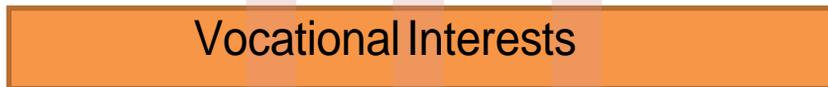


Williams's Design / Career Funnel



Cautious (10), Conventional (7), Conscientious (5), Introverted (3)

Conservative (14), Precise (11), Conforming (10), Predictable (9),
Sympathetic (8), Quiet (8), Distant (7), Blunt (6),



Logistics/Transportation
Management/Sales
Mechanical/Construction



Analytical Thinking, Planning/Organisation,
Mechanical/Engineering, Interpersonal Communication



Stability, Well-Organised, Harmony, Independence



Security, Recognition, Career Progression, Intellectual Stimulation



Faith, Integrity, Family, Friends

Airline Pilot
(3/4)



Logistics Company
Manager (4/4)