



# Personality I.D.<sup>®</sup>

## Personality ID

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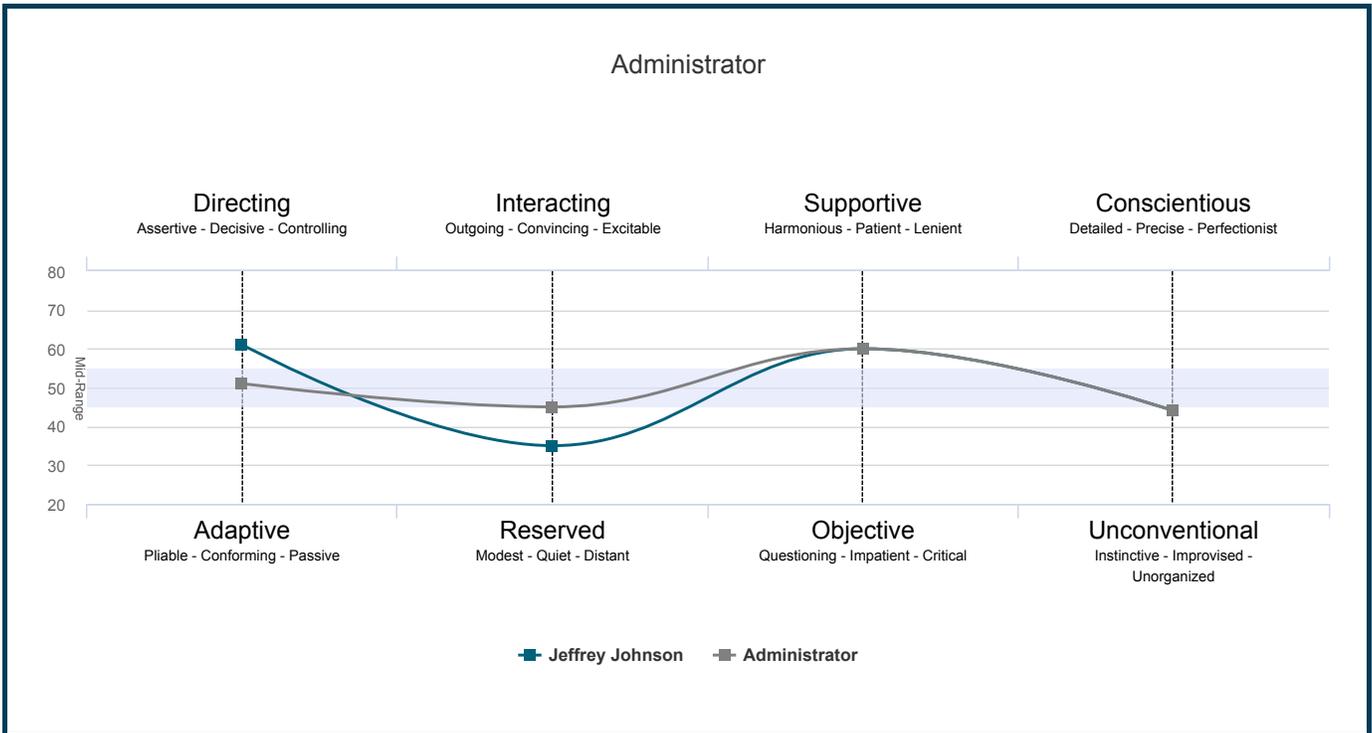
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# Administrator

The natural personality profile for you is indicated by the solid line on the graph below. Note also the dotted line; it represents the Blended Profile that most nearly matches your graph. Seventeen Blended Profiles are used as the baseline for interpreting the combinations of four basic dimensions of personality. The information in this section is derived from the Administrator Blended Profile. Typically, the more closely the solid line graph matches this Blended Profile, the more accurately the information will describe your natural behavior style.



As the profile title suggests, Administrators combine the ability to get along with people (and include them in the outcome) with the determination to succeed at important goals. This blend of personality strengths makes them well-suited for overseeing projects that require the cooperation of others.

## Ideal Environment

Administrators realize their highest potential with opportunities to: Quietly set the example - Be consistent - Create - See a project through to completion - Oversee - Make steady progress - Demonstrate loyalty - Achieve - Initiate solutions.

## Typical Areas of Strength

Administrators tend to be persistent and goal-oriented and promote cooperation among others in order to work together as a team. They tend to be good leaders by blending patience with firmness.

## Typical Areas of Struggle

Due to a high commitment to achieve goals, persons with this style can sometimes come across as stubborn, inflexible to other options, and subject to right-or-wrong, no-middle-ground thinking.

## Preferred Activities

To maximize personal talents, Administrators look for situations in which to achieve, lead, define team and organizational goals, and build win-win opportunities.

## Communication Style

People similar to this profile typically build good relationships, which they use to delegate responsibilities, identify and compose assignments, and hold others accountable for results.

## Financial Management

People with this profile like to be in control of the finances, but need concentrated time to keep up to date. An Administrator may work better as overseer with another person to do the entries.

## Budget and Financial Issues

Administrators tend to use money as a resource to patiently accomplish their goals, but they do not always stick to their financial plan if it appears the goal may be in jeopardy.

## Purchasing Tendencies

Persons with this style know what they want, but may have difficulty telling a salesperson "No". They may also wait to the last minute to shop.