

- Lab/Discussion- (MLI, PID & Listening) Use this [client](#) in your Lab.
 - Being a good listener makes others want to be around you, because it makes a person speaking feel:
 - Important
 - That his or her thoughts are worth the attention of others
 - That you are interested
 - Respected
 - Listening suggestions
 - Clear distractions
 - Be quiet in both mouth and mind
 - Use good attending behaviors
 - Listen for feelings
 - Clarify a statement
 - Be an encourager
 - Avoid making judgmental statements
 - Ask only necessary questions
 - Summarize from time to time
 - Review the importance of the MLI assessment in measuring the 9-factors of Beliefs and Behaviors.
 - Discuss the following:
 - (1) overall score, Both Terry and Mindy are in the low green overall score. - You are moving in the right direction to consistently live in God economy. You are also focused on fulfilling His call to wisely manage your time, talent, and treasure for His glory. As you continue to grow in your role as a faithful steward, be sure to regularly assess whether your beliefs and behaviors align with God's principles. Apart from His grace, it is easy to succumb to the worldly wisdom that governs man's economy.
 - (2) top three scores (in both Beliefs and Behaviors), Terry, You are moving in the right direction on Understanding True Riches, Working and equally in Giving, saving, investing. Mindy - You are moving in the right direction In working, Investing, and equally in Giving, Managing and Legacy

- (3) “three areas of improvement” scores (in both Beliefs and Behaviors). Terry, You are doing Fair to good in Legacy, Deby, and Managing, Mindy , you are doing fair to good in debt True riches and Planning. You have a certain level of understanding about God’s economy, as it relates to behaviors and beliefs in His way of handling finances. However, there may be some level of uncertainty causing you to hesitate on behaviors that align with God’s financial principles. Both of Your beliefs regarding certain areas are influenced by aspects of man’s economy and need to come into full alignment with God’s economy. Addressing behaviors and/or beliefs in areas with low scores will move your overall score to the next tier. This will move you closer to living in full alignment with God's financial principles. MoneyLife® Indicator Consultants are ready to assist you in taking the steps necessary to live as a faithful manager of His resources.
- Review the importance of the results of PID® to help people better understand their God-given personality and discuss how it will influence them in making wise decisions. Mindy, you are a Motivator - you can find the achievements and highlight in this journey, Cheering on your success as a couple on this journey, your Husbands achievements and your achievements on this journey. Terry, as a Driving personality, you can focus your couples, your self and Mindy’s intent, intensity, direction . You want a problem to solve and can work through that problem with the right steps, celebrating the success of solving that problem.
- Discuss the following: (need a manual - I dont see any type of reference document to help me identify/ describe the personality types, how they interact, or an understanding of their characteristics.
 - (1) different personality types (DISC)
 - (2) how they interact,
 - (3) understand the characteristics of each.
- Upload your thoughts you will share with the couple regarding their MLI and PID results below in the My Doc Vault.

