



Personality I.D.<sup>®</sup>

## Personality ID

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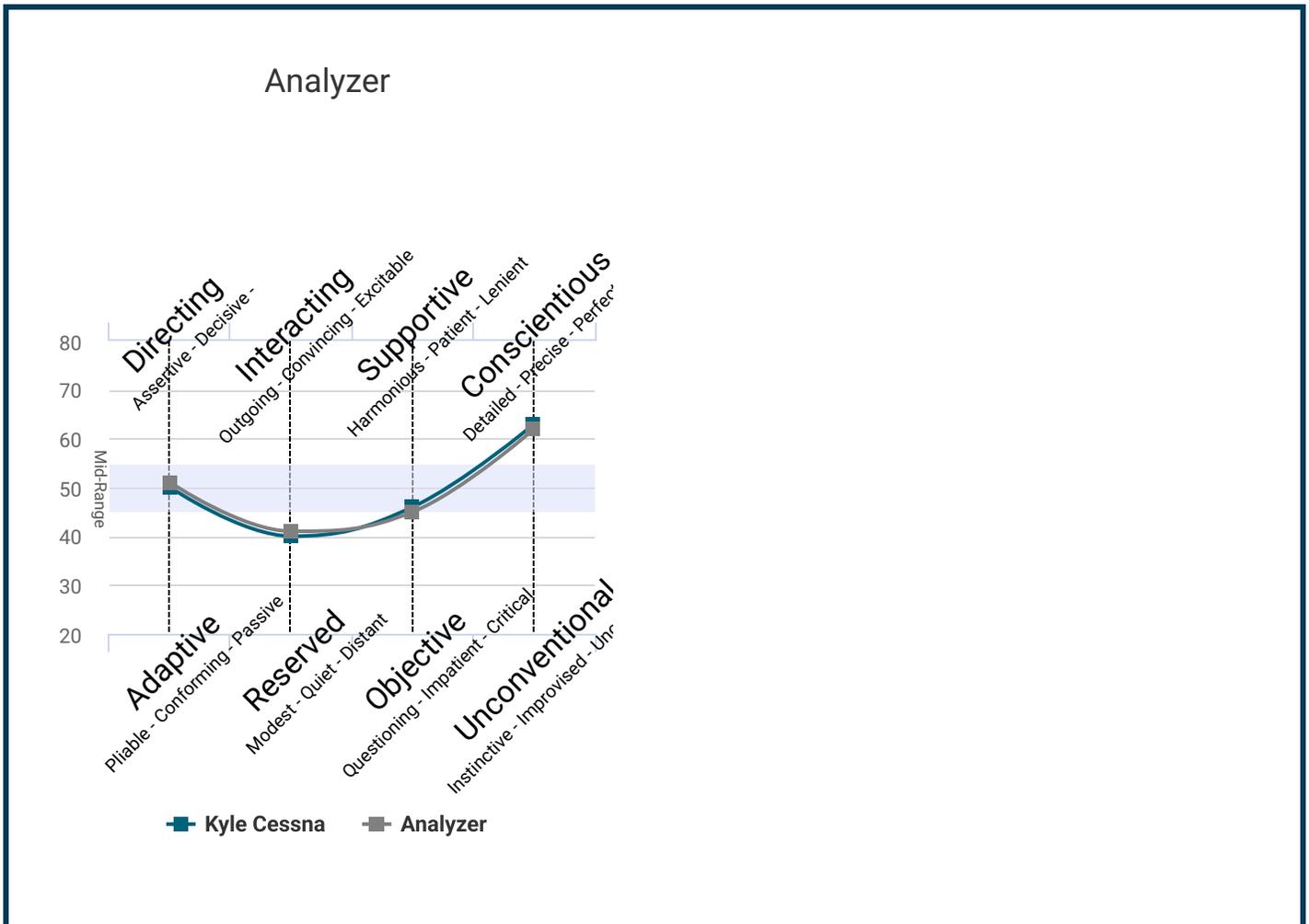
**Completed** Thursday, July 3, 2025

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# Analyzer

The natural personality profile for you is indicated by the solid line on the graph below. Note also the dotted line; it represents the Blended Profile that most nearly matches your graph. Seventeen Blended Profiles are used as the baseline for interpreting the combinations of four basic dimensions of personality. The information in this section is derived from the Analyzer Blended Profile. Typically, the more closely the solid line graph matches this Blended Profile, the more accurately the information will describe your natural behavior style.



People that fit this profile tend to seek perfect outcomes in all their plans and projects. In many situations they take things apart in their mind and think about ways to do them better. They excel at this kind of mental examination, but may tend to see those around them as projects rather than as people.

## **Ideal Environment**

Analyzers realize their highest potential with opportunities to: Get results - Direct - Research facts - Critique and improve - Think and process - Be in control - Create and develop - Initiate solutions - Design new procedures - Collect information.

## **Typical Areas of Strength**

Analyzers tend to be analytical, logical, direct and confident, and like new challenges. They excel at seeing the larger vision, creating efficient methods and procedures, and listening carefully for the facts.

## **Typical Areas of Struggle**

This person may sometimes show a lack of sensitivity to the feelings of co-workers due to a tendency to focus on tasks. When sharply focused on a task, this person may come across as being overly critical, judgmental, blunt or impatient with others.

## **Preferred Activities**

Analyzers can maximize their talents when they look for situations in which logical solutions can be offered to complex challenges or situations in which you can evaluate and make necessary changes to assure a desired outcome.

## **Communication Style**

Analyzers tend to provide insights and direction by teaching, managing, clarifying and advising.

## **Financial Management**

Persons with this style typically excel at budgeting and keeping records, and enjoy making sure that it is done accurately and that the project is completed. They may even volunteer for these tasks to make sure they are done right.

## **Budget and Financial Issues**

Analyzers tend to use money according to pre-established expectations, and comply with budgetary limits as they search out the best values. They typically are very adept at using their talents to produce sound financial planning and management.

# Purchasing Tendencies

Persons with this style of behavior are meticulous shoppers; decisions are delayed until the "best" product is found. They may minimize shopping trips to avoid social contacts. In their zeal for buying the best, they may overpay for quality.