person with this profile can be resolute when making decision under pressure, which can be beneficial in financial decision.

PERSONALITY ID© ENHANCED

- Conscientious (C)

- Focused on doing things right
- Detail-oriented
- Find it easy to follow prescribed guidelines
- Strive for accuracy and quality
- Set high standards for themselves and others
- Function best in structured environments.

People in this range typically excel in budgeting and keeping financial records.

- Unconventional (U)

- Able to be flexible, versatile, and work with broad concepts
- Rely on their instincts, improvise, and operate without written procedures
- Function best in an environment in which they can be spontaneous and respond quickly and candidly

Persons with this style tend to make impulsive financial decisions based on immediacy, without anticipating the consequences of their actions.

Team Butler -- Better Together!

- David's Personality ID
- Marilyn's Personality ID
- Team Butler

Stronger Together

- **Strengths**

- Bold Initiators
- Establish goals and objectives
- Sees strategic and future potential
- People oriented
- Straightforward in relationships
- Strive to get to core issues
- Make difficult decisions
- Balance of Pace
- Balance between accuracy and spontaneity

- **Struggles**

- Listening Skills
- Can be demanding
- Tends to over-commit
- Need balance between people and time to think
- Impatient
- Can be blunt
- Results oriented
- Task focused

Stronger Together

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- Bold Initiators
- Establish goals & objectives
- Sees strategic & future potential
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• Struggles

- Listening Skills
- Can be demanding
- Can over-commit
- Need balance between people and task
- Impatient
- Can be blunt
- Results oriented
- Perfectionism