



## Personality ID

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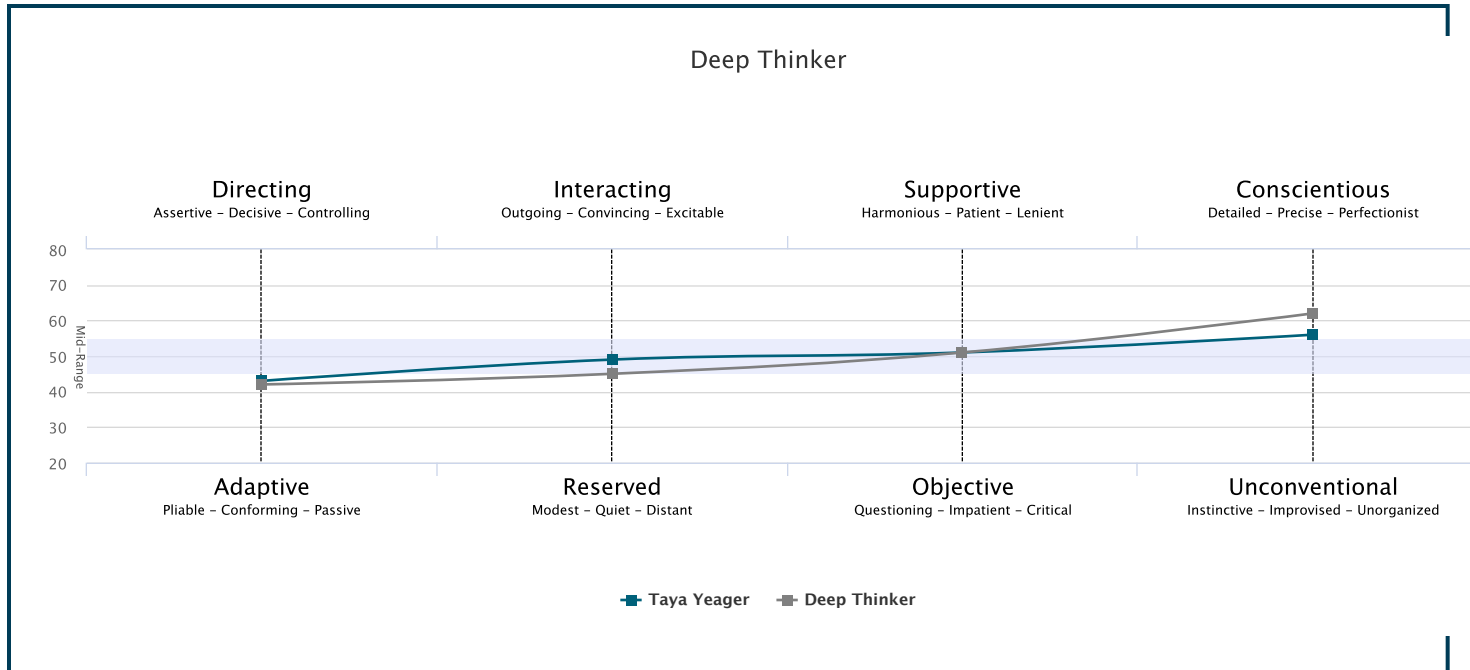
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## Deep Thinker

The natural personality profile for you is indicated by the solid line on the graph below. Note also the dotted line; it represents the Blended Profile that most nearly matches your graph. Seventeen Blended Profiles are used as the baseline for interpreting the combinations of four basic dimensions of personality. The information in this section is derived from the Deep Thinker Blended Profile. Typically, the more closely the solid line graph matches this Blended Profile, the more accurately the information will describe your natural behavior style.



Deep Thinkers are analytical, logical and philosophical in their sincere search for meaning, truth and purpose in life. They are able to cut through emotion and confusion to draw insightful conclusions from observations, data and research.

### Ideal Environment

Deep Thinkers realize their highest potential with opportunities to: Analyze - Research facts - Organize - Critique and improve - Be thorough - Be accurate - Think and process - Follow procedures - Work with things and data - Develop plans.

### Typical Areas of Strength

Deep Thinkers tend to be logical, organized, conscientious, thorough, analytical and prepared. They are very focused and strive for high standards, precision and integrity in all areas.

### Typical Areas of Struggle

Due to a Deep Thinker's tendency to be somewhat of a perfectionist in their approach to life, they may feel more disappointment than most people when truth or ideals are violated. At times, others may feel that Deep Thinkers are hypersensitive and too easily offended by suggestions or criticism.

### Preferred Activities

Deep Thinkers maximize personal talents by looking for situations in which time can be given to the processing of ideas at a deep level to think, reason, analyze and organize details into logical, creative and pragmatic solutions.

### Communication Style

People with this profile tend to communicate impersonally through the logical presentation of well thought out ideas and facts. The explanations or thought processes often go far deeper than others wish to explore.

## Financial Management

People with scores in this range typically excel in budgeting and keeping financial records. They set very high standards and strive to be accurate and account for all expenditures.

## Budget and Financial Issues

Persons with scores in this range are probably very responsible in paying their bills, very timely in balancing their checkbook or checking online banking or both. They are also very precise in calculating a tip, and very controlled in spending.

## Purchasing Tendencies

Deep Thinkers are meticulous shoppers. They may delay making decisions about purchasing to ensure that the very best product is chosen, even if the best is also the most expensive.