



## Personality ID

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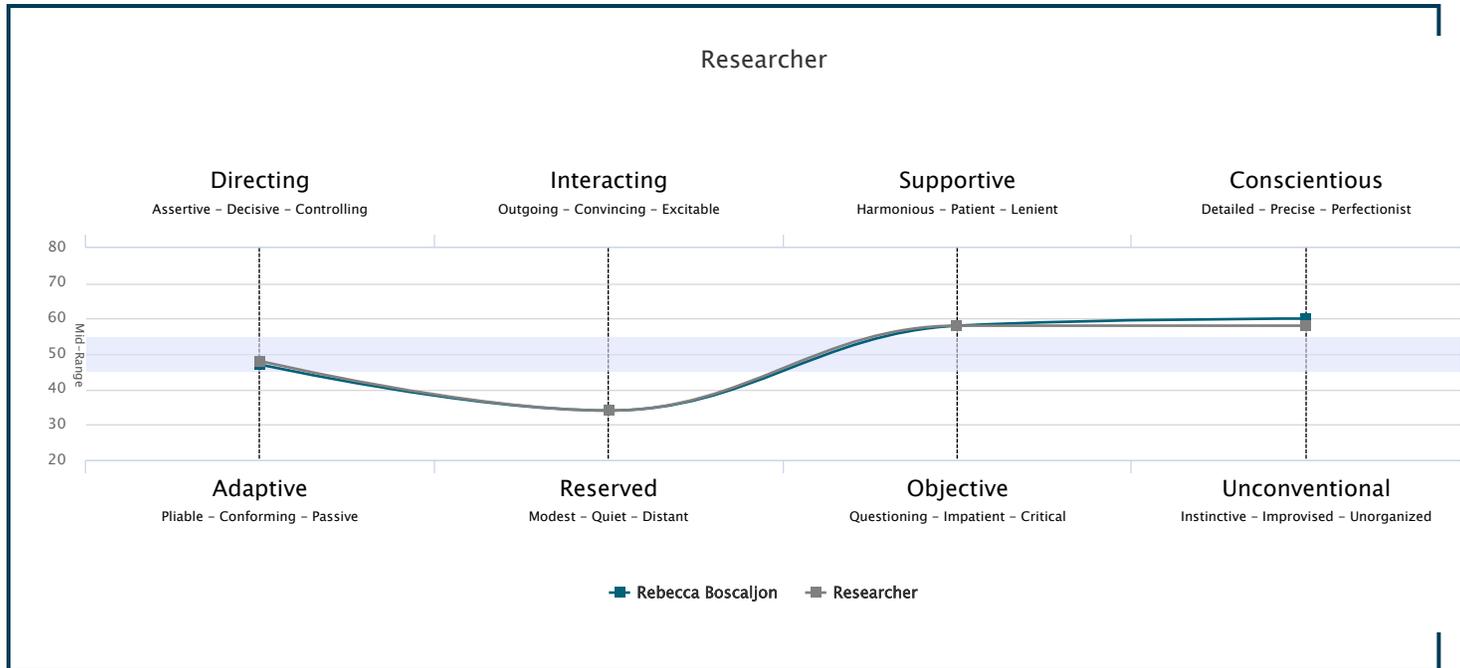
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## Researcher

The natural personality profile for you is indicated by the solid line on the graph below. Note also the dotted line; it represents the Blended Profile that most nearly matches your graph. Seventeen Blended Profiles are used as the baseline for interpreting the combinations of four basic dimensions of personality. The information in this section is derived from the Researcher Blended Profile. Typically, the more closely the solid line graph matches this Blended Profile, the more accurately the information will describe your natural behavior style.



Researchers are very task-oriented people who like to see duties completed efficiently, accurately and on time. They are very capable of resisting distractions and will typically stick to a project until it is completed.

### Ideal Environment

Researchers realize their highest potential with opportunities to: Research facts - Analyze - Organize - Critique and improve - Support others - Get quality results - Be accurate - Solve problems - Plan - Be thorough.

### Typical Areas of Strength

Researchers are very productive people. They blend their desire to accomplish goals with their desire for accuracy. Researchers are motivated to become competent experts in all endeavors.

### Typical Areas of Struggle

People with scores in this range may sometimes be abrupt with those who do not meet their responsibilities or who compromise on quality. As a result, Researchers may be perceived as pushy, cold or rigid perfectionists.

### Preferred Activities

Researchers work best when given the authority, time and independence to produce quality results, and are also good at working with complex systematic processes.

### Communication Style

People with this profile typically communicate by using facts, data and proven methods to make their point. They respond negatively to exaggerations or wordy explanations in group discussions.

## Financial Management

People in this profile may volunteer to take care of the finances to ensure that things are done, and done accurately. They really enjoy the responsibility of handling the money.

## Budget and Financial Issues

Persons with scores in this range may tend to have a complex, ambitious financial plan and expect the support of associates to carry it out.

## Purchasing Tendencies

Researchers are typically de-energized by social contact. As a result, they will likely minimize shopping trips and make most purchases online where they can also satisfy their need to carefully compare prices.