

# Sue Derr's Career Funnel

## Vocational Interests with Occupations

Supportive  
 Writing  
 Computational/Financial  
 Counseling  
 Religious  
 Performing/Communication  
 Education  
 Service  
 Consumer Science

Career Direct Master Consultant/  
 Trainer/Network Leader

\*Top 8 General Interest  
 career groups are all  
 identified as supportive.

## Personality

### **Dominant(19)**

Assertive(19)  
 Independent (9)  
 Blunt (17)

### **Unstructured (16)**

Improvising(23)  
 Spontaneous(10)  
 Indifferent(9)

### **Detached(14)**

Neutral(13)  
 Objective(13)  
 Questioning(11)

### **Introverted(3)/Extroverted(mid)**

Distant(mid)/Enthusiastic(5)  
 Reserved(10)  
 Quiet(1)/Verbal(mid)

### **Cautious(mid)/Adventurous(1)**

Conservative(mid)/Daring(2)  
 Content(mid)/Ambitious(mid)

### **Conventional(mid)/Innovative(mid)**

Predictable(mid)/Imaginative(2)  
 Traditional(3)/Clever(mid)

## Skills / Ability

Writing      Clerical      Math      Musical      Organizing

## Work Environment

Independence      Flexible Hours      Variety      Challenge

## Work Outcome

Leadership      Helping Others      Recognition      Continuing Education

## Life Values

Serve God      Family      Integrity      Serve Others

**4 of 4 Match**