

# Design / Career Funnel

## Occupations

## Personality

|   |  |   |  |
|---|--|---|--|
| <b>Cautious</b><br>Conservative (14)<br>Content/ambitious (mid) | <b>Conventional</b><br>Predictable (9)<br>Traditional/clever (mid) | <b>Unstructured/conscientious</b><br>Indifferent (6)<br>Spontaneous/organised (mid)<br>Precise (11) | <b>Introverted/extroverted</b><br>Distant (7)<br>Social (6)<br>Quiet (8) |
|---|--|---|--|

## Vocational Interests

Logistics / Transportation  
Cross-cultural relations

### Supporting

Adventure  
Management/sales  
Security / Law enforcement  
Mechanical / Construction

### Lifestyle

Sports/Fitness  
Technology/data

## Skills / Ability

Analytical Thinking    Planning/organisation    Mechanical/Engineering  
Interpersonal communication    Management/oversight    Cross-cultural  
Negotiation/sales    Leadership

## Work Environment

Stability    Well organised  
Harmony    Independence

## Work Outcome

Security    Recognition  
Career Progression    Intellectual Stimulation

## Life Values

Faith    Integrity  
Family    Friends

**4 of 4 Match**