

Summary of Asher's Detailed Report-

Asher's number one personality factor is Adventurous, scoring high in all sub-factors in that area. His number two is Compassionate, followed by Dominant, Extroverted, Innovative, and he scored midline in Unstructured/Conscientious. He indicates some stress in his life with a score of 15, which is normal for a young man his age. He indicates no debt and is sound in financial management. The soundness in financial management is interesting because of his age, what are his experiences in managing finances? This will be a good question to ask. He scored highest in his Interest section in Management/Sales, with some interest in Computational/Finance (still considered "low" though at a 30). He scored high interest in the subject of accounting, but very low in Math and low in Finance. He scored mid-range in Business Administration, and he was either "low" or "moderately low" in everything else. This may mean that he has a fairly clear understanding of his or her likes and dislikes and has eliminated many of the choices. It can also mean that he does not know enough about occupations and needs to do more research. Another possibility is that he is in a period of general discouragement and is not interested in any careers at the time. (Personally, knowing his situation, I believe that he is hyper-focused on one career path right now, and he is dismissing all other areas that he might be interested in). In his skills and abilities, he scored moderately high in Negotiation/Sales, moderately low in Leadership, and low or very low in every other area. This could be a sign that his self-esteem is low, and he is not scoring himself as high as he should be. I think that this area will need some input from a parent to be more accurate. His high interest in management & sales means that he has a natural pull toward leadership, persuasion, and working with people. In his work environment values, he lists Independence as top, followed by Flexible Hours, Travel, and Adventure/Risks. Clarifying what he means by "flexible hours" and "travel" will be helpful. It is

interesting that Risk/Adventure scored low in his activity interest group, but it is his number one personality factor, and he also scored high in his work environment values in this area. I will need to ask about that. The number one work outcome value is High Income, so that will need some clarification on what he means by that. His top life value is Achievement, but that will hopefully be brought into proper perspective with Integrity being number three and Service to Others being number four.

Asher is determined at this point to become a day trader. His design does not indicate this will be a good fit for him. I am hopeful that I can point out and help him discover all the ways that God has made him to be and can point him in a different direction. When I ran "Day Trader" through the IAP it did not come out as a fit for him. When I ran "Real Estate Agent" through the IAP, it was a great fit for him. I pray that he will feel celebrated and built up enough to be open to other careers with the ability to make a great living, and that he will feel he can be successful without the goal of becoming a millionaire by the time he is 19 years old. Lord, help me.